APARTMENT

Tinley Park, IL





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APARTMENT

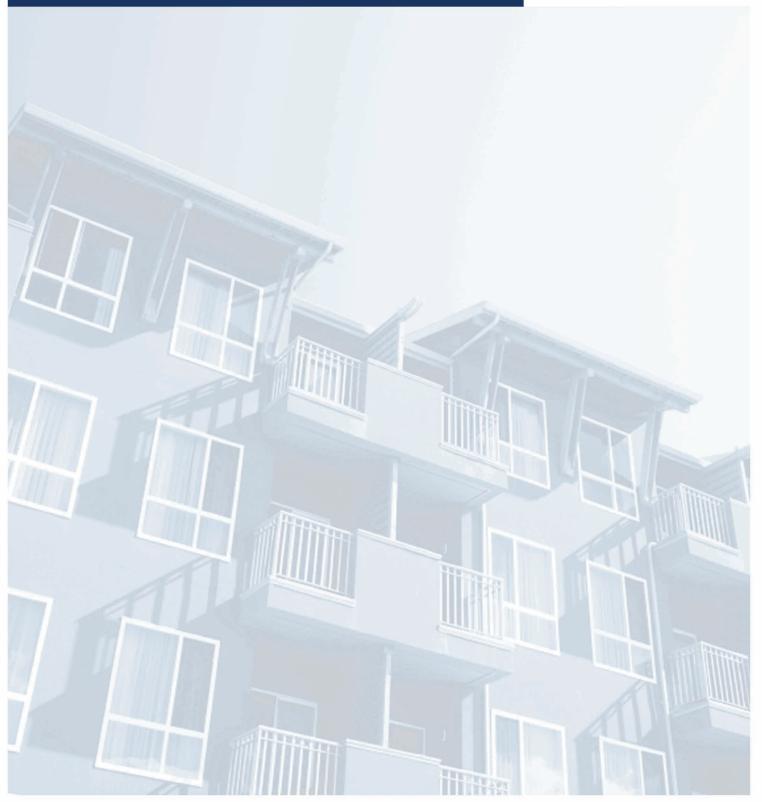


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APARTMENT







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Apartment Metro: Chicago Submarket: Southwest Cook County

1 SUBJECT PROPERTY

Tinley Park IL,

(Search Type: Address)

Metro:ChicagoSubmarket:Southwest Cook CountyLatitude:41.5971412660Longitude:-87.7851715090

2 COMPARABLE GROUP MARKET SUMMARY

30 PROPERTIES

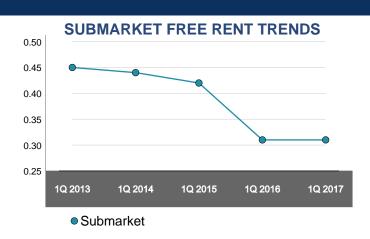
	LOW	MEAN	MEDIAN	HIGH
Current Asking Rent/Unit	\$793	\$952	\$945	\$1,221
Current Effective Rent/Unit	\$786	\$936	\$920	\$1,190
Current Vacancy Rate	0.0%	2.2%	1.6%	5.1%
Property Size (units)	45	201	158	668
Year Built	1968	1972	1971	1975
	STUDIO	1BR	2BR	3BR
Current Asking Rent/Unit	\$772	\$858	\$1,021	\$1,241
Current Effective Rent/Unit	\$758	\$842	\$1,003	\$1,227
Unit Size (SF)	425	685	943	1,197
Units	11	84	94	12



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Apartment Metro: Chicago Submarket: Southwest Cook County

3 LEASE TERMS



	1Q 2013	1Q 2014	1Q 2015	1Q 2016	1Q 2017
MO. FREE RENT	0.45	0.44	0.42	0.31	0.31
		E	bmarket xpense Ratio	Submarket Free Rent (Mo./year)	_
	As of 03/3	1/17	46.5%	0.31	



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Apartment Metro: Chicago Submarket: Southwest Cook County

4 RENT GROWTH COMPARISONS

	ASKING KENT GROWTH RATES							
	QUARTERLY			ANNUALIZED				
	1Q 2017	4Q 2016	YTD	1 YEAR	3 YEAR	5 YEAR		
Comp Group	0.9%	1.2%	0.9%	2.2%	2.7%	1.9%		
SW Cook County	1.5%	0.0%	1.5%	1.1%	0.8%	1.4%		
Chicago	0.8%	0.8%	0.8%	3.8%	4.0%	3.5%		

EFFECTIVE RENT GROWTH RATES

ASKING RENT GROWTH RATES

	QUARTERLY			ANNUALIZED		
	1Q 2017	4Q 2016	YTD	1 YEAR	3 YEAR	5 YEAR
Comp Group	0.5%	1.2%	0.5%	2.5%	2.9%	2.3%
SW Cook County	1.2%	0.0%	1.2%	2.2%	1.3%	1.8%
Chicago	0.6%	0.7%	0.6%	4.0%	4.2%	3.8%

*Historical trends include only properties in the Comp Group that have at least five full years of history; aggregated data on rents and vacancies displayed in other tables may therefore not match precisely.

1Q 2017 = Qtr ending 03/31/17 4Q 2016 = Qtr ending 12/31/16 YTD = Avg over period ending 03/31/17 1, 3 & 5 YEAR = Avg over period ending 12/31/16

5 VACANCY RATE COMPARISONS

	QUARTERLY			ANNUALIZED		
	1Q 2017	4Q 2016	YTD	1 YEAR	3 YEAR	5 YEAR
Comp Group	2.1%	2.2%	2.1%	2.4%	3.2%	3.7%
SW Cook County	2.5%	2.3%	2.5%	2.4%	2.7%	3.2%
Chicago	4.1%	4.1%	4.1%	4.0%	3.8%	4.0%



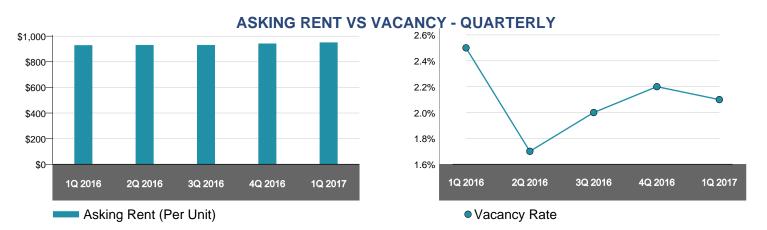
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Rent Comps

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Apartment Metro: Chicago Submarket: Southwest Cook County

COMPARABLE GROUP GROWTH TRENDS



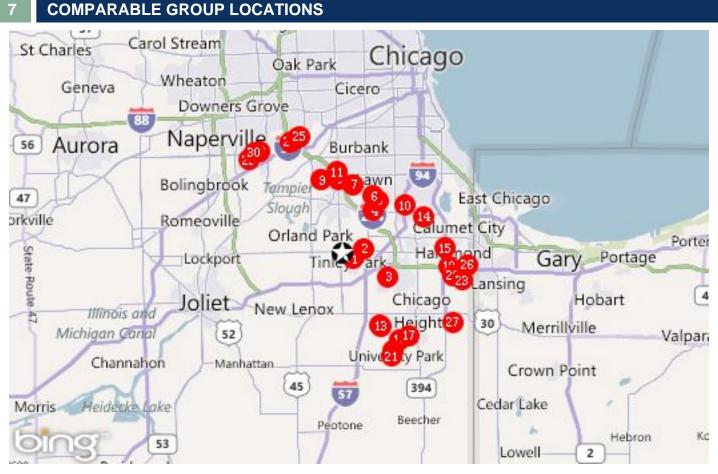
Year	Qtr	Asking Rent (per Unit)	Asking Rent Pct Change	Vacancy Rate	Vacancy Change (BPS)
2016	1	\$928	0.7%	2.5%	0
2016	2	\$929	0.2%	1.7%	-80
2016	3	\$929	0.0%	2.0%	30
2016	4	\$941	1.2%	2.2%	20
2017	1	\$950	0.9%	2.1%	-10

Historical trends include only properties in the Comp Group that have at least five full years of history; aggregated data on rents and vacancies displayed in other tables may therefore not match precisely.



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Apartment Metro: Chicago Submarket: Southwest Cook County



PROPERTIES	Submarket	Units(Unit)	Year	Class	Rent	Vacancy
1) EDGEWATER WALK APARTMENTS	Southwest Cook County	179	1970	А	\$1,053	0.6%
16703 LAKEWOOD DR, TINLEY PARK, IL 60477						
2) LA CLAIRE STATION APARTMENTS	Southwest Cook County	88	1969	BC	\$947	3.4%
15859 Le Claire Ave, Oak Forest, IL 60452						
3) VERSAILLES	Southeast Cook County	276	1969	А	\$858	0.0%
18130 Kedzie Ave, Hazel Crest, IL 60429						
4) SOMERSET PARK APARTMENTS	Southwest Cook County	240	1971	BC	\$908	1.3%
4127 W 127th St, Alsip, IL 60803						
5) WOODLAND COURTS	Southwest Cook County	144	1973	BC	\$992	2.8%
3621 W 119th St, Alsip, IL 60803						
6) MIDPOINTE	Southwest Cook County	425	1971	BC	\$1,079	4.5%
4050 W 115TH ST, CHICAGO, IL 60655						
7) MENARD MANOR	Southwest Cook County	72	1975	BC	\$925	2.8%
10435 MENARD AVE, OAK LAWN, IL 60453						
8) Chicago Ridge	Southwest Cook County	72	1975	BC	\$949	4.2%
7030-7040 W 100th St, Chicago Ridge, IL 60415						
9) GREEN OAKS at Palos hills	Southwest Cook County	160	1969	BC	\$905	0.6%
8580 100th Terrace, Palos Hills, IL 60465						
10) Bishop Park	Southeast Cook County	156	1970	BC	\$793	1.3%
12301 S BISHOP ST, RIVERDALE, IL 60827						



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Apartment Metro: Chicago

			00. 0	meage
S	ubmarket:	Southwest	Cook	County

PROPERTIES	Submarket	Units(Unit)	Year	Class	Rent	Vacancy
11) Reverb Oak Lawn	Southwest Cook County	83	1975	BC	\$1,221	2.4%
9301 S Harlem Ave, Oak Lawn, IL 60453						
12) PARK TOWERS	Southeast Cook County	268	1972	BC	\$1,162	0.7%
3905 TOWER DR, RICHTON PARK, IL 60471						
13) RICHTON SQUARE	Southeast Cook County	342	1968	BC	\$823	0.9%
22300 RICHTON SQUARE RD, RICHTON PARK, IL 60	471					
14) Pangea Lakes Apartments	Southeast Cook County	45	1969	BC	\$976	2.2%
13300 S Indiana Ave, Riverdale, IL 60827						
15) SANDRIDGE APARTMENTS	Southeast Cook County	273	1973	BC	\$942	5.1%
1 158TH PL, CALUMET CITY, IL 60409						
16) AUTUMN RIDGE	Southeast Cook County	383	1973	А	\$974	2.1%
119 Sycamore Dr, Park Forest, IL 60466						
17) THE NEW COLONIES APARTMENTS	Southeast Cook County	668	1975	BC	\$842	5.1%
316 W 34TH ST, STEGER, IL 60475						
18) PRAIRIE APARTMENTS	Southeast Cook County	155	1972	BC	\$926	1.9%
2147 175TH ST, LANSING, IL 60438						
19) Maple Leaf	Southeast Cook County	375	1972	BC	\$873	0.8%
759 BURR OAK LN, PARK FOREST, IL 60466						
20) Hickory Oaks Apartments	Southeast Cook County	138	1971	BC	\$862	1.4%
18330 TORRENCE AVE, LANSING, IL 60438						
21) GOVERNORS HOUSE	Southeast Cook County	96	1972	BC	\$964	0.0%
871 Burnham Dr, Park Forest, IL 60466						
22) ACACIA LANE APARTMENTS	Oak Park	60	1971	BC	\$951	0.0%
6804 JOLIET RD, INDIANHEAD PARK, IL 60525						
23) Salem Cross	Southeast Cook County	192	1971	BC	\$896	1.0%
18745 Burnham Ave, Lansing, IL 60438						
24) BRITTANY COURT	Oak Park	136	1974	BC	\$1,183	2.2%
960 64th St, La Grange Highlands, IL 60525						
25) COUNTRYSIDE APARTMENTS	Oak Park	54	1972	BC	\$906	1.9%
6300 JOLIET RD, COUNTRYSIDE, IL 60525						
26) RIVERWOOD APARTMENT HOMES	Southeast Cook County	352	1970	A	\$1,056	1.7%
3649 173RD CT, LANSING, IL 60438						
27) CROSSROADS APARTMENTS	Southeast Cook County	180	1970	BC	\$886	3.9%
2610 MARIGOLD DR, SAUK VILLAGE, IL 60411						
28) WILLOWBROOK APARTMENTS	Downers Grove	139	1971	BC	\$1,150	1.4%
7474 TENNESSEE DR, CLARENDON HILLS, IL 60514						
29) Idyllwild Apartments	Downers Grove	177	1974	BC	\$976	0.0%
1526 Lakeview Dr, Darien, IL 60561						
30) Colonial Manor	Downers Grove	95	1969	BC	\$928	0.0%
1102 Plainfield Rd, Darien, IL 60559						



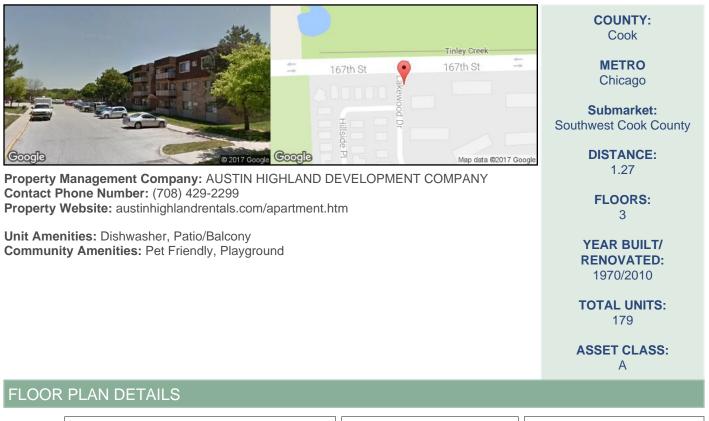
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Apartment Metro: Chicago Submarket: Southwest Cook County

8 COMPARABLE GROUP LISTING

1 EDGEWATER WALK APARTMENTS - 16703 LAKEWOOD DR, TINLEY PARK, IL 60477

Current Asking Rent: \$1,053 Submarket Concessions: \$27 Effective Rent: \$1,026 Current Vacancy Rate: 0.6%



	ASK	ING RENT - PER U	NIT	STRUCT	URALS	PER SQUARE	FOOT RENT
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$965	815	89	\$1.18	\$1.15
2BR			\$1,140	1,130	90	\$1.01	\$0.98

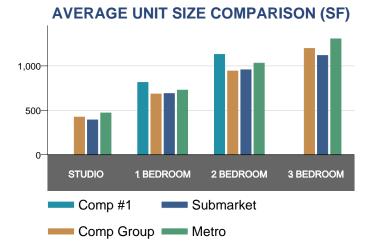


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Apartment Metro: Chicago Submarket: Southwest Cook County

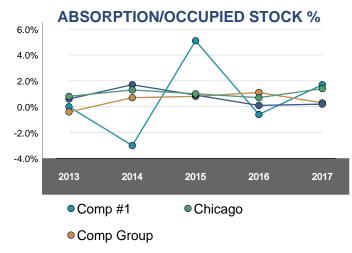
EDGEWATER WALK APARTMENTS - 16703 LAKEWOOD DR, TINLEY PARK, IL 60477

MARKET CONTEXT: Edgewater Walk Apartments is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1970, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. That said, Edgewater Walk Apartments was renovated in 2010, enhancing the property's competitive position. At 179 units, the building is within ten percent of the average apartment property size in the Southwest Cook County submarket.



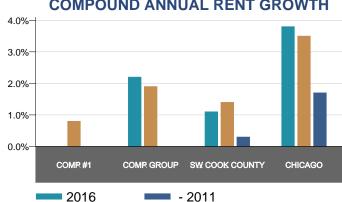
ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #1	0.8%	2.2%	2.6%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



SW Cook County

	2013	2014	2015	2016	2017
Comp #1	0.0%	-3.0%	5.1%	-0.6%	1.7%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%



2011 - 2016

	2016	2011 - 2016	- 2011
Comp #1	0.0%	0.8%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

COMPOUND ANNUAL RENT GROWTH



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Apartment Metro: Chicago Submarket: Southwest Cook County

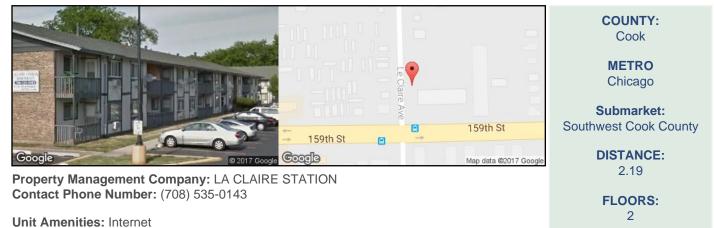
2 LA CLAIRE STATION APARTMENTS - 15859 LE CLAIRE AVE, OAK FOREST, IL 60452

Current Asking Rent: \$947

Submarket Concessions: \$24

Effective Rent: \$923

Current Vacancy Rate: 3.4%



YEAR BUILT/ RENOVATED: 1969/--

TOTAL UNITS: 88

ASSET CLASS: BC

	ASKI	NG RENT - PER U	NIT	STRUCTURALS		PER SQUARE FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$947	616	88	\$1.54	\$1.50

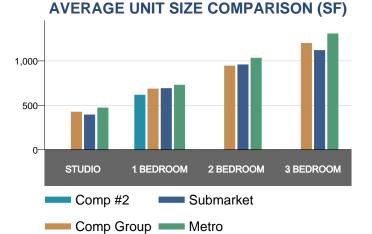


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Apartment Metro: Chicago Submarket: Southwest Cook County

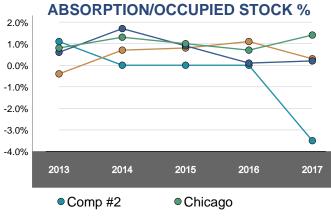
2 LA CLAIRE STATION APARTMENTS - 15859 LE CLAIRE AVE, OAK FOREST, IL 60452

MARKET CONTEXT: LA Claire Station Apartments is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1969, the building is one of ten properties constructed in the 1960s that account for 9.5% of the submarket's total inventory of market rate rental apartments. At 88 units, LA Claire Station Apartments is less than half the average apartment property size in the Southwest Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #2	1.7%	0.9%	0.8%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

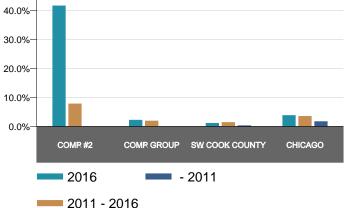


Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #2	1.1%	0.0%	0.0%	0.0%	-3.5%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #2	41.6%†	7.8%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

†For this property, the year-over-year rent growth reported to Reis falls outside of the expected range.



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Apartment Metro: Chicago Submarket: Southwest Cook County

VERSAILLES - 18130 KEDZIE AVE, HAZEL CREST, IL 60429 3

Current Asking Rent: \$858 Submarket Concessions: \$8 Effective Rent: \$850 Current Vacancy Rate: 0.0%



Property Management Company: SVM MANAGEMENT Contact Phone Number: (708) 799-3560

Unit Amenities: Patio/Balcony, Internet Community Amenities: Parking Garage

FLOORS: 2

YEAR BUILT/ **RENOVATED:** 1969/2012

TOTAL UNITS: 276

ASSET CLASS: А

	ASKI	NG RENT - PER U	NIT	STRUCTURALS		PER SQUARE FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR			\$675	450	30	\$1.50	\$1.49
1BR			\$775	506	109	\$1.53	\$1.52
2BR			\$930	763	113	\$1.22	\$1.21
3BR			\$1,120	1,030	24	\$1.09	\$1.08

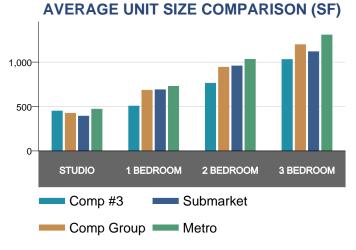


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Apartment Metro: Chicago Submarket: Southwest Cook County

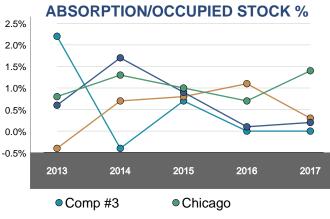
3 VERSAILLES - 18130 KEDZIE AVE, HAZEL CREST, IL 60429

MARKET CONTEXT: Versailles is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1969, the building belongs to a cohort of properties constructed in the 1960s that account for 4.3% of the submarket's total inventory of market rate rental apartments. That said, Versailles was renovated in 2012, enhancing the property's competitive position. At 208 units, the building is within ten percent of the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #3	0.4%	0.5%	1.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #3	2.2%	-0.4%	0.7%	0.0%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

4.0% 3.0% 2.0% 1.0% 0.0% COMR #3 COMP GROUP SW COOK COUNTY CHICAGO 2016 - 2011

2011 - 2016

	2016	2011 - 2016	- 2011
Comp #3	0.0%	0.8%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

COMPOUND ANNUAL RENT GROWTH



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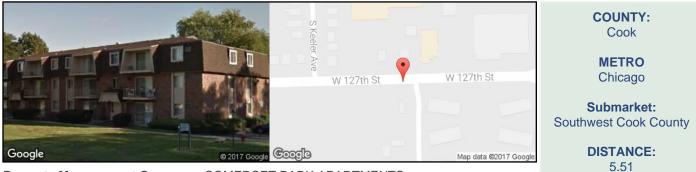
Apartment Metro: Chicago Submarket: Southwest Cook County

SOMERSET PARK APARTMENTS - 4127 W 127TH ST, ALSIP, IL 60803 4

Current Asking Rent: \$908 Submarket Concessions: \$23

Current Vacancy Rate: 1.3%

Effective Rent: \$885



Property Management Company: SOMERSET PARK APARTMENTS Contact Phone Number: (708) 389-1234

Unit Amenities: Patio/Balcony, Internet Community Amenities: Pet Friendly

5.51

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1971/2012

TOTAL UNITS: 240

ASSET CLASS: BC

	ASKI	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$783	\$916	\$850	650	120	\$1.31	\$1.27
2BR/1BA	\$893	\$1,038	\$965	750	120	\$1.29	\$1.25



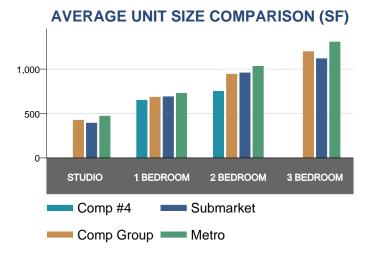
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Apartment Metro: Chicago Submarket: Southwest Cook County

4 SOMERSET PARK APARTMENTS - 4127 W 127TH ST, ALSIP, IL 60803

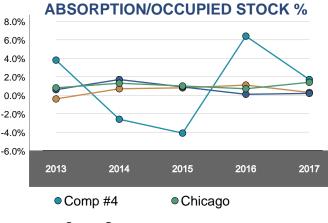
MARKET CONTEXT: Somerset Park Apartments is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1971, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. That said, Somerset Park Apartments was renovated in 2012, strengthening the property's competitive position. At 240 units, the building is 35.0% larger than the average apartment property size in the Southwest Cook County submarket.

4.0%



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #4	1.3%	3.9%	3.9%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

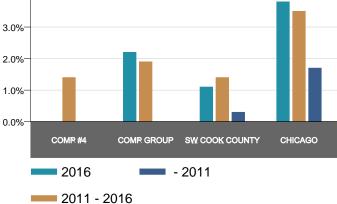


Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #4	3.8%	-2.6%	-4.1%	6.4%	1.7%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



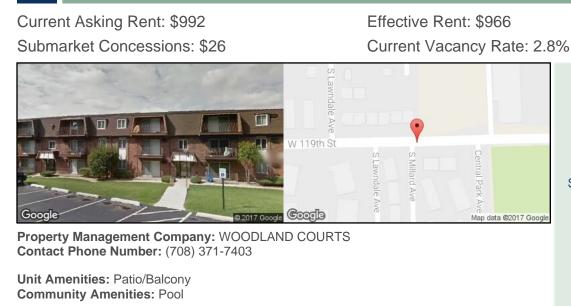
	2016	2011 - 2016	- 2011
Comp #4	0.0%	1.4%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



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Apartment Metro: Chicago Submarket: Southwest Cook County

5 WOODLAND COURTS - 3621 W 119TH ST, ALSIP, IL 60803



Most Recent Sale: 31st Dec, 2009^R Sale Amount: \$7,200,000 Buyer: Woodland CRT Prop LLC Seller: Woodland CRT LLC

Financing Details: TCF National Bank provided a loan of \$6,400,000.

COUNTY: Cook

METRO Chicago

Submarket: Southwest Cook County

DISTANCE: 6.70

FLOORS: 3

YEAR BUILT/ RENOVATED: 1973/1999

TOTAL UNITS: 144

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$945	685	72	\$1.38	\$1.34
2BR			\$1,038	865	72	\$1.20	\$1.17

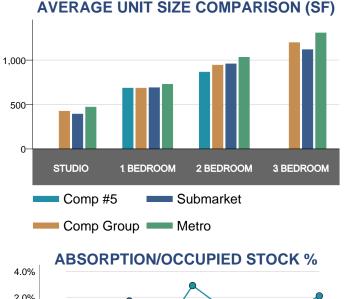


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Apartment Metro: Chicago Submarket: Southwest Cook County

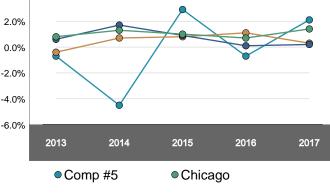
5 WOODLAND COURTS - 3621 W 119TH ST, ALSIP, IL 60803

MARKET CONTEXT: Woodland Courts is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1973, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. That said, Woodland Courts was renovated in 1999, improving the property's competitive position. At 144 units, the building is 21.0% smaller than the average apartment property size in the Southwest Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #5	3.8%	4.7%	3.9%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

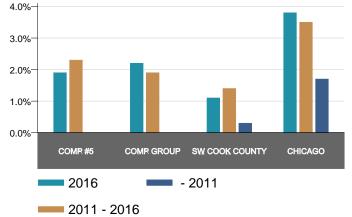


Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #5	-0.7%	-4.5%	2.9%	-0.7%	2.1%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #5	1.9%	2.3%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

MIDPOINTE - 4050 W 115TH ST, CHICAGO, IL 60655 6

Current Asking Rent: \$1,079 Submarket Concessions: \$28 Effective Rent: \$1,051 Current Vacancy Rate: 4.5%



Property Management Company: LARAMAR Contact Phone Number: (773) 779-6436 Property Website: midpointeapartments.com/

Unit Amenities: Dishwasher, Internet Community Amenities: Pet Friendly, Elevator, Pool 6.81

FLOORS: 4

YEAR BUILT/ **RENOVATED:** 1971/2012

TOTAL UNITS: 425

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR			\$966	350	127	\$2.76	\$2.69
1BR			\$1,055	750	213	\$1.41	\$1.37
2BR			\$1,308	983	85	\$1.33	\$1.30

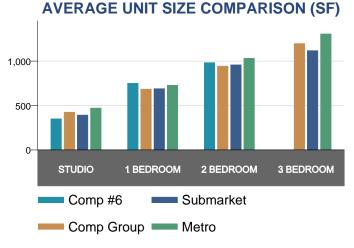


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

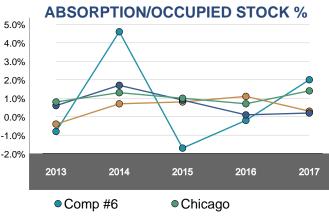
6 MIDPOINTE - 4050 W 115TH ST, CHICAGO, IL 60655

MARKET CONTEXT: Midpointe is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1971, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. That said, Midpointe was renovated in 2012, improving the property's competitive position. At 425 units, the building is more than double the average apartment property size in the Southwest Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #6	4.5%	4.4%	5.5%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

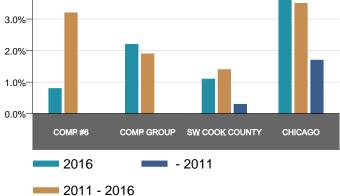


Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #6	-0.8%	4.6%	-1.7%	-0.2%	2.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #6	0.8%	3.2%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

MENARD MANOR - 10435 MENARD AVE, OAK LAWN, IL 60453

Current Asking Rent: \$925 Submarket Concessions: \$24

Current Vacancy Rate: 2.8%

Effective Rent: \$901



Property Management Company: CAPITAL ACQUISITONS & MANAGEMENT Contact Phone Number: (708) 907-5792

Unit Amenities: Dishwasher, Internet Community Amenities: Pet Friendly, Elevator 7.32

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1975/--

TOTAL UNITS: 72

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$774	\$784	\$779	625	37	\$1.25	\$1.21
2BR/2BA	\$998	\$1,160	\$1,078	990	35	\$1.09	\$1.06

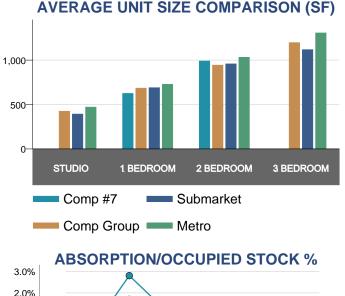


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

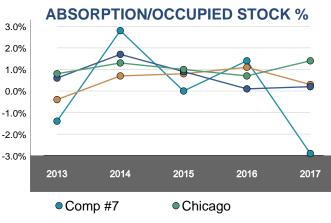
7 MENARD MANOR - 10435 MENARD AVE, OAK LAWN, IL 60453

MARKET CONTEXT: Menard Manor is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1975, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. At 72 units, Menard Manor is less than half the average apartment property size in the Southwest Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #7	1.4%	1.4%	2.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #7	-1.4%	2.8%	0.0%	1.4%	-2.9%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

4.0% 3.0% 2.0% 1.0% 0.0% COMR #7 COMP GROUP SW COOK COUNTY CHICAGO 2016 2016 - 2011 2011 - 2016

	2016	2011 - 2016	- 2011
Comp #7	2.2%	1.3%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

COMPOUND ANNUAL RENT GROWTH



Prepared By Reis, Inc. on: 05/18/2017

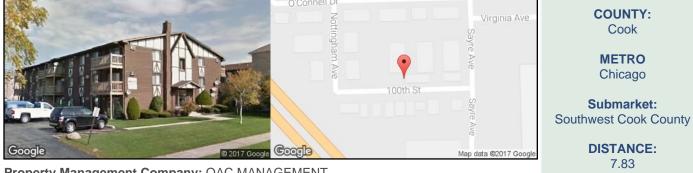
Apartment Metro: Chicago Submarket: Southwest Cook County

8 CHICAGO RIDGE - 7030-7040 W 100TH ST, CHICAGO RIDGE, IL 60415

Current Asking Rent: \$949 Submarket Concessions: \$24

Current Vacancy Rate: 4.2%

Effective Rent: \$925



Property Management Company: OAC MANAGEMENT Contact Phone Number: (630) 629-4646

Most Recent Sale: 10th Apr, 2015 Sale Amount: \$4,530,000 Buyer: OCA Management (773) 581-8235, Southwind Fund LLC Seller: Baldwin-Hawthorne Real Estate (814) 866-0126, 100 Chicago Ridge LLC FLOORS: 2

YEAR BUILT/ RENOVATED: 1975/--

TOTAL UNITS: 72

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$895	725	36	\$1.23	\$1.20
2BR			\$1,002	920	36	\$1.09	\$1.06

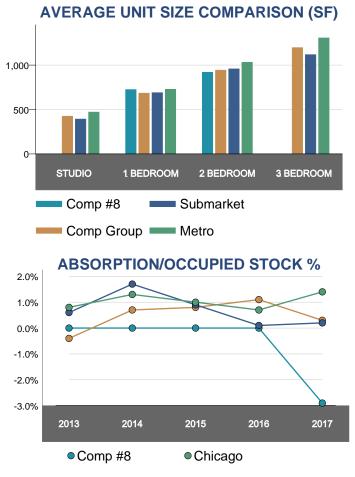


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

8 CHICAGO RIDGE - 7030-7040 W 100TH ST, CHICAGO RIDGE, IL 60415

MARKET CONTEXT: Chicago Ridge is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1975, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. At 72 units, Chicago Ridge is less than half the average apartment property size in the Southwest Cook County submarket.



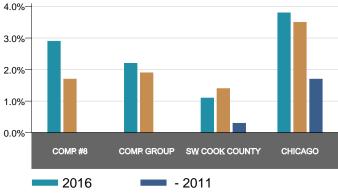
Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #8	0.0%	0.0%	0.0%	0.0%	-2.9%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #8	2.8%	2.1%	1.9%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



COMPOUND ANNUAL RENT GROWTH

2011 - 2016

	2016	2011 - 2016	- 2011
Comp #8	2.9%	1.7%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

FLOORS:

2

YEAR BUILT/

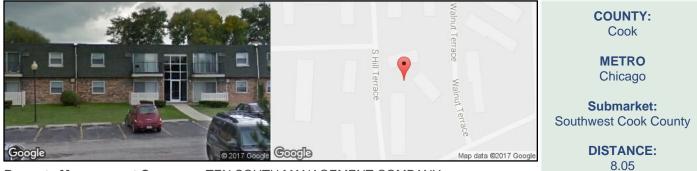
RENOVATED: 1969/2004

TOTAL UNITS: 160

ASSET CLASS: BC

9 GREEN OAKS AT PALOS HILLS - 8580 100TH TERRACE, PALOS HILLS, IL 60465

Current Asking Rent: \$905 Submarket Concessions: \$23 Effective Rent: \$882 Current Vacancy Rate: 0.6%



Property Management Company: TEN SOUTH MANAGEMENT COMPANY Contact Phone Number: (708) 599-8100 Property Website: greenoaks-apts.com/

Unit Amenities: Dishwasher, Internet, Patio/Balcony Community Amenities: Pet Friendly, Health Club, Clubhouse, Playground, Pool

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$842	670	80	\$1.26	\$1.22
2BR			\$968	870	80	\$1.11	\$1.08

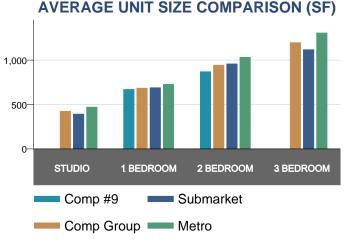


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

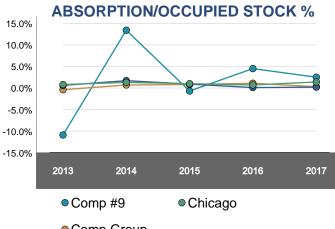
9 GREEN OAKS AT PALOS HILLS - 8580 100TH TERRACE, PALOS HILLS, IL 60465

MARKET CONTEXT: Green Oaks at Palos Hills is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1969, the building belongs to a cohort of properties constructed in the 1960s that account for 9.7% of the submarket's total inventory of market rate rental apartments. That said, Green Oaks at Palos Hills was renovated in 2004, strengthening the property's competitive position. At 160 units, the building is 23.0% smaller than the average apartment property size in the Southwest Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #9	1.9%	4.5%	8.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

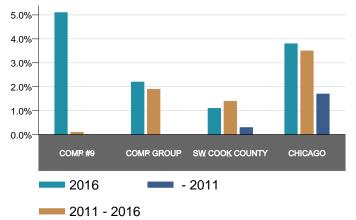


Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #9	-10.9%	13.4%	-0.7%	4.5%	2.5%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #9	5.1%	0.1%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

BISHOP PARK - 12301 S BISHOP ST, RIVERDALE, IL 60827 10

Current Asking Rent: \$793 Submarket Concessions: \$7 Effective Rent: \$786 Current Vacancy Rate: 1.3%



Property Management Company: RCS MANAGEMENT Contact Phone Number: (708) 293-1017 Property Website: burtonrcs.com/pages/bishoppark.aspx 8.31

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1970/--

TOTAL UNITS: 156

ASSET CLASS: BC

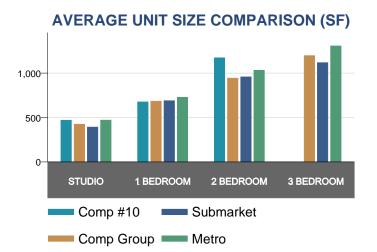
	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR/1BA	\$546	\$630	\$589	470	48	\$1.25	\$1.24
1BR/1BA	\$695	\$810	\$763	676	53	\$1.13	\$1.12
2BR/1BA	\$940	\$1,010	\$1,001	1,173	55	\$0.85	\$0.85



Prepared By Reis, Inc. on: 05/18/2017

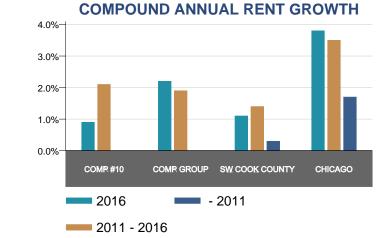
Apartment Metro: Chicago Submarket: Southwest Cook County

BISHOP PARK - 12301 S BISHOP ST, RIVERDALE, IL 60827 10



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #10	1.0%	0.6%	0.4%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



	2016	2011 - 2016	- 2011
Comp #10	0.9%	2.1%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

2.0% 1.5% 1.0% 0.5% -1.0% 2016 2013 2014 2015 2017

Chicago

ABSORPTION/OCCUPIED STOCK %

• Comp #10 Comp Group

0.0%

-0.5%

SW Cook County

	2013	2014	2015	2016	2017
Comp #10	0.0%	0.0%	-0.6%	0.0%	-0.6%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

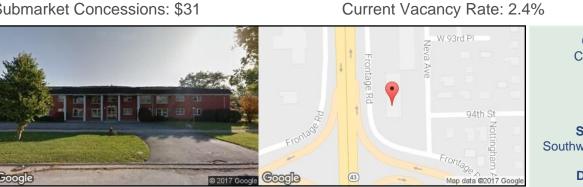


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

11 REVERB OAK LAWN - 9301 S HARLEM AVE, OAK LAWN, IL 60453

Current Asking Rent: \$1,221 Submarket Concessions: \$31 Effective Rent: \$1,190



Property Management Company: 33 REALTY Contact Phone Number: (773) 327-4975

Most Recent Sale: 8th Jun, 2015 Sale Amount: \$4,115,000 Buyer: Property Market Group (212) 610-2800, PMG OL Investments LLC Seller: Sabai Financial Group (877) 900-6272, Red Harlem Holdings LLC

Financing Details: Inland Mortgage Capital LLC provided a loan in the amount of \$6,300,000.

COUNTY: Cook County

> METRO Chicago

Submarket: Southwest Cook County

DISTANCE: 8.60

FLOORS: 3

YEAR BUILT/ RENOVATED: 1975/--

TOTAL UNITS: 83

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$919	\$1,075	\$998	715	28	\$1.40	\$1.36
2BR/1BA		\$1,275	\$1,194	864	27	\$1.38	\$1.35
2BR/2BA	\$1,263	\$1,469	\$1,365	880	28	\$1.55	\$1.51

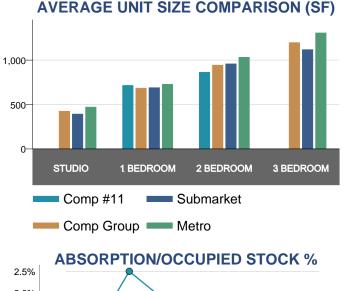


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

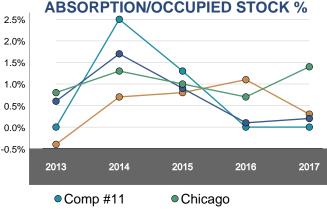
REVERB OAK LAWN - 9301 S HARLEM AVE, OAK LAWN, IL 60453

MARKET CONTEXT: Reverb Oak Lawn is located in the Southwest Cook County submarket of the Chicago metropolitan area. Built in 1975, the building belongs to a cohort of properties constructed in the 1970s that account for 6.4% of the submarket's total inventory of market rate rental apartments. At 83 units, Reverb Oak Lawn is less than half the average apartment property size in the Southwest Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #11	3.6%	3.9%	5.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #11	0.0%	2.5%	1.3%	0.0%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH 4.0% 3.0%

2.0%—		. 1	
1.0%-			
0.0%—	COMR #11	COMR GROUP SW COOK COUNTY C	HICAGO
	2016	- 2011	

2011 - 2016

	2016	2011 - 2016	- 2011
Comp #11	2.0%	1.3%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

FLOORS:

6

YEAR BUILT/

RENOVATED: 1972/2014

TOTAL UNITS: 268

ASSET CLASS: BC

12 PARK TOWERS - 3905 TOWER DR, RICHTON PARK, IL 60471



Effective Rent: \$1,151 Current Vacancy Rate: 0.7%



Property Management Company: NORTH STREET PROPERTIES Contact Phone Number: (708) 481-7200 Property Website: theparktowers.net/

Unit Amenities: Dishwasher, Internet, Patio/Balcony Community Amenities: Pet Friendly, Elevator, Parking Garage

FLOOR PLAN DETAILS

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	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$1,024	\$1,044	\$1,034	770	74	\$1.34	\$1.33
2BR/2BA	\$1,164	\$1,254	\$1,209	975	194	\$1.24	\$1.23

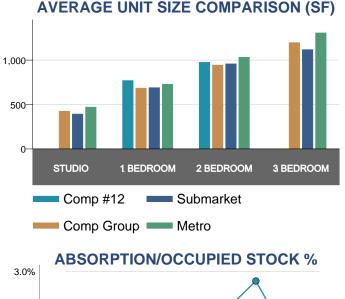


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

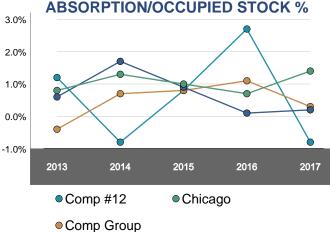
12 PARK TOWERS - 3905 TOWER DR, RICHTON PARK, IL 60471

MARKET CONTEXT: Park Towers is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1972, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Park Towers was renovated in 2014, strengthening the property's competitive position. At 270 units, the building is 25.0% larger than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

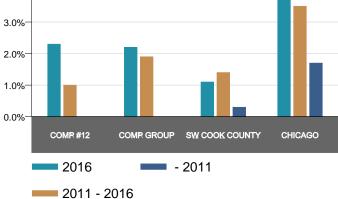
	1 Year	3 Year	5 Year
Comp #12	2.2%	3.5%	4.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



SW Cook County

	2013	2014	2015	2016	2017
Comp #12	1.2%	-0.8%	0.8%	2.7%	-0.8%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #12	2.3%	1.0%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

RICHTON SQUARE - 22300 RICHTON SQUARE RD, RICHTON PARK, IL 60471 13



Effective Rent: \$816 Current Vacancy Rate: 0.9%



Property Management Company: PNS MANAGEMENT Contact Phone Number: (708) 481-6585 Property Website: richtonsquare.com/

Unit Amenities: Dishwasher, Internet, Patio/Balcony Community Amenities: Parking Garage

8.76

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1968/2012

TOTAL UNITS: 342

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$682	\$797	\$740	613	186	\$1.21	\$1.20
2BR/1BA	\$875	\$960	\$918	772	156	\$1.19	\$1.18

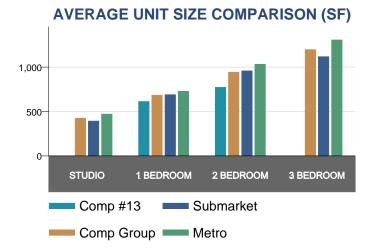


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

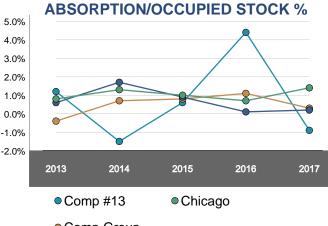
13 RICHTON SQUARE - 22300 RICHTON SQUARE RD, RICHTON PARK, IL 60471

MARKET CONTEXT: Richton Square is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1968, the building belongs to a cohort of properties constructed in the 1960s that account for 4.3% of the submarket's total inventory of market rate rental apartments. That said, Richton Square was renovated in 2012, improving the property's competitive position. At 342 units, the building is 61.0% larger than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #13	0.4%	2.6%	3.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #13	1.2%	-1.5%	0.6%	4.4%	-0.9%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #13	1.5%	1.9%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

PANGEA LAKES APARTMENTS - 13300 S INDIANA AVE, RIVERDALE, IL 60827 14

Current Asking Rent: \$976 Submarket Concessions: \$9 Effective Rent: \$967 Current Vacancy Rate: 2.2%



Property Management Company: PANGEA LAKES APARTMENTS Contact Phone Number: (312) 985-0576 Property Website: pangeare.com/apartments/chicago/riverdal

Southeast Cook County

9.44

FLOORS: 2

YEAR BUILT/ **RENOVATED:** 1969/--

TOTAL UNITS: 45

ASSET CLASS: BC

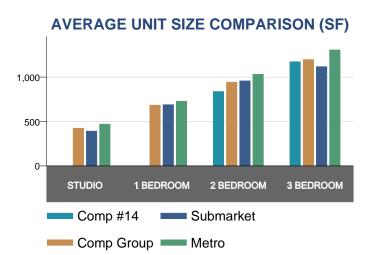
	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
2BR			\$901	838	30	\$1.08	\$1.07
3BR			\$1,126	1,173	15	\$0.96	\$0.95



Prepared By Reis, Inc. on: 05/18/2017

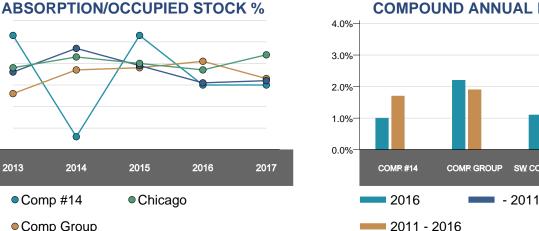
Apartment Metro: Chicago Submarket: Southwest Cook County

PANGEA LAKES APARTMENTS - 13300 S INDIANA AVE, RIVERDALE, IL 60827 14



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #14	4.4%	5.0%	5.2%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

• Comp #14

3.0%

2.0%

1.0% 0.0%

-1.0%

-2.0%

-3.0%

2013

SW Cook County

2014

	2013	2014	2015	2016	2017
Comp #14	2.3%	-2.4%	2.3%	0.0%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

CHICAGO COMR GROUP SW COOK COUNTY

	2016	2011 - 2016	- 2011
Comp #14	1.0%	1.7%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

COMPOUND ANNUAL RENT GROWTH



Prepared By Reis, Inc. on: 05/18/2017

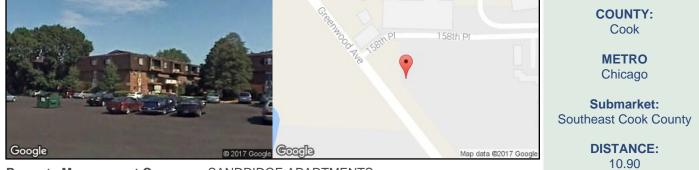
Apartment Metro: Chicago Submarket: Southwest Cook County

15 SANDRIDGE APARTMENTS - 1 158TH PL, CALUMET CITY, IL 60409

Current Asking Rent: \$942 Submarket Concessions: \$9

Current Vacancy Rate: 5.1%

Effective Rent: \$933



Property Management Company: SANDRIDGE APARTMENTS Contact Phone Number: (708) 841-5450 Property Website: sandridgeapartments.net/

Unit Amenities: Patio/Balcony, Internet Community Amenities: Pool

DISTANCE: 10.90 FLOORS: 3 YEAR BUILT/ RENOVATED:

1973/2000

TOTAL UNITS: 273

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$885	700	131	\$1.26	\$1.25
2BR			\$995	900	142	\$1.11	\$1.10

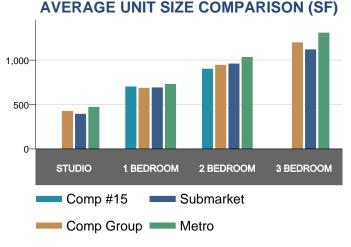


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

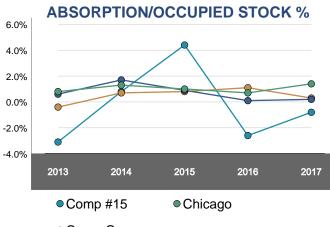
SANDRIDGE APARTMENTS - 1 158TH PL, CALUMET CITY, IL 60409 15

MARKET CONTEXT: Sandridge Apartments is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1973, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Sandridge Apartments was renovated in 2000, enhancing the property's competitive position. At 274 units, the building is 27.0% larger than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #15	2.9%	2.6%	2.9%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

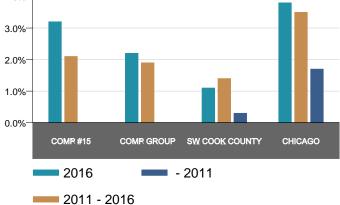


Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #15	-3.1%	0.8%	4.4%	-2.6%	-0.8%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH 4.0%



	2016	2011 - 2016	- 2011
Comp #15	3.2%	2.1%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

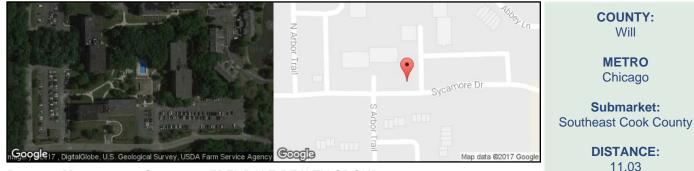


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

16 AUTUMN RIDGE - 119 SYCAMORE DR, PARK FOREST, IL 60466

Current Asking Rent: \$974 Submarket Concessions: \$9 Effective Rent: \$965 Current Vacancy Rate: 2.1%



Property Management Company: FRENDALE REALTY GROUP Contact Phone Number: (708) 283-2222 Property Website: ferndalerealtygroup.com/properties/#1478

Unit Amenities: Dishwasher, Internet, Patio/Balcony **Community Amenities:** Pet Friendly, Elevator, Clubhouse, Playground, Pool

Most Recent Sale: 31st Mar, 2016 Sale Amount: \$26,850,000 Buyer: The Ferndale Realty Group LLC (847) 831-3651, Autumn Ridge Apartments I LP Seller: Kinzie Realty Corporation & Kinzie Assets LLC (847) 332-0100, Autumn Ridge LP

Financing Details: Morgan Stanley Bank provided a 10 year \$19,800,000 loan.

ASSET CLASS: A

FLOORS:

6

YEAR BUILT/

RENOVATED: 1973/2012

TOTAL UNITS:

383

	ASKING RENT - PER UNIT			STRUCTURALS		PER SQUARE FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR/1BA	\$680	\$710	\$695	600	20	\$1.16	\$1.15
1BR/1BA	\$718	\$840	\$780	882	96	\$0.88	\$0.88
2BR/2BA	\$970	\$1,070	\$1,020	1,168	187	\$0.87	\$0.87
3BR/1.5BA	\$1,070	\$1,270	\$1,170	1,375	80	\$0.85	\$0.84

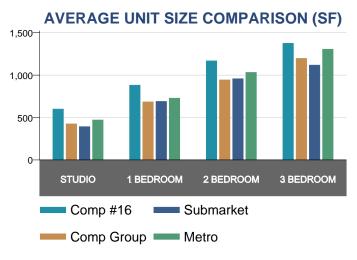


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

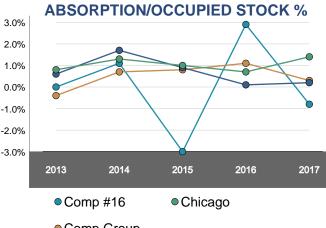
AUTUMN RIDGE - 119 SYCAMORE DR, PARK FOREST, IL 60466 16

MARKET CONTEXT: Autumn Ridge is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1973, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Autumn Ridge was renovated in 2012, strengthening the property's competitive position. At 384 units, the building is nearly double the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

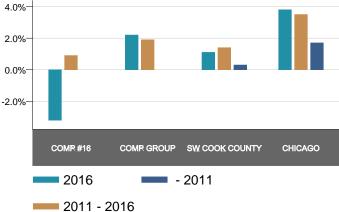
	1 Year	3 Year	5 Year
Comp #16	2.5%	3.0%	3.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #16	0.0%	1.1%	-3.0%	2.9%	-0.8%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #16	-3.2%	0.9%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

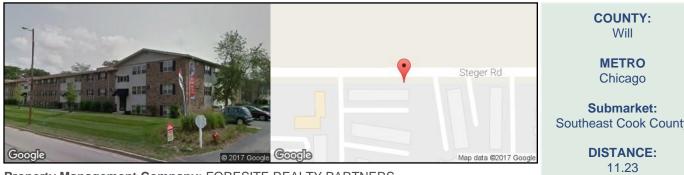
Apartment Metro: Chicago Submarket: Southwest Cook County

THE NEW COLONIES APARTMENTS - 316 W 34TH ST, STEGER, IL 60475 17

Current Asking Rent: \$842 Submarket Concessions: \$8

Current Vacancy Rate: 5.1%

Effective Rent: \$834



Property Management Company: FORESITE REALTY PARTNERS Contact Phone Number: (708) 755-3740

Unit Amenities: Dishwasher, Internet Community Amenities: Pet Friendly, Health Club, Playground, Pool, Parking Garage Southeast Cook County

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1975/2001

TOTAL UNITS: 668

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR			\$650	462	71	\$1.41	\$1.39
1BR			\$775	630	389	\$1.23	\$1.22
2BR			\$915	825	149	\$1.11	\$1.10
3BR			\$1,330	1,040	59	\$1.28	\$1.27

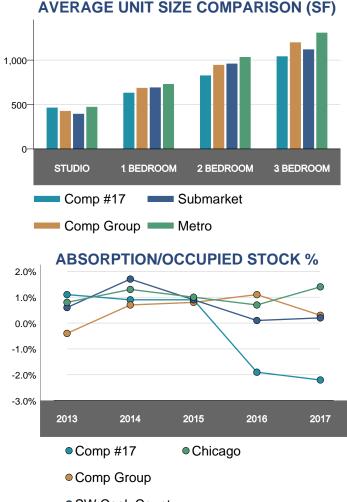


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

17 THE NEW COLONIES APARTMENTS - 316 W 34TH ST, STEGER, IL 60475

MARKET CONTEXT: The New Colonies Apartments is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1975, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, The New Colonies Apartments was renovated in 2001, strengthening the property's competitive position. At 668 units, the building is considerably larger than the average apartment property size in the Southeast Cook County submarket.



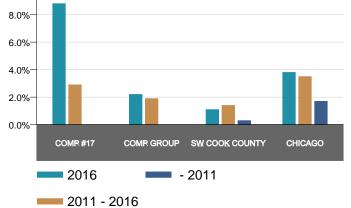
SW Cook County

	2013	2014	2015	2016	2017
Comp #17	1.1%	0.9%	0.9%	-1.9%	-2.2%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #17	4.0%	2.8%	3.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #17	8.8%	2.9%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

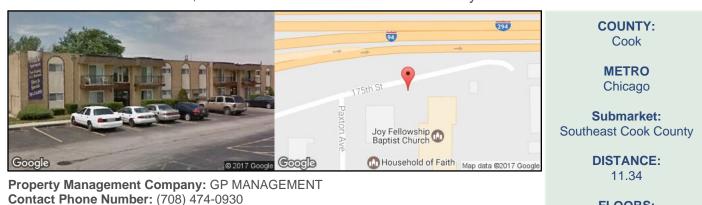
Apartment Metro: Chicago Submarket: Southwest Cook County

18 PRAIRIE APARTMENTS - 2147 175TH ST, LANSING, IL 60438

Current Asking Rent: \$926 Submarket Concessions: \$8

Current Vacancy Rate: 1.9%

Effective Rent: \$918



Unit Amenities: Internet Community Amenities: Pet Friendly

FLOORS: 2

YEAR BUILT/ RENOVATED: 1972/2014

TOTAL UNITS: 155

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$728	\$851	\$790	620	53	\$1.27	\$1.26
2BR/1BA	\$890	\$1,100	\$995	849	102	\$1.17	\$1.16

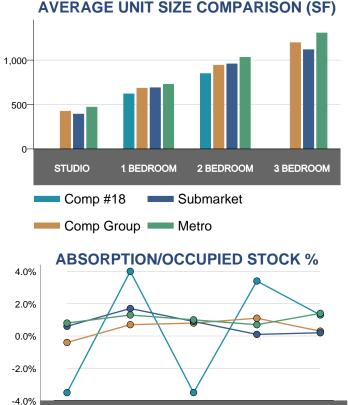


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

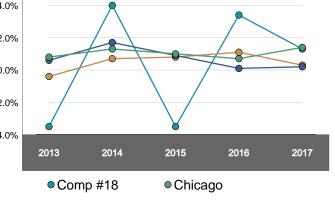
PRAIRIE APARTMENTS - 2147 175TH ST, LANSING, IL 60438 18

MARKET CONTEXT: Prairie Apartments is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1972, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Prairie Apartments was renovated in 2014, strengthening the property's competitive position. At 156 units, the building is nearly a third smaller than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

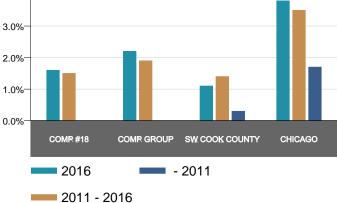
	1 Year	3 Year	5 Year
Comp #18	3.2%	4.4%	4.9%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #18	-3.5%	4.0%	-3.5%	3.4%	1.3%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH 4.0%



	2016	2011 - 2016	- 2011
Comp #18	1.6%	1.5%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

MAPLE LEAF - 759 BURR OAK LN, PARK FOREST, IL 60466 19

Current Asking Rent: \$873 Submarket Concessions: \$8

Current Vacancy Rate: 0.8%

Effective Rent: \$865



Property Management Company: LEXICON MANAGEMENT Contact Phone Number: (708) 746-0232 Property Website: mapleleafapts.net

Unit Amenities: Dishwasher, Internet, Patio/Balcony Community Amenities: Pet Friendly, Elevator

11.71

FLOORS: 5

YEAR BUILT/ **RENOVATED:** 1972/2005

TOTAL UNITS: 375

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$723	\$846	\$785	744	65	\$1.06	\$1.05
2BR/1.5BA	\$787	\$915	\$850	991	277	\$0.86	\$0.85
2BR/2BA	\$832	\$967	\$899	1,138	16	\$0.79	\$0.78
3BR/2BA	\$1,113	\$1,294	\$1,199	1,372	17	\$0.87	\$0.87

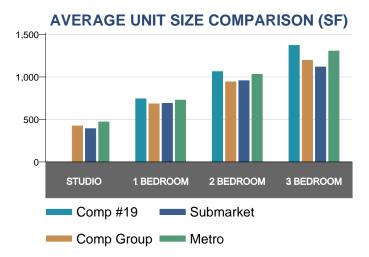


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

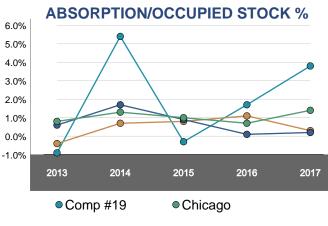
19 MAPLE LEAF - 759 BURR OAK LN, PARK FOREST, IL 60466

MARKET CONTEXT: Maple Leaf is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1972, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Maple Leaf was renovated in 2005, improving the property's competitive position. At 377 units, the building is 79.0% larger than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #19	2.4%	4.1%	6.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #19	-0.9%	5.4%	-0.3%	1.7%	3.8%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

4.0% 3.0% 2.0% 1.0% 0.0% COMR #19 COMR GROUP SW COOK COUNTY CHICAGO 2016 2016 2011 - 2016

	2016	2011 - 2016	- 2011
Comp #19	1.9%	2.6%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

COMPOUND ANNUAL RENT GROWTH



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

HICKORY OAKS APARTMENTS - 18330 TORRENCE AVE, LANSING, IL 60438 20

Current Asking Rent: \$862 Submarket Concessions: \$8 Effective Rent: \$854 Current Vacancy Rate: 1.4%



Property Management Company: BOGS MANAGEMENT Contact Phone Number: (708) 895-1411 Property Website: bogsmanagement.com/2014/09/15/hickory-oa 11.94

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1971/--

TOTAL UNITS: 138

ASSET CLASS: BC

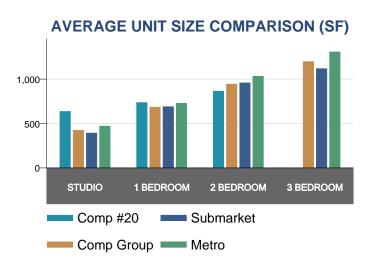
	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR/1BA	\$648	\$748	\$700	636	2	\$1.10	\$1.09
1BR/1BA	\$737	\$862	\$800	736	48	\$1.09	\$1.08
2BR/1BA	\$833	\$968	\$900	865	88	\$1.04	\$1.03



Prepared By Reis, Inc. on: 05/18/2017

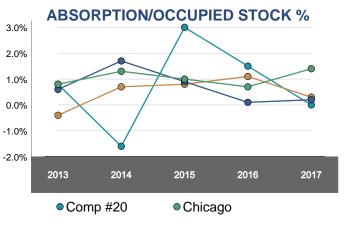
Apartment Metro: Chicago Submarket: Southwest Cook County

20 HICKORY OAKS APARTMENTS - 18330 TORRENCE AVE, LANSING, IL 60438



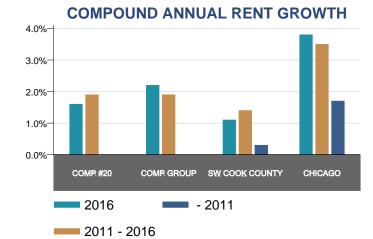
ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #20	2.2%	3.6%	4.2%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #20	0.8%	-1.6%	3.0%	1.5%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%



	2016	2011 - 2016	- 2011
Comp #20	1.6%	1.9%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

21 GOVERNORS HOUSE - 871 BURNHAM DR, PARK FOREST, IL 60466

Current Asking Rent: \$964 Submarket Concessions: \$9 Effective Rent: \$955 Current Vacancy Rate: 0.0%



Most Recent Sale: 18th Apr, 2016 Sale Amount: \$6,100,000 Buyer: The Ferndale Realty Group LLC (847) 831-3651, Governors House Apartments I LLC Seller: Governors House Apartments LP

Financing Details: Morgan Stanley provided a 10 year \$4,725,000 loan.

1972/2010 **TOTAL UNITS:** 96

ASSET CLASS: BC

	ASK	ING RENT - PER U	PER UNIT STRUCTU		URALS PER SQUARE FOOT		FOOT RENT
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$785	680	48	\$1.15	\$1.14
3BR			\$1,143	1,088	48	\$1.05	\$1.04

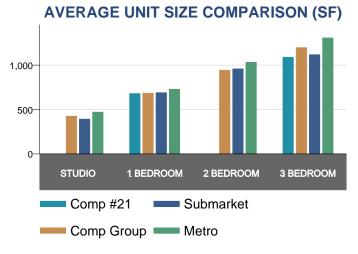


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

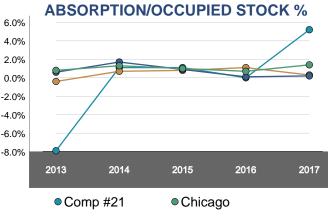
21 GOVERNORS HOUSE - 871 BURNHAM DR, PARK FOREST, IL 60466

MARKET CONTEXT: Governors House is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1972, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Governors House was renovated in 2010, strengthening the property's competitive position. At 96 units, the building is less than half the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #21	2.6%	4.2%	4.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

SW Cook County

	2013	2014	2015	2016	2017
Comp #21	-7.9%	1.1%	1.1%	0.0%	5.2%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH

1.0%-		
0.0%-	COMR #21	COMP GROUP SW COOK COUNTY CHICAGO
	2016	- 2011

2011 - 2016

	2016	2011 - 2016	- 2011
Comp #21	0.0%	1.7%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

22 ACACIA LANE APARTMENTS - 6804 JOLIET RD, INDIANHEAD PARK, IL 60525

Current Asking Rent: \$951 Submarket Concessions: \$39

Current Vacancy Rate: 0.0%

Effective Rent: \$912



Property Management Company: SPROAT GROUP Contact Phone Number: (708) 246-1948

Unit Amenities: Internet Community Amenities: Parking Garage, Pool

FLOORS: 6 YEAR BUILT/ RENOVATED: 1971/--

TOTAL UNITS: 60

ASSET CLASS: BC

	ASKI	ASKING RENT - PER UNIT STRUC		URALS PER SQUARE F		FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$895	677	36	\$1.32	\$1.27
2BR			\$1,035	878	24	\$1.18	\$1.13

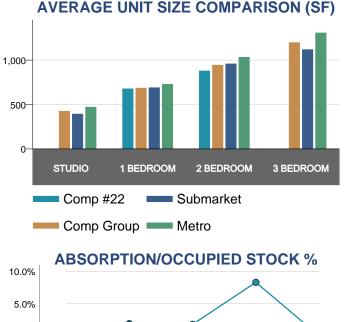


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

ACACIA LANE APARTMENTS - 6804 JOLIET RD, INDIANHEAD PARK, IL 60525 22

MARKET CONTEXT: Acacia Lane Apartments is located in the Oak Park submarket of the Chicago metropolitan area. Built in 1971, the building belongs to a cohort of properties constructed in the 1970s that account for 6.7% of the submarket's total inventory of market rate rental apartments. At 60 units, Acacia Lane Apartments is less than half the average apartment property size in the Oak Park submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #22	0.0%	4.6%	5.8%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



	2013	2014	2015	2016	2017
Comp #22	-7.5%	1.9%	1.8%	8.3%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH 5.0% 0.0% -5.0% COMR #22 SW COOK COUNTY CHICAGO COMR GROUP 2016 - 2011 2011 - 2016

	2016	2011 - 2016	- 2011
Comp #22	-7.8%	0.4%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

23 SALEM CROSS - 18745 BURNHAM AVE, LANSING, IL 60438

Current Asking Rent: \$896 Submarket Concessions: \$8

Current Vacancy Rate: 1.0%

Effective Rent: \$888



Property Management Company: SALEM CROS **Contact Phone Number:** (708) 474-4845

Unit Amenities: Patio/Balcony, Internet Community Amenities: Pool

Most Recent Sale: 16th Feb, 2007^R **Sale Amount:** \$9,291,000 **Buyer:** Salem Cross LLC **Seller:** Salem Cross Associates LTD

Financing Details: TCF National Bank provided a loan of \$7,760,000 with a term ending 2/10/2012.

FLOORS: 3

YEAR BUILT/ RENOVATED: 1971/2009

TOTAL UNITS: 192

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$796	640	68	\$1.24	\$1.23
2BR			\$951	875	124	\$1.09	\$1.08

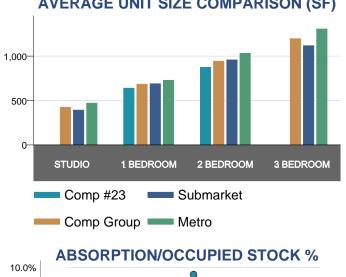


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

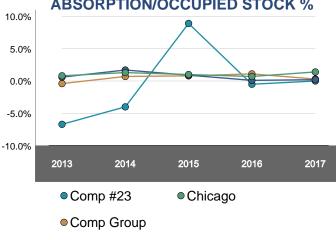
SALEM CROSS - 18745 BURNHAM AVE, LANSING, IL 60438 23

MARKET CONTEXT: Salem Cross is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1971, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Salem Cross was renovated in 2009, enhancing the property's competitive position. At 192 units, the building is 13.0% smaller than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

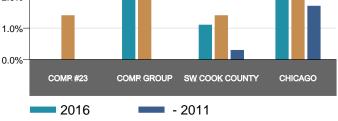
1 Year		3 Year	5 Year
Comp #23	1.6%	3.5%	3.4%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



SW Cook County

	2013	2014	2015	2016	2017
Comp #23	-6.7%	-4.0%	8.9%	-0.5%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH 4.0% 3.0% 2.0%



2011 - 2016

	2016	2011 - 2016	- 2011
Comp #23	0.0%	1.4%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

AVERAGE UNIT SIZE COMPARISON (SF)



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

BRITTANY COURT - 960 64TH ST, LA GRANGE HIGHLANDS, IL 60525 24

Current Asking Rent: \$1,183 Submarket Concessions: \$48

Current Vacancy Rate: 2.2%

Effective Rent: \$1,135



Property Management Company: WHITE BIRCH MANAGEMENT Contact Phone Number: (708) 352-7888

Unit Amenities: Fireplace, Internet, Patio/Balcony, Dishwasher Community Amenities: Pool

13.13

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1974/2005

TOTAL UNITS: 136

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR			\$605	554	1	\$1.09	\$1.05
1BR			\$988	775	22	\$1.27	\$1.22
2BR			\$1,226	1,000	113	\$1.23	\$1.18

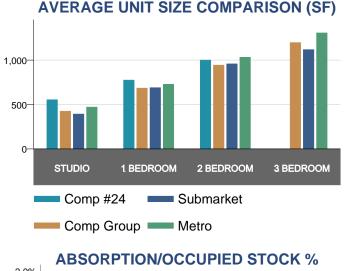


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

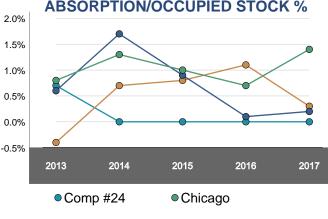
24 BRITTANY COURT - 960 64TH ST, LA GRANGE HIGHLANDS, IL 60525

MARKET CONTEXT: Brittany Court is located in the Oak Park submarket of the Chicago metropolitan area. Built in 1974, the building belongs to a cohort of properties constructed in the 1970s that account for 6.7% of the submarket's total inventory of market rate rental apartments. That said, Brittany Court was renovated in 2005, enhancing the property's competitive position. At 121 units, the building is 16.0% smaller than the average apartment property size in the Oak Park submarket.



ANNUALIZED VACANCY RATE COMPARISON

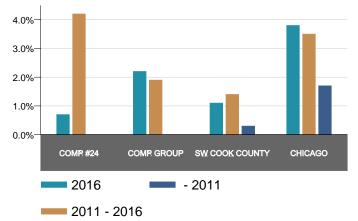
	1 Year	3 Year	5 Year
Comp #24	0.7%	0.7%	0.9%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #24	0.7%	0.0%	0.0%	0.0%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #24	0.7%	4.2%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

COUNTRYSIDE APARTMENTS - 6300 JOLIET RD, COUNTRYSIDE, IL 60525 25

Current Asking Rent: \$906 Submarket Concessions: \$37 Effective Rent: \$869 Current Vacancy Rate: 1.9%



Property Management Company: COUNTRYSIDE APARTMENTS Contact Phone Number: (708) 579-3020

Unit Amenities: Internet

Most Recent Sale: 10th Oct, 2006^R Sale Amount: \$4,150,000 Buyer: Satyam Properties I LLC Seller: Countryside Apartments LLC

Financing Details: TCF National Bank provided a loan of \$3,320,000 with a term ending 10/1/2011.

13.18

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1972/2012

TOTAL UNITS: 54

ASSET CLASS: BC

	ASKING RENT - PER UNIT			STRUCTURALS		PER SQUARE FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$850	550	30	\$1.55	\$1.48
2BR			\$975	650	24	\$1.50	\$1.44

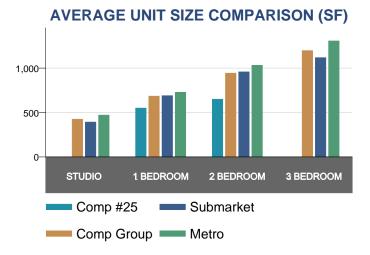


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

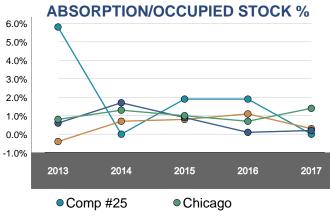
25 COUNTRYSIDE APARTMENTS - 6300 JOLIET RD, COUNTRYSIDE, IL 60525

MARKET CONTEXT: Countryside Apartments is located in the Oak Park submarket of the Chicago metropolitan area. Built in 1972, the building belongs to a cohort of properties constructed in the 1970s that account for 6.7% of the submarket's total inventory of market rate rental apartments. That said, Countryside Apartments was renovated in 2012, strengthening the property's competitive position. At 54 units, the building is less than half the average apartment property size in the Oak Park submarket.



ANNUALIZED VACANCY RATE COMPARISON

1 Year		3 Year	5 Year
Comp #25	0.0%	1.4%	3.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #25	5.8%	0.0%	1.9%	1.9%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%



	2016	2011 - 2016	- 2011
Comp #25	-0.1%	3.8%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

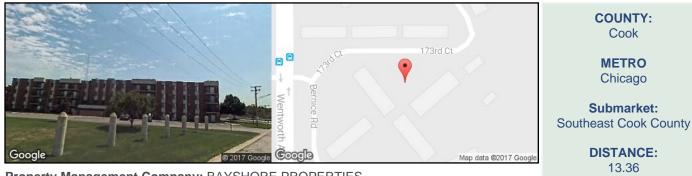


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

26 RIVERWOOD APARTMENT HOMES - 3649 173RD CT, LANSING, IL 60438

Current Asking Rent: \$1,056 Submarket Concessions: \$10 Effective Rent: \$1,046 Current Vacancy Rate: 1.7%



Property Management Company: BAYSHORE PROPERTIES Contact Phone Number: (708) 474-8585 Property Website: riverwoodapts.net

Unit Amenities: Dishwasher, Internet, Patio/Balcony **Community Amenities:** Pet Friendly, Elevator, Health Club, Clubhouse, Playground, Pool

Most Recent Sale: 4th Jun, 2015 Sale Amount: \$23,000,000 Buyer: Bayshore Properties (219) 942-2795, Riverwood Apts LLC Seller: Waterton Associates (312) 948-4500, Waterton Edgewood Investors LLC FLOORS: 4

YEAR BUILT/ RENOVATED: 1970/2002

TOTAL UNITS: 352

ASSET CLASS:

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$799	\$900	\$850	725	107	\$1.17	\$1.16
2BR/2BA	\$1,055	\$1,100	\$1,078	975	175	\$1.11	\$1.10
3BR/2BA	\$1,285	\$1,350	\$1,318	1,193	70	\$1.10	\$1.09

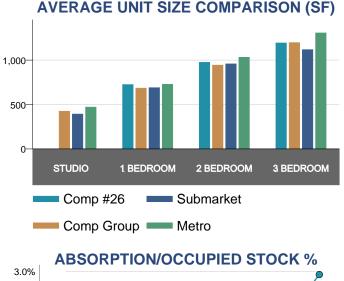


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

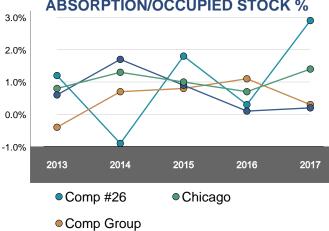
26 RIVERWOOD APARTMENT HOMES - 3649 173RD CT, LANSING, IL 60438

MARKET CONTEXT: Riverwood Apartment Homes is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1970, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Riverwood Apartment Homes was renovated in 2002, improving the property's competitive position. At 353 units, the building is 67.0% larger than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #26	4.3%	5.5%	6.2%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



	2013	2014	2015	2016	2017
Comp #26	1.2%	-0.9%	1.8%	0.3%	2.9%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #26	1.4%	1.0%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

CROSSROADS APARTMENTS - 2610 MARIGOLD DR, SAUK VILLAGE, IL 60411 27

Current Asking Rent: \$886 Submarket Concessions: \$8 Effective Rent: \$878 Current Vacancy Rate: 3.9%



Property Management Company: MADINA MGT Contact Phone Number: (708) 758-2470 Property Website: saukvillagecrossroads.com

Unit Amenities: Patio/Balcony, Internet Community Amenities: Pet Friendly

Most Recent Sale: 11th Jun, 2009^R Sale Amount: \$8,500,000 Buyer: Total Equity S LLC Seller: EMP Transition LLC

13.91

FLOORS: 3

YEAR BUILT/ **RENOVATED:** 1970/2010

TOTAL UNITS: 180

ASSET CLASS: BC

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
0BR/1BA	\$602	\$695	\$650	422	20	\$1.54	\$1.53
1BR/1BA	\$714	\$835	\$775	697	60	\$1.11	\$1.10
2BR/1BA	\$856	\$995	\$925	942	80	\$0.98	\$0.97
3BR/2BA	\$1,207	\$1,403	\$1,300	1,178	20	\$1.10	\$1.09

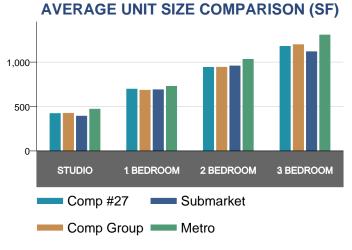


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

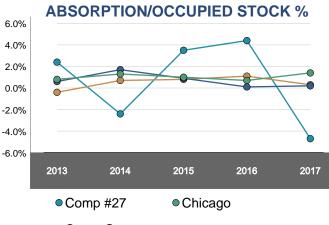
27 CROSSROADS APARTMENTS - 2610 MARIGOLD DR, SAUK VILLAGE, IL 60411

MARKET CONTEXT: Crossroads Apartments is located in the Southeast Cook County submarket of the Chicago metropolitan area. Built in 1970, the building is one of twelve properties constructed in the 1970s that account for 15.3% of the submarket's total inventory of market rate rental apartments. That said, Crossroads Apartments was renovated in 2010, improving the property's competitive position. At 180 units, the building is 18.0% smaller than the average apartment property size in the Southeast Cook County submarket.



ANNUALIZED VACANCY RATE COMPARISON

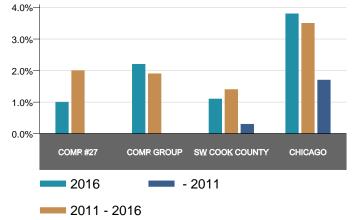
	1 Year	3 Year	5 Year
Comp #27	2.2%	4.2%	5.0%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #27	2.4%	-2.4%	3.5%	4.4%	-4.7%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #27	1.0%	2.0%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

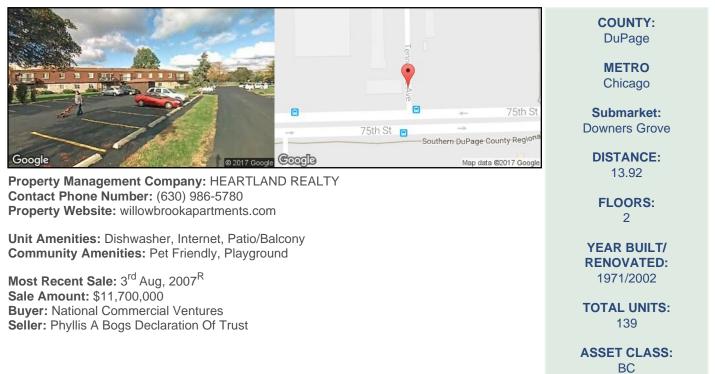
Apartment Metro: Chicago Submarket: Southwest Cook County

28 WILLOWBROOK APARTMENTS - 7474 TENNESSEE DR, CLARENDON HILLS, IL 60514

Current Asking Rent: \$1,150

Submarket Concessions: \$52

Effective Rent: \$1,098 Current Vacancy Rate: 1.4%



	ASKING RENT - PER UNIT			STRUCTURALS		PER SQUARE FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$1,049	725	55	\$1.45	\$1.38
2BR			\$1,154	1,100	68	\$1.05	\$1.00
3BR			\$1,484	1,350	16	\$1.10	\$1.05

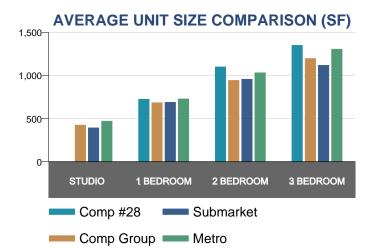


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

WILLOWBROOK APARTMENTS - 7474 TENNESSEE DR, CLARENDON HILLS, IL 28 60514

MARKET CONTEXT: Willowbrook Apartments is located in the Downers Grove submarket of the Chicago metropolitan area. Built in 1971, the building is one of twelve properties constructed in the 1970s that account for 25.1% of the submarket's total inventory of market rate rental apartments. That said, Willowbrook Apartments was renovated in 2002, improving the property's competitive position. At 140 units, the building is less than half the average apartment property size in the Downers Grove submarket.



ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #28	2.2%	3.4%	3.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%

SW Cook County

	2013	2014	2015	2016	2017
Comp #28	-0.7%	-2.3%	0.8%	2.2%	0.0%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%



2011 - 2016

COMPOUND ANNUAL RENT GROWTH

2016 2011 - 2016 - 2011 Comp #28 1.8% 2.7% 0.0% Comp Group 2.2% 1.9% 0.0% SW Cook County 1.1% 1.4% 0.3% Chicago 3.8% 3.5% 1.7%

ABSORPTION/OCCUPIED STOCK % 3.0% 2.0% 1.0% 0.0% -1.0% -2.0% -3.0% 2013 2014 2015 2016 2017 Comp #28 Chicago

Comp Group



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

FLOORS:

3

YEAR BUILT/

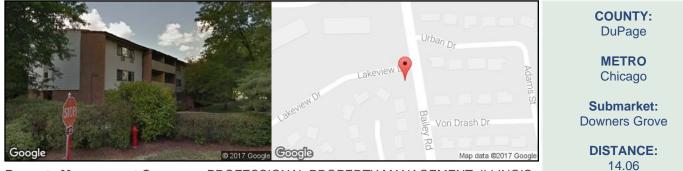
RENOVATED: 1974/2014

TOTAL UNITS: 177

ASSET CLASS: BC

29 IDYLLWILD APARTMENTS - 1526 LAKEVIEW DR, DARIEN, IL 60561

Current Asking Rent: \$976 Submarket Concessions: \$44 Effective Rent: \$932 Current Vacancy Rate: 0.0%



Property Management Company: PROFESSIONAL PROPERTY MANAGEMENT, ILLINOIS Contact Phone Number: (630) 985-5474 Property Website: idyllwildapartments.com/

Unit Amenities: Dishwasher, Internet, Patio/Balcony Community Amenities: Pet Friendly, Health Club, Clubhouse, Pool

	ASKING RENT - PER UNIT		STRUCTURALS		PER SQUARE FOOT RENT		
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR/1BA	\$837	\$979	\$909	800	87	\$1.14	\$1.09
2BR/1BA	\$962	\$1,118	\$1,039	1,050	90	\$0.99	\$0.94

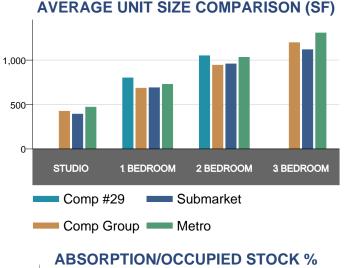


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

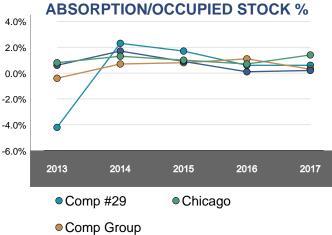
29 IDYLLWILD APARTMENTS - 1526 LAKEVIEW DR, DARIEN, IL 60561

MARKET CONTEXT: Idyllwild Apartments is located in the Downers Grove submarket of the Chicago metropolitan area. Built in 1974, the building is one of twelve properties constructed in the 1970s that account for 25.1% of the submarket's total inventory of market rate rental apartments. That said, Idyllwild Apartments was renovated in 2014, strengthening the property's competitive position. At 178 units, the building is more than a third smaller than the average apartment property size in the Downers Grove submarket.



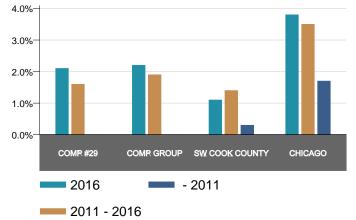
ANNUALIZED VACANCY RATE COMPARISON

	1 Year	3 Year	5 Year
Comp #29	0.3%	1.1%	1.8%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



	2013	2014	2015	2016	2017
Comp #29	-4.2%	2.3%	1.7%	0.6%	0.6%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #29	2.1%	1.6%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%



Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

COLONIAL MANOR - 1102 PLAINFIELD RD, DARIEN, IL 60559 30

Current Asking Rent: \$928 Submarket Concessions: \$42

Current Vacancy Rate: 0.0%

Effective Rent: \$886



Property Management Company: AUSTIN HIGHLANDS DEVELOPMENT Contact Phone Number: (630) 810-0234 Property Website: austinhighlandrentals.com/apartment.htm

Unit Amenities: Dishwasher, Internet Community Amenities: Pet Friendly, Parking Garage 14.26

FLOORS: 2

YEAR BUILT/ **RENOVATED:** 1969/2002

TOTAL UNITS: 95

ASSET CLASS: BC

	ASK	ING RENT - PER U	NIT	STRUCTURALS PER SQUARE FOOT		FOOT RENT	
	LOW	HIGH	AVG	AVG UNIT SIZE	UNITS	CURRENT	EFFECTIVE
1BR			\$846	650	47	\$1.30	\$1.24
2BR			\$1,009	900	48	\$1.12	\$1.07

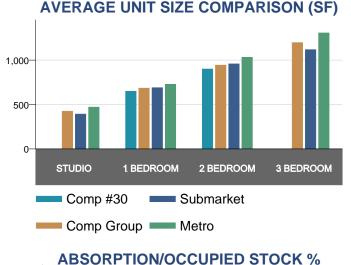


Prepared By Reis, Inc. on: 05/18/2017

Apartment Metro: Chicago Submarket: Southwest Cook County

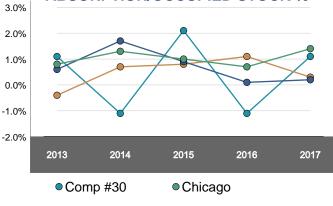
30 COLONIAL MANOR - 1102 PLAINFIELD RD, DARIEN, IL 60559

MARKET CONTEXT: Colonial Manor is located in the Downers Grove submarket of the Chicago metropolitan area. Built in 1969, the building belongs to a cohort of properties constructed in the 1960s that account for 15.7% of the submarket's total inventory of market rate rental apartments. That said, Colonial Manor was renovated in 2002, strengthening the property's competitive position. At 95 units, the building is less than half the average apartment property size in the Downers Grove submarket.



ANNUALIZED VACANCY RATE COMPARISON

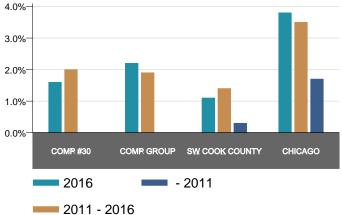
	1 Year 3 Year		5 Year
Comp #30	0.5%	0.8%	1.1%
Comp Group	2.4%	3.2%	3.7%
SW Cook County	2.4%	2.7%	3.2%
Chicago	4.0%	3.8%	4.0%



Comp Group

	2013	2014	2015	2016	2017
Comp #30	1.1%	-1.1%	2.1%	-1.1%	1.1%
Comp Group	-0.4%	0.7%	0.8%	1.1%	0.3%
SW Cook County	0.6%	1.7%	0.9%	0.1%	0.2%
Chicago	0.8%	1.3%	1.0%	0.7%	1.4%

COMPOUND ANNUAL RENT GROWTH



	2016	2011 - 2016	- 2011
Comp #30	1.6%	2.0%	0.0%
Comp Group	2.2%	1.9%	0.0%
SW Cook County	1.1%	1.4%	0.3%
Chicago	3.8%	3.5%	1.7%

APARTMENT



Sales Comps



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Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

Section 9 - Subject Property

Tinley Park IL

Search Criteria

Radius 15 miles

Section 10 - Summary Statistics

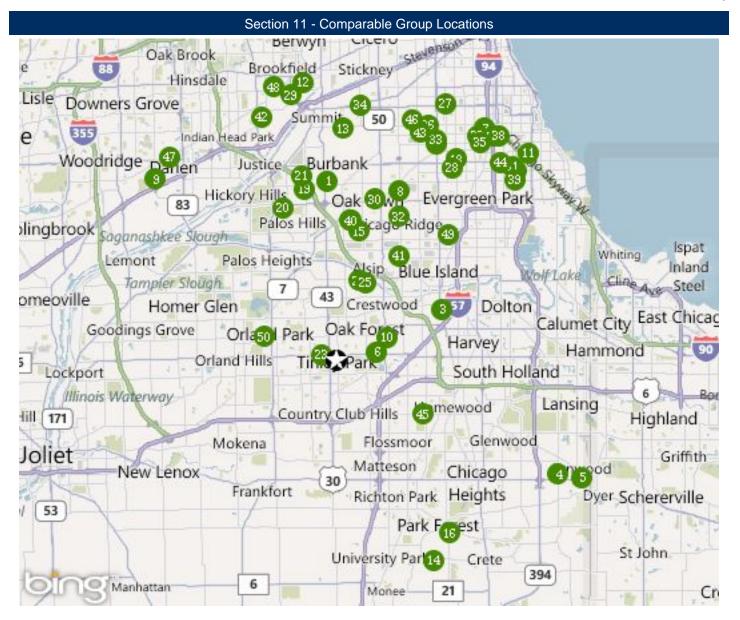
50 Reis Verified Sales Transactions	Low	Average	High
Number of Units	4	45	383
Number of Floors	1	3	6
Year Built	1885	1955	2003
Time Since Sale (months)	4	15	20
Sale Price	\$255,000	\$2,662,230	\$26,850,000
Sale Price Per Unit	\$16,964	\$59,056	\$198,750
Effective Gross Income Multiplier	3.5x	6.8x	8.8x



Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County





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Prepared By Reis, Inc.

Sales Comps

Apartment

Metro: Chicago Submarket: Southwest Cook County

Address	Distance	Submarket	Year Built	Floors	Total Units	Sale Price	Price Per Unit	Sale Date
7010 W 86th Pl Burbank, IL 60459	9.48 mi.	SW Cook County	1971	3	32	\$2,129,500	\$66,547	23 rd Jan, 2017
8326-8342 S Ellis Ave Chicago, IL 60619	13.86 mi.	SW Cook County	1964	3	42	\$2,425,000	\$57,738	20 th Jan, 2017
14127-14139 Western Ave Blue Island, IL 60469	6.19 mi.	SW Cook County		1	175	\$6,078,500	\$34,734	6 th Dec, 2016
21191 Torrence Ave Sauk Village, IL 60411	13.22 mi.	SE Cook County	2003	1	101	\$6,250,000	\$61,881	20 th Sep, 2016
699 Michelle Dr Lynwood, IL 60411	14.49 mi.	SE Cook County	1928	1	278	\$11,500,000	\$41,367	20 th Sep, 2016
5110 159th St Oak Forest, IL 60452	2.17 mi.	SW Cook County	1950	1	64	\$2,250,000	\$35,156	1 st Sep, 2016
6553 S Harvard Ave Chicago, IL 60621	14.57 mi.	SW Cook County	1928	4	30	\$1,250,000	\$41,667	30 th Jun, 2016
9147-9155 S Pulaski Rd Evergreen Park, IL 60805	9.54 mi.	SW Cook County	1958	3	17	\$1,000,000	\$58,824	10 th Jun, 2016
8402 Captons Ln Darien, IL 60561	13.62 mi.	Downers Grove	1978	3	12	\$1,050,000	\$87,500	1 st Jun, 2016
4640 153rd St Oak Forest, IL 60452	2.91 mi.	SW Cook County	1978	3	19	\$1,546,000	\$81,368	17 th May, 2016
7615 S Blackstone Ave Chicago, IL 60619	14.98 mi.	South Shore	1925	3	12	\$330,000	\$27,500	9 th May, 2016
4438 Prescott Ave Lyons, IL 60534	14.82 mi.	Oak Park	1966	2	12	\$800,000	\$66,667	6 th May, 2016
6200-6212/6244-6256 W 64th PI Chicago, IL 60638	12.30 mi.	SW Cook County	1966	2	48	\$3,050,000	\$63,542	25 th Apr, 2016
871 Burnham Dr Park Forest, IL 60466	11.86 mi.	SE Cook County	1972	3	96	\$6,100,000	\$63,542	18 th Apr, 2016
5700 108th St Chicago Ridge, IL 60415	6.93 mi.	SW Cook County	1971	3	12	\$730,000	\$60,833	2 nd Apr, 2016
119 Sycamore Dr Park Forest, IL 60466	11.01 mi.	SE Cook County	1973	6	383	\$26,850,000	\$70,104	31 st Mar, 2016
7201 S Western Ave Chicago, IL 60636	12.60 mi.	SW Cook County	1964	3	18	\$370,000	\$20,556	31 st Mar, 2016
7800-7822 S Laflin St Chicago, IL 60620	12.41 mi.	SW Cook County	1928	4	101	\$2,079,000	\$20,584	28 th Mar, 2016
8940-8942 S Roberts Rd Hickory Hills, IL 60457	9.22 mi.	SW Cook County	1974	3	11	\$1,025,000	\$93,182	25 th Mar, 2016
9715 S 89th Ave Palos Hills, IL 60465	8.55 mi.	SW Cook County	1971	2	4	\$440,000	\$110,000	25 th Mar, 2016
8101 W 84th St Justice, IL 60458	9.94 mi.	SW Cook County	1974	3	10	\$420,000	\$42,000	24 th Mar, 2016
6836 S Lowe Ave Chicago, IL 60621	14.07 mi.	SW Cook County	1885	2	4	\$295,000	\$73,750	23 rd Mar, 2016
15919 Centerway Walk Tinley Park, IL 60477	0.86 mi.	SW Cook County	1974	3	208	\$19,100,000	\$91,827	10 th Mar, 2016
12817 Hill Dr Crestwood, IL 60445	4.38 mi.	SW Cook County	1971	3	18	\$1,350,000	\$75,000	10 th Mar, 2016



Sales Comps

Apartment Metro: Chicago

Submarket: Southwest Cook County

25.	5427 129th Pl Crestwood, IL 60445	4.38 mi.	SW Cook County	1978	3	6	\$411,000	\$68,500	29 th Feb, 2016
26.	63 E 69th St Chicago, IL 60637	14.53 mi.	SW Cook County	1922	3	4	\$795,000	\$198,750	26 th Feb, 2016
27.	1934 W Garfield Blvd Chicago, IL 60609	14.78 mi.	SW Cook County	1929	3	17	\$325,000	\$19,118	19 th Feb, 2016
28.	8205 S Paulina St Chicago, IL 60620	11.92 mi.	SW Cook County	1926	3	28	\$475,000	\$16,964	16 th Feb, 2016
29.	4940 Egandale Ave Mc Cook, IL 60525	14.27 mi.	Oak Park	1965	2	6	\$407,000	\$67,833	10 th Feb, 2016
30.	5015 Columbus Dr Oak Lawn, IL 60453	8.78 mi.	SW Cook County	1962	2	10	\$680,000	\$68,000	4 th Feb, 2016
31.	8201 S Maryland Ave Chicago, IL 60619	13.89 mi.	SW Cook County	1963	3	19	\$599,000	\$31,526	29 th Jan, 2016
32.	10216 S Pulaski Rd Oak Lawn, IL 60453	8.30 mi.	SW Cook County	1961	3	81	\$5,350,000	\$66,049	27 th Jan, 2016
33.	7002 S Claremont Ave Chicago, IL 60636	12.85 mi.	SW Cook County	1927	2	9	\$260,000	\$28,889	26 th Jan, 2016
34.	5522 W 55th St Chicago, IL 60638	13.59 mi.	SW Cook County	1962	2	11	\$635,000	\$57,727	22 nd Jan, 2016
35.	7139 S Normal Blvd Chicago, IL 60621	13.84 mi.	SW Cook County	1910	3	6	\$840,000	\$140,000	15 th Jan, 2016
36.	6355 S Washtenaw Ave Chicago, IL 60629	13.37 mi.	SW Cook County	1925	2	8	\$345,000	\$43,125	8 th Jan, 2016
37.	10321 Lyman Ave Chicago Ridge, IL 60415	7.44 mi.	SW Cook County	1970	3	6	\$415,000	\$69,167	5 th Jan, 2016
38.	6901-6907 S Prairie Ave Chicago, IL 60637	14.67 mi.	SW Cook County	1916	3	19	\$1,037,500	\$54,605	22 nd Dec, 2015
39.	875-877 E 87th Pl Chicago, IL 60619	13.45 mi.	SW Cook County	1966	3	9	\$255,000	\$28,333	30 th Sep, 2015
40.	10327 Mcvicker Ave Chicago Ridge, IL 60415	7.43 mi.	SW Cook County	1975	3	12	\$875,000	\$72,917	29 th Sep, 2015
41.	11830 S Komensky Ave Alsip, IL 60803	6.46 mi.	SW Cook County	1970	3	13	\$540,000	\$41,538	29 th Sep, 2015
42.	9737 Lorraine Dr Countryside, IL 60525	13.49 mi.	Oak Park	1969	3	12	\$920,000	\$76,667	24 th Sep, 2015
43.	3000-3030 W Marquette Rd Chicago, IL 60629	12.86 mi.	SW Cook County	1924	3	85	\$3,175,000	\$37,353	22 nd Sep, 2015
44.	8002 S Calumet Ave Chicago, IL 60619	13.64 mi.	SW Cook County	1925	2	8	\$300,000	\$37,500	21 st Sep, 2015
45.	3232 184th St Homewood, IL 60430	5.41 mi.	SE Cook County	1979	3	6	\$300,000	\$50,000	17 th Sep, 2015
46.	3325-3335 W 61st Pl Chicago, IL 60629	13.36 mi.	SW Cook County	1929	2	18	\$325,000	\$18,056	16 th Sep, 2015
47.	7474 Tennessee Dr Willowbrook, IL 60527	13.93 mi.	Downers Grove	1976	2	140	\$14,400,000	\$102,857	10 th Sep, 2015
48.	4609 Maple Ave Brookfield, IL 60513	14.86 mi.	Oak Park	1972	2	5	\$355,000	\$71,000	8 th Sep, 2015
49.	11019 S Hale Ave Chicago, IL 60643	8.91 mi.	SW Cook County	1953	2	4	\$290,000	\$72,500	4 th Sep, 2015
50.	9855 El Cameno Ct	4.04 mi.	SW Cook County	1972	2	5	\$384,000	\$76,800	4 th Sep, 2015



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Orland Park, IL 60462



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date23rd Jan, 2017Sale Price\$2,129,500 (Reis Verified)Sale Price Unit\$66,547



W 791H St BUIDANK 510 **Location and Physical Characteristics** County Cook Metro Chicago SW Cook County Submarket 9.48 miles Distance W 87TH St Market Rate Rental Property Type No. of Buildings / Floors 3/3 1971 / --Year Built / Renovated Total Units 32 Oak Laton Ulysses S Grant Memorial Hwy Asset Class BC Hills Parking Space/Comments -- / On site parking available. R s Hills Chicago Ridge

1. 7010 W 86th Pl

Burbank, IL 60459

Market Conditions Prior to Sale

A look at market conditions during 4Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.3%. The average asking rent was \$890 per unit, while effective rents were 2.4% below that level, at \$869 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 42 units, compared to the annual average of 160 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.7%.



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

1. 7010 W 86th PI (continued)

Burbank, IL 60459

	Property Sale De	etails and A	nalysis			
Sale D	ate 23 rd Jan, 2017		Reis Cap	Rate Analysi	s Proforma	
Sale Pr		All per unit figures are monthly				
Sale Price U	Jnit \$66,547			Total Units	32	
				Rent Revenue	\$368,923	
		\$96	Vacar 74 Market Rent x 12 Mont	ths x 32 Units x 2.3%	(\$8,447)	[2.3%]
		\$96	Effective	Rent Revenue	\$360,476	
			Free Rent	Concessions	(\$2,523)	[\$79 Per Unit]
				Credit Loss	(\$3,689)	[1.0%]
				tional Income	\$0	[\$0 Per Unit]
				ross Revenue	\$354,264	
			•	ing Expenses apital Reserve	(\$171,549) (\$11,200)	[46.5%] [\$250 Bor lpit]
				rating Income	(\$11,200) \$171,515	[\$350 Per Unit]
			Estimated Goin	-	8.1%	
				Price of \$2,129,500		
		1	2-Month Rolling M	•	5.5%	(Q1 2017)
	Duwer and Cal		•	rted Cap Rate	None	
	Buyer and Sel	ller informa	tion	Dunior		
	Seller			Buyer		
Name	Chicago Title Land Trust Company-Trust 8580	1.	Name	OAC Managen	nent Company	
Address	10 S LaSalle St, Ste 2750, Chicago, IL 60603		Contact Phone	(773) 581-823	5	
Type/Percent	Private - Regional/Local / 100.0%		Address		l Ave, Chicago,	
			Type/Percent	Private - Regio	onal/Local / 100.	0%
		2.	Name	Burbank Place	LLC	
			Type/Percent	Private - Regic	onal/Local /	
	Property Additional D	Details Whe	n <u>A</u> vailable			
Lot Size	46,320 SF/1.06 Acres		Parcel Number(s)	19-31-319-030	-0000,19-31-31	9-031-0000,19-31-3
Financing Details	Albany Bank & Trust Company provided a loan in the amount of \$2,527,500.		Deed Reference	1704041079		
Property Tax Amount/Year	\$45,920 / 2016					
Last Assessed Value/Year	\$135,377 / 2016					



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

2. 8326-8342 S Ellis Ave

Chicago, IL 60619

Market Conditions Prior to Sale

A look at market conditions during 4Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.3%. The average asking rent was \$890 per unit, while effective rents were 2.4% below that level, at \$869 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 42 units, compared to the annual average of 160 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.7%.

Location and	Physical Characteristics
County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	13.86 miles
Property Type	Market Rate Rental
No. of Buildings / Floors	3/3
Year Built / Renovated	1964 /
Total Units	42
Asset Class	BC
Amenities	Laundry Room
Parking Space/Comments	/ On site parking available.

Sale Date20th Jan, 2017Sale Price\$2,425,000 (Reis Verified)Sale Price Unit\$57,738

Property Street View







Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

2. 8326-8342 S Ellis Ave (continued)

Chicago, IL 60619

	Property Sale Det	ails and Analysis		
Sale Date	20 th Jan, 2017	Reis Cap Rate Analysi	s Proforma	
Sale Price	\$2,425,000 (Reis Verified)	All per unit figures are mo	nthly	
Sale Price Unit	\$57,738	Total Units	42	
		Potential Rent Revenue	\$433,116	
		Vacancy Loss/Rate \$859.36 Market Rent x 12 Months x 42 Units x 4.3%	(\$18,683)	[4.3%]
		Effective Rent Revenue \$859 In Place Rent x 12 Months x 42 Units x 95.7%	\$414,433	
		Free Rent Concessions	(\$2,901)	[\$69 Per Unit]
		Credit Loss	(\$4,331)	[1.0%]
		Additional Income	\$0	[\$0 Per Unit]
		Effective Gross Revenue	\$407,201	
		Operating Expenses	(\$201,399)	[46.5%]
		Capital Reserve	(\$14,700)	[\$350 Per Unit]
		Net Operating Income	\$191,102	
		Estimated Going-in Cap Rate Based on Sale Price of \$2,425,000	7.9%	
		12-Month Rolling Metro Cap Rate	5.5%	(Q1 2017)
		Reported Cap Rate	None	
	Buyer and Sel	er Information		
	Seller	Buyer		
Name	Bank Financial-Trust 010690	1. Name Equitybuild Inc		
Address	5140 Main St, Downers Grove, IL 60515	Address 980 Scott Dr. N	/larco Island, FL	. 34145

	Pro	operty Additional Details Whe	en Available		
Seller's Bro	oker	Buyer's Broker		Other Broker	
Ursula Shine Beals Verdin & Company 947 Garfield St, Oak Park, IL 603 (708) 655-4751	04	Tyler DeRoo Kale Realty 2447 N Ashland Ave, Chicago, IL 60614 (312) 939-5253			
Lot Size Property Tax Amount/Year	33,075 SF/0.76 Acres \$37.344 / 2016		Parcel Number(s)	, , ,	3-098-000
Last Assessed Value/Year	\$203,805 / 2016		Deed Reference	1704045065	



Sales Comps

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Apartment Metro: Chicago Submarket: Southwest Cook County

6th Dec, 2016

\$34,734

\$6,078,500 (Reis Verified)

Colonial Estates Mobile Home Park 3.

14127-14139 Western Ave Blue Island, IL 60469

Market Conditions Prior to Sale

A look at market conditions during 3Q 2016 - the quarter prior to the trade - shows that the vacancy rate in the Southwest Cook County submarket was 2.4%. The average asking rent was \$890 per unit, while effective rents were 2.4% below that level, at \$869 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 173 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Google

Location and Physical Characteristics

Cook County Metro Chicago Submarket SW Cook County Distance 6.19 miles Property Type Other

Use Type **Total Units** 175 Comments Parking Space/Comments

Mobile Home Park Property is a mobile home park. -- / On site parking available.



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

3. Colonial Estates Mobile Home Park (continued)

14127-14139 Western Ave

Blue Island, IL 60469



Contact P	none (773) 763-9000		Contact Phone	(303) 407-3000
Add	ress 6547 N Avondale Ave, C	Chicago, IL 60631	Address	720 S Colorado Blvd, Ste 1150-N, Denver, CO
Type/Per	cent Private - National/Funds	/ 100.0%		80246
			Type/Percent	Private - Regional/Local / 100.0%
2. N	ame Colonial Estates MHC L	LC		
Type/Per	cent Private - National/Funds	2.	Name	Stonetown Colonial LLC
21.0			Type/Percent	Private - Regional/Local /

	Proper	ty Additional Details When Available		
Lot Size	671,301 SF/15.41 Acres	Parcel Number(s)	29-06-306-007-0000,29-06-306-027-0000,29-06-30	6-028-000
Last Assessed Value/Year	\$365,997 / 2016	Deed Reference	1634829064	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

4. Weatherstone Lakes

21191 Torrence Ave Sauk Village, IL 60411

Market Conditions Prior to Sale

A look at market conditions during 2Q 2016 — the quarter prior to the trade — shows that the vacancy rate in the Southeast Cook County submarket was 2.9%. The average asking rent was \$872 per unit, while effective rents were 0.4% below that level, at \$868 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 85 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Property Street View

Sale Date Sale Price

Sale Price Unit

20th Sep, 2016

\$61,881

\$6,250,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SE Cook County
Distance	13.22 miles

Property Type Other

 No. of Buildings / Floors
 1 / 1

 Year Built / Renovated
 2003 / -

 Total Units
 101

 Comments
 Property is a mobile home park.

 Parking Space/Comments
 -- / On site parking available.

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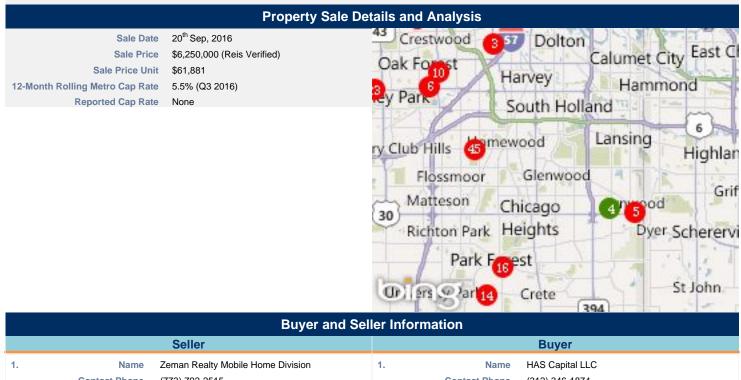


Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

4. Weatherstone Lakes (continued)

21191 Torrence Ave Sauk Village, IL 60411



Contact Phone	(773) 792-2515	Contact Phone	(312) 346-1874
Address Type/Percent	6547 N Avondale Ave, Ste 301, Chicago, IL 60631 Private - Regional/Local / 100.0%	Address Type/Percent	33 N LaSalle St, Ste 3800, Chicago, IL 60602 Private - Regional/Local / 100.0%
		2. Name	Weatherstone RE LLC
2. Name Type/Percent	Weatherstone Lakes LLC Private - Regional/Local /	Type/Percent	Private - Regional/Local /

Comments Part of a \$17,750,000 portfolio sale totaling 379 mobile home spots. Sale includes 2 mobile home park properties in Chicago.

	Property Additional Detai	Is When Available	
Lot Size	3,046,200 SF/69.93 Acres	Parcel Number(s)	33-19-100-010-0000
Financing Details	Berkadia Commercial Mortgage LLC provided a 10-year, \$4,645,000 loan maturing on October 1, 2026.	Deed Reference	1627229090



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

699 Michelle Dr Lynwood, IL 60411

Market Conditions Prior to Sale

A look at market conditions during 2Q 2016 - the quarter prior to the trade - shows that the vacancy rate in the Southeast Cook County submarket was 2.9%. The average asking rent was \$872 per unit, while effective rents were 0.4% below that level, at \$868 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 85 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Property Street View

Sale Date Sale Price

Sale Price Unit

20th Sep, 2016

\$41,367

\$11,500,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SE Cook Co
Distance	14.49 miles

ounty Property Type Other

No. of Buildings / Floors 1/1Year Built / Renovated 1928 / --**Total Units** 278 Comments Parking Space/Comments

Property is a mobile home park. -- / On site parking available.



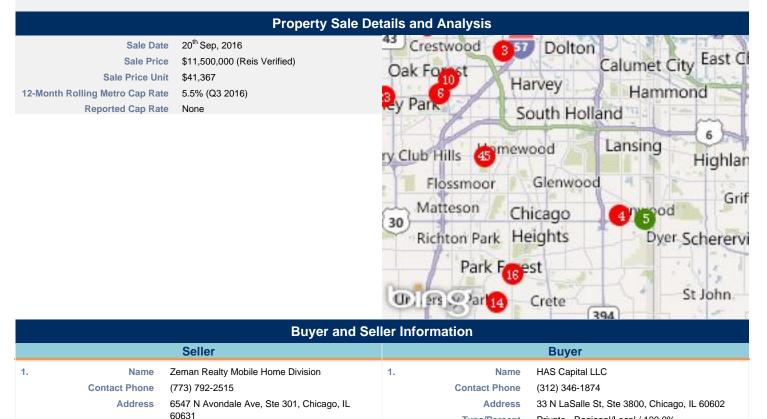
Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

5. Paradise Park (continued)

699 Michelle Dr Lynwood, IL 60411

2.



 60631
 Type/Percent
 Private - Regional/Local / 100.0%

 Name
 Paradise MHC LLC
 Name
 Paradise RE LLC

 Type/Percent
 Private - Regional/Local / - Private - Regional/Local / -

Comments Part of a \$17,750,000 portfolio sale totaling 379 mobile home spots. Sale includes 2 mobile home park properties in Chicago.

	Property Additional Detai	Is When Available		
Lot Size Financing Details	1,669,347 SF/38.32 Acres Berkadia Commercial Mortgage LLC provided a 10-year, \$8,625,000 loan maturing on October 1, 2026.	Parcel Number(s) Deed Reference	33-20-103-003-0000,33-20-103-004-0000,33-20-10 1627229086	3-006-00



6. Oak Forest Mobile Home Park

5110 159th St Oak Forest, IL 60452

Market Conditions Prior to Sale

A look at market conditions during 2Q 2016 — the quarter prior to the trade — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$892 per unit, while effective rents were 2.5% below that level, at \$870 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 168 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sale Price\$2,250,000 (Reis Verified)Sale Price Unit\$35,156

1st Sep, 2016



Sale Date



Location and Physical Characteristics

County Cook Metro Chicago Submarket SW Cook County Distance 2.17 miles Property Type Other Use Type Year Built / Renovated Total Units Comments

Parking Space/Comments

Mobile Home Park 1950 / --64 Property is a mobile home park. -- / On site parking available.

Sales Comps

Submarket: Southwest Cook County

Apartment Metro: Chicago



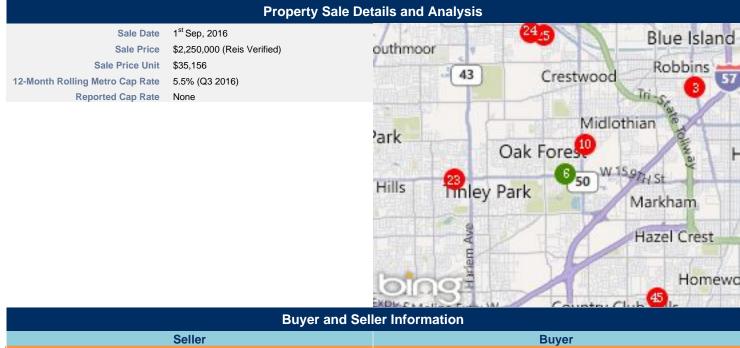
Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

6. Oak Forest Mobile Home Park (continued)

5110 159th St

Oak Forest, IL 60452



			Dajoi
1. Name	Zeman Realty and Development Company	1. Name	City of Oak Forest
Contact Phone	(773) 763-9000	Contact Phone	(708) 687-4050
Address	6547 N Avondale Ave, Chicago, IL 60631	Address	15440 S Central Ave, Oak Forest, IL 60452
Type/Percent	Private - National/Funds / 100.0%	Type/Percent	Other / 100.0%
2. Name	Oak Forest LLC		

Type/Percent Private - National/Funds / --

Pro	perty Additional Details When Available		
Seller's Broker	Buyer's Broker	Other Broker	
Erin Stevenson Sunstone Manufactured Housing Consultants 1 E Superior St, Chicago, IL 60611 (312) 568-4818			
Lot Size 219,032 SF/5.03 Acres	Parcel Number(s Deed Reference		022



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date30th Jun, 2016Sale Price\$1,250,000 (Reis Verified)Sale Price Unit\$41,667

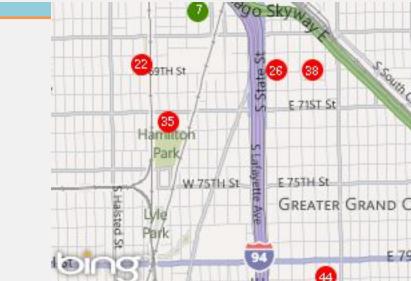
7. 6553 S Harvard Ave

Chicago, IL 60621

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$882 per unit, while effective rents were 2.6% below that level, at \$860 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 170 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.





Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	14.57 miles
Property Type	Market Rate Rental
No. of Buildings / Floors	1/4
Year Built / Renovated	1928 /
Total Units	30
Asset Class	BC
Comments	Masonry



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

7. 6553 S Harvard Ave (continued)

Chicago, IL 60621

	Property Sale De	etails ar	nd Analysis			
Sale Date	30 th Jun, 2016		Reis Cap I	Rate Analysi	s Proforma	
Sale Price Sale Price Unit	* , - , ()		All per unit figures are mon Total Units		nthly 30	
	••••		Potential F	Rent Revenue	\$378,096	
			Vacar \$1050.27 Market Rent x 12 Mont	hs x 30 Units x 3.7%	(\$13,794)	[3.7%]
			Effective I \$1,050 In Place Rent x 12 Months	Rent Revenue s x 30 Units x 96.4%	\$364,302	
			Free Rent	Concessions	(\$2,641)	[\$88 Per Unit]
				Credit Loss	(\$3,781)	[1.0%]
				tional Income	\$0	[\$0 Per Unit]
				oss Revenue	\$357,880 (\$176,949)	[46.8%]
			•	pital Reserve	(\$170,949) (\$10,500)	[\$350 Per Unit
				rating Income	\$170,431	[\$000 0 0
			Estimated Goin Based on Sale	g-in Cap Rate Price of \$1,250,000	13.6%	
			12-Month Rolling M	etro Cap Rate	5.5%	(Q2 2016)
			Repo	rted Cap Rate	None	
	Buyer and Se	ller Info	ormation			
	Seller			Buyer		
Name	Harvard Sacramento LLC	1.	Name	Inverbrass Fun	ids LLC	
Address	221 N La Salle St, Ste 3800, Chicago, IL 60601		Contact Phone	(773) 384-9370)	
Type/Percent	Private - Regional/Local / 100.0%		Address	3324 W North	Ave, Chicago, Il	60647
			Type/Percent	Private - Regio	nal/Local / 100.	0%
		2.	Name	Chicago North	Barrington LLC	
			Type/Percent	Private - Regio	nal/Local /	
	Property Additional	Details \	When Available			
Lot Size	18,382 SF/0.42 Acres		Parcel Number(s)	20-21-209-013	-0000	
<u> </u>	Red Mortgage Capital provided a 20 year \$1,000,000 loan.		Deed Reference	1618319074		



Sales Comps

8. 9147-9155 S Pulaski Rd

Evergreen Park, IL 60805

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$882 per unit, while effective rents were 2.6% below that level, at \$860 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 170 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

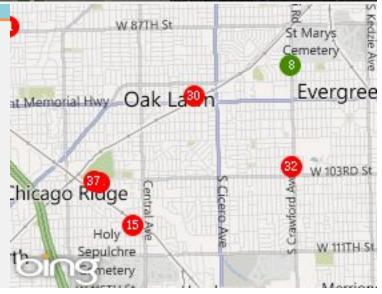
Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date10th Jun, 2016Sale Price\$1,000,000 (Reis Verified)Sale Price Unit\$58,824

Property Street View



Location and Physical Characteristics			
County	Cook		
Metro	Chicago		
Submarket	SW Cook County		
Distance	9.54 miles		
Property Type	Market Rate Rental		
No. of Buildings / Floors	1/3		
Year Built / Renovated	1958 /		
Total Units	17		
Asset Class	BC		
Parking Space/Comments	17 / On site parking available.		





Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

8. 9147-9155 S Pulaski Rd (continued)

Evergreen Park, IL 60805

	Property Sale Def	tails	and Analysis		
Sale Date	10 th Jun, 2016	Reis Cap Rate Analysis Proforma			a
Sale Price	\$1,000,000 (Reis Verified)		All per unit figur	-	
Sale Price Unit	\$58,824		Total U Potential Rent Reve		
		_	Vacancy Loss/ \$950.94 Market Rent x 12 Months x 17 Units	/Rate (\$6,041)	[3.1%]
			Effective Rent Reve \$951 In Place Rent x 12 Months x 17 Units x	····· • • · · · · · · · · · · · · · · ·	_
			Free Rent Concess	(+ //	[\$80 Per Unit]
			Credit	(+ //	[1.0%]
				•••••	[\$0 Per Unit]
			Effective Gross Reve	•••	-
			Operating Expe		[46.8%]
			Capital Res		[\$350 Per Unit]
			Net Operating Inc Estimated Going-in Cap		_
			Based on Sale Price of \$1,0		
			12-Month Rolling Metro Cap	Rate 5.5%	(Q2 2016)
			Reported Cap	Rate None	
	Buyer and Sel	ller In	formation		
	Seller		Buy	yer	
1. Name Z	Zweig Pulaski Housing Inc	1.	Name Pulaski	i Apartments LLC	
Address 8	8771 Orchard Dr, Hickory Hills, IL 60457		Address 726 Ha	stings St, Park Ridge,	IL 60068
Type/Percent	Private - Regional/Local / 100.0%		Type/Percent Private	- Regional/Local / 100	0.0%

Property Additional Details When Available					
Seller's Broker		Buyer's Broker		Other Broker	
William McNamara Skydan Real Estate Sales 915 55th St, Ste 102, Western Sp (708) 286-1105	rings, IL 60558	William McNamara Skydan Real Estate Sales 915 55th St, Ste 102, Western Springs, IL 60558 (708) 286-1105			
Lot Size Financing Details Last Assessed Value/Year	16,394 SF/0.38 Acres Pan American Bank pro \$71,810 / 2016		el Number(s) ed Reference	24-02-300-045-0000 1617918044	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

8402 Captons Ln 9.

Darien, IL 60561

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 - the quarter prior to the sale - indicates that the vacancy rate in the Downers Grove submarket was 2.5%. The average asking rent was \$1,113 per unit, while effective rents were 6.1% below that level, at \$1,050 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 51 units, compared to the annual average of 89 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

\$100^{NRA} Sale Price PSF **Property Street View**

Sale Date Sale Price

Sale Price Unit

1st Jun, 2016

\$87,500

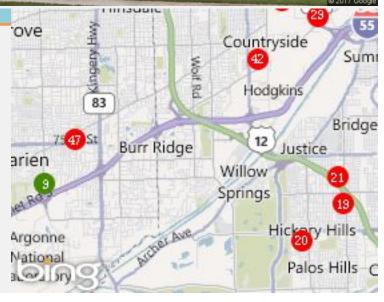
\$1,050,000 (Reis Verified)



Location and Physical Characteristics

County	Dupage
Metro	Chicago
Submarket	Downers Grove
Distance	13.62 miles
Property Type	Market Rate Renta
Building Area (SF)	10,530 ^{NRA}
No. of Buildings / Floors	1/3
Year Built / Renovated	1978 /
Total Units	12
Asset Class	BC
Parking Space/Comments	/ On site parking

Chicago
Downers Grove
13.62 miles
Market Rate Rental
10,530 ^{NRA}
1/3
1978 /
12
BC
/ On site parking available.





Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

9. 8402 Captons Ln (continued)

Darien, IL 60561

	Property Sale De	tails ar	d Analysis			
Sale Date	1 st Jun, 2016		Reis Cap I	Rate Analysis	s Proforma	
Sale Price	\$1,050,000 (Reis Verified)	All per unit figures are mon		thly		
Sale Price Unit	· · · · · · · · · · · · · · · · · · ·		Total Units		12	
Sale Price PSF	\$100 ^{NRA}			Rent Revenue	\$178,440	
			\$1239.17 Market Rent x 12 Mont	hcy Loss/Rate	(\$7,947)	[4.5%]
			Effective I \$1,239 In Place Rent x 12 Months	Rent Revenue s x 12 Units x 95.6%	\$170,493	
			Free Rent	Concessions	(\$2,941)	[\$245 Per Unit
				Credit Loss	(\$1,784)	[1.0%]
				tional Income	\$0	[\$0 Per Unit]
				ross Revenue	\$165,767	
			-	ing Expenses pital Reserve	(\$81,547) (\$4,200)	[45.7%] [\$350 Per Unit
				rating Income	(\$4,200) \$80,020	[\$350 Per Unit
			Estimated Goin		7.6%	
			12-Month Rolling Me Repo	etro Cap Rate rted Cap Rate	5.5% None	(Q2 2016)
	Buyer and Se	ler Info	rmation			
	Seller			Buyer		
Name	Trust 12407	1.	Name	Claritas Proper	ty Managemen	t
Type/Percent	Private - Regional/Local / 100.0%		Contact Phone	(630) 983-1000		
			Address	27401 Los Alto 92691	s, Ste 270, Mis	sion Viejo, CA
			Type/Percent	Private - Region	nal/Local / 100.	0%
		2.	Name	CSO OPP VIII	LLC	
			Type/Percent	Private - Region	nal/Local /	
	Property Additional I	Details V	When Available			
Lot Size	25,414 SF/0.58 Acres		Parcel Number(s)	09-34-304-001		
<u> </u>	JP Morgan Chase Bank provided a \$735,000 Ioan.		Deed Reference	65254		

 Property Tax Amount/Year
 \$17,404 / 2015

 Last Assessed Value/Year
 \$254,000 / 2015



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

10. 4640 153rd St

Oak Forest, IL 60452

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$882 per unit, while effective rents were 2.6% below that level, at \$860 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 170 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

Sale Date17th May, 2016Sale Price\$1,546,000 (Reis Verified)Sale Price Unit\$81,368





Palos Heights 294 A	41 Isip Calumet
thmoor 24.5	Blue Island
-43 Crest	wood Robbins
k Oak Fores	Midlothian Har
lls Park	Markham
loing	Hazel Crest

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	2.91 miles
Property Type	Market Rate Rental
No. of Buildings / Floors	1/3
Year Built / Renovated	1978 /
Total Units	19
Asset Class	BC
Parking Space/Comments	37 / On site parking available



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

10. 4640 153rd St (continued)

Oak Forest, IL 60452

	Property Sale D	etails and Analysis			
Sale Date	17 th May, 2016	Reis Cap	Rate Analysi	s Proforma	
Sale Price	\$1,546,000 (Reis Verified)	A	ll per unit figures are mo	nthly	
Sale Price Unit	\$81,368		Total Units	19	
		Potential	Rent Revenue	\$216,120	
		Vaca \$947.89 Market Rent x 12 Mon	ncy Loss/Rate ths x 19 Units x 3.0%	(\$6,472)	[3.0%]
		Effective \$948 In Place Rent x 12 Month	Rent Revenue	\$209,648	
		Free Rent	Concessions	(\$1,625)	[\$86 Per Unit]
			Credit Loss	(\$2,161)	[1.0%]
			itional Income	\$0	[\$0 Per Unit]
			ross Revenue	\$205,862	
			ting Expenses apital Reserve	(\$101,144)	[46.8%] [\$350 Per Uni
			rating Income	(\$6,650) \$98,068	[\$350 Fer Offi
		Estimated Goir		6.3%	
		12-Month Rolling M	letro Cap Rate	5.5%	(Q2 2016)
		Repo	rted Cap Rate	None	
	Buyer and Se	ller Information			
	Seller		Buyer		
Name 4	1640 West 153rd Street LLC	1. Name	4640 Oak Fore	est LLC	
Address 4	1640 153rd St, Oak Forest, IL 60452	Address	4533 Woodlan	d Ave, Western	Springs, IL 605
Type/Percent	Private - Regional/Local / 100.0%	Type/Percent	Private - Regic	onal/Local / 100.	0%
	Property Additional	Details When Available			
Lot Size 2	9,712 SF/0.68 Acres	Parcel Number(s)	28-15-105-006	-0000	

Deed Reference 14119008

Last Assessed Value/Year \$75,194 / 2016



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

11. 7615 S Blackstone Ave

Chicago, IL 60619

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 — the quarter prior to the trade — reveals that the vacancy rate in the South Shore submarket was 3.6%. The average asking rent was \$1,198 per unit, while effective rents were 8.3% below that level, at \$1,106 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 156 units, compared to the annual average of 255 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

County	Cook
Metro	Chicago
Submarket	South Shore
Distance	14.98 miles
Property Type	Market Rate Rental

Property Street View

\$27,500

9th May, 2016

\$330,000 (Reis Verified)



Sale Date Sale Price

Sale Price Unit

Location and Physical Characteristics

No. of Buildings / Floors	1/3
Year Built / Renovated	1925 /
Total Units	12
Asset Class	BC
Comments	Masonry



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

11. 7615 S Blackstone Ave (continued)

Chicago, IL 60619



	Seller	Buyer		
1. Name Type/Percent	Community Investment Corporation Private - Regional/Local / 100.0%	1. Name Address Type/Percent	Trust 8002371205 10 S La Salle St, Chicago, IL 60603 Private - Regional/Local / 100.0%	

Property Additional Details when Available				
Lot Size	4,466 SF/0.10 Acres	Parcel Number(s)	20-26-415-015-0000	
Financing Details	Community Investment Corporation provided a 10 year \$360,000 loan.	Deed Reference	1613304008	
Last Assessed Value/Year	\$57,338 / 2015			



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

12. 4438 Prescott Ave

Lyons, IL 60534

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Oak Park submarket was 2.5%. The average asking rent was \$1,017 per unit, while effective rents were 4.0% below that level, at \$978 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 70 units, compared to the annual average of 101 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

Coogle

Sale Date Sale Price

Property Street View

Sale Price Unit

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	Oak Park
Distance	14.82 miles
Property Type	Market Rate Renta
No. of Buildings / Floors	1/2

1966 /	Year Built / Renovated
12	Total Units
BC	Asset Class
Parking I	Amenities

Parking Space/Comments

Comments

Parking Lot Masonry -- / On site parking available.

6th May, 2016

\$66,667

\$800,000 (Reis Verified)

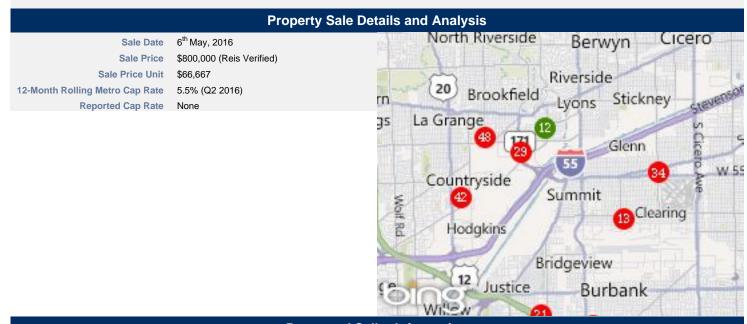


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

12. 4438 Prescott Ave (continued)

Lyons, IL 60534



	Buyer and Seller Information				
Seller Buyer			Buyer		
1.	Name	4438 Prescott LLC Private - Regional/Local / 100.0%	1.	Name Address	A N Acquisitions LLC 10526 W Cermak Rd, Ste 111, Westchester, IL
	Type/Fercent	Filvale - Regional/Locar/ 100.0%		Address	60154
				Type/Percent	Private - Regional/Local / 100.0%

	Pro	perty Additional Deta	ils When Available	
Seller's Bro	oker	Buyer's B	Broker	Other Broker
Kathy Jensen @properties 1875 N Damen Ave, Chicago, IL (773) 757-8864	60647			
Lot Size	10,586 SF/0.24 Acres		Parcel Number(s)	18-01-308-018-0000,18-01-308-019-0000
Financing Details	Hinsdale Bank & Trust p \$640,000 loan.	provided a 5 year	Deed Reference	1613413031



13. 6200-6212/6244-6256 W 64th PI

Chicago, IL 60638

Market Conditions Prior to Sale

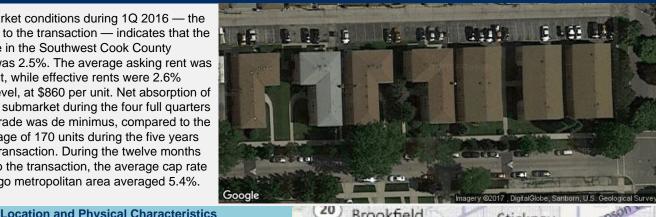
A look at market conditions during 1Q 2016 - the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$882 per unit, while effective rents were 2.6% below that level, at \$860 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 170 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

Sales Comps

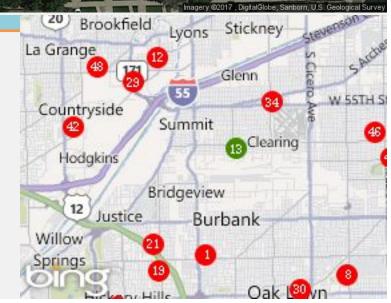
Apartment Metro: Chicago Submarket: Southwest Cook County

25th Apr, 2016 Sale Date Sale Price \$3,050,000 (Reis Verified) Sale Price Unit \$63,542

Property Street View



Location and	r nysical onalacteristics
County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	12.30 miles
Property Type	Market Rate Rental
No. of Buildings / Floors	6/2
Year Built / Renovated	1966 /
Total Units	48
Asset Class	BC
Amenities	WashDry Hookup,Patio / Balcony,Air Conditioner,Ceiling Fan,Central Heating and Air,Cable Ready
Parking Space/Comments	/ On site parking available.





Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

13. 6200-6212/6244-6256 W 64th PI (continued)

Chicago, IL 60638

Sale Date	25 th Apr, 2016				
		Reis Cap I	Rate Analysi	s Proforma	
Sale Price	····	Al	ll per unit figures are mo. Total Units	-	
Sale Price Unit	\$63,542	Potential I	Rent Revenue	48 \$570,460	
			ncy Loss/Rate	(\$13,267)	[2.3%]
		Effective I \$990 In Place Rent x 12 Month	Rent Revenue	\$557,194	
		Free Rent	Concessions	(\$4,040)	[\$84 Per Unit]
			Credit Loss	(\$5,705)	[1.0%]
			itional Income	\$0	[\$0 Per Unit]
			ross Revenue	\$547,449 (\$266,975)	[46.8%]
		•	apital Reserve	(\$200,973)	[\$350 Per Unit]
			rating Income	\$263,674	[+]
		Estimated Goin Based on Sale	g-in Cap Rate Price of \$3,050,000	8.7%	-
		12-Month Rolling M	etro Cap Rate	5.5%	(Q2 2016)
			rted Cap Rate	None	
	Buyer and Sell	er Information			
	Seller		Buyer		
Name	Trust 11084	1. Name	Kiyota Kazuyo	shi	
Type/Percent	Private - Regional/Local / 100.0%	Type/Percent	Private - Regic	nal/Local / 100.	.0%
	Property Additional D	etails When Available			
Lot Size	44,695 SF/1.03 Acres	Parcel Number(s)	19-20-109-046	-0000,19-20-10	9-045-0000,19-20-1
<u> </u>	Bofl Federal Bank provided a 30 year \$1,830,000 loan.	Deed Reference	12419190		
	iudii.				
	\$21,830 / 2016				



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

14. Governors House Apts

871 Burnham Dr Park Forest, IL 60466

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 - the quarter prior to the trade - indicates that the vacancy rate in the Southeast Cook County submarket was 3.0%. The average asking rent was \$870 per unit, while effective rents were 0.4% below that level, at \$866 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 92 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

County

Metro

Submarket

Total Units

Asset Class

Amenities

Property Type

Distance

Will

8/3

96

BC

Chicago

11.86 miles

1972 / 2010

SE Cook County

Market Rate Rental

-- / On site parking available.

Property Street View

Sale Date Sale Price

Sale Price Unit

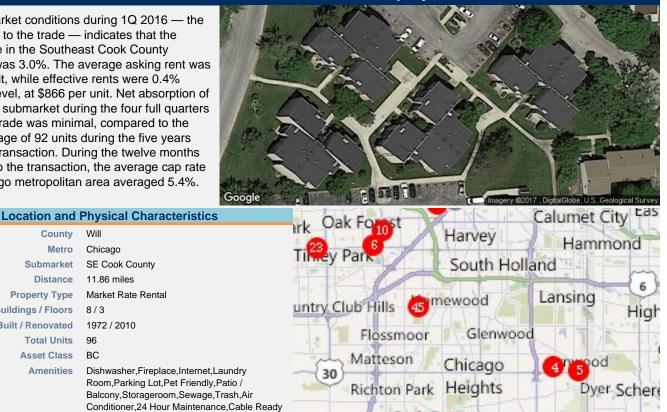
Vacancy at Sale

18th Apr, 2016

\$63,542

\$6,100,000 (Reis Verified)

3.1% (excludes sublease)



Park

Crete

394

University Parl 14

Parking Space/Comments

No. of Buildings / Floors

Year Built / Renovated

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St Johr



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

Type/Percent Private - Regional/Local / --

14. Governors House Apts (continued)

871 Burnham Dr

Park Forest, II	L 60466
-----------------	---------

	Property Sale I	Detail	s and Analysis			
Sale Da	te 18 th Apr, 2016		Reis Cap Ra	te Analysi	is Proforma	
Sale Pri	· · · · · · · · · · · · · · · · · · ·			unit figures are mo	-	
Sale Price U Vacancy at Sa	•••••••		Potential Ren	Total Units	96 \$1,074,816	
vacancy at 55			Vacancy \$933.00 Market Rent x 12 Months x	96 Units x 3.1%	(\$33,319)	[3.1%]
			Effective Ren \$933 In Place Rent x 12 Months x 9		\$1,041,497	
			Free Rent Co	oncessions	(\$1,042)	[\$11 Per Unit]
			C	Credit Loss	(\$10,748)	[1.0%]
				nal Income	\$0	[\$0 Per Unit]
		_	Effective Gros		\$1,029,707	-
				g Expenses	(\$511,612)	[47.6%]
			•	tal Reserve	(\$33,600)	[\$350 Per Uni
		_	Net Operati	-	\$484,495	-
			Estimated Going-in Based on Sale Price		7.9%	
			12-Month Rolling Metro	o Cap Rate	5.5%	(Q2 2016)
			Reported	d Cap Rate	None	
	Buyer and S	eller	Information			
	Seller			Buyer		
. Name	Governors House Apartments LP	1.	Name T	The Ferndale	Realty Group LL	_C
Type/Percent	Private - Regional/Local / 100.0%		Contact Phone (a	(847) 831-365	1	
			Address F	PO Box 338, H	lighland Park, IL	_ 60035
					onal/Local / 100.	
		2.	Name G	Governors Ho	use Apartments	I LLC

	Property Cont	act Information		
(Leasing			Management
		Com F	erson pany hone ation	Mary Governors House (708) 235-1610 871 Burnham Dr, University Park, IL 60484
	Property Additional D			or i buininani bi, University Park, IL 60464
Lot Size Financing Details	211,266 SF/4.85 Acres Morgan Stanley provided a 10 year \$4,725,000 Ioan.	Parcel Num Deed Refe	. ,	21-14-12-300-021-0000,21-14-13-100-025-0000 R2016031055



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

available.

15. 5700 108th St

Chicago Ridge, IL 60415

Market Conditions Prior to Sale

A look at market conditions during 1Q 2016 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$882 per unit, while effective rents were 2.6% below that level, at \$860 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was de minimus, compared to the annual average of 170 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.4%.

Sale Date2nd Apr, 2016Sale Price\$730,000 (Reis Verified)Sale Price Unit\$60,833

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	6.93 miles
Property Type	Market Rate Rental
No. of Buildings / Floors	1/3

Year Built / Renovated	1971 /
Total Units	12
Asset Class	BC
Amenities	Parking Lot
Comments	Masonry
Parking Space/Comments	/ On site parking



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

15. 5700 108th St (continued)

Chicago Ridge, IL 60415

	Property Sale De	etails and Analysis	
Sale Date Sale Price Sale Price Unit 12-Month Rolling Metro Cap Rate	2 nd Apr, 2016 \$730,000 (Reis Verified) \$60,833 5.5% (Q2 2016) None	at Memorial Hwy Oak La ³⁰ n	Evergree
Reported Cap Rate	None	hicago Ridge	32 W 103RD St
		th Cemetery	S Crawford
		W 115TH St Hazelgreen	Merrion 41, w 119TH St
	Buyer and Se	Iler Information	E lissala
	Seller	Buyer	

	Seller		buyer
1. Name	Evanjimcal LP	1. Name	Vora Salman
Type/Percent	Private - Regional/Local / 100.0%	Address	11032 Wakefield St, Westchester, IL 60154
		Type/Percent	Private - Regional/Local / 100.0%

	Pro	perty Additional Details Wh	en Available	
Seller's Bro	oker	Buyer's Broker		Other Broker
Jordan Apostolov Associated Real Estate Group 3717 W Montrose Ave, Chicago, I (773) 463-9700	L 60618	Jordan Apostolov Associated Real Estate Group 3717 W Montrose Ave, Chicago, IL 6061 (773) 463-9700	8	
Lot Size	12,698 SF/0.29 Acres		Parcel Number(s)	24-17-412-017-0000
Financing Details	Hinsdale Bank & Trust \$575,000 loan.	provided a 5 year	Deed Reference	1612710057
Last Assessed Value/Year	\$47,967 / 2015			



16. Autumn Ridge Apts

119 Sycamore Dr Park Forest, IL 60466

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the transaction - shows that the vacancy rate in the Southeast Cook County submarket was 2.8%. The average asking rent was \$867 per unit, while effective rents were 0.3% below that level, at \$864 per unit. Net absorption of space in the submarket during the four full guarters prior to the trade totaled positive 61 units, compared to the annual average of 120 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

County

Metro

Submarket

Total Units

Asset Class

Amenities

Property Type

No. of Buildings / Floors

Year Built / Renovated

Distance

Will

Chicago

22/6

383

А

11.01 miles

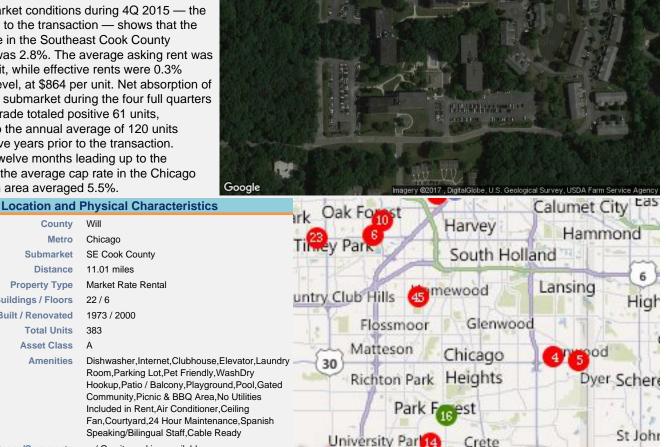
1973 / 2000

Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date	31 st Mar, 2016
Sale Price	\$26,850,000 (Reis Verified)
Sale Price Unit	\$70,104
Vacancy at Sale	4.6% (excludes sublease)

Property Street View



21

Parking Space/Comments

-- / On site parking available.

394



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

16. Autumn Ridge Apts (continued)

119 Sycamore Dr

Park Forest, IL 6046
Park Forest, IL 6046

	Property Sale De	tails an	d Analysis			
Sale Date	31 st Mar, 2016	Reis Cap Rate Analysis Proforma				
Sale Price Sale Price Unit Vacancy at Sale	\$70,104	All per unit figures are mu Total Units Potential Rent Revenue		oonthiy 383 \$4,574,160		
	Other Sales	Vacancy Loss/Rate \$995.25 Market Rent x 12 Months x 383 Units x 4.6%		(\$210,411)	[4.6%]	
Sale Date Sale Price Sale Price Unit	\$17,575,000 (Reis Verified)		Effective Rent Revenue \$995 In Place Rent x 12 Months x 383 Units x 95.4% Free Rent Concessions Credit Loss		\$4,363,749 (\$5,455) (\$45,742)	[\$14 Per Unit] [1.0%]
			Effective G	tional Income ross Revenue ing Expenses	\$0 \$4,312,552 (\$2,191,023)	[\$0 Per Unit] [47.9%]
			Net Oper Estimated Goin	apital Reserve rating Income g-in Cap Rate Price of \$26,850,000	(\$134,050) \$1,987,480 7.4%	[\$350 Per Unit
			12-Month Rolling Me		5.7% None	(Q1 2016)
	Buyer and Sel	ler Info	rmation			
	Seller			Buyer		
. Name Contact Phone Address Type/Percent	Kinzie Realty Corporation & Kinzie Assets LLC (847) 332-0100 806 Greenwood St, Evanston, IL 60201 Private - Regional/Local / 100.0%	1.	Name Contact Phone Address Type/Percent	(847) 831-365 PO Box 338,	dale Realty Group LLC -3651 38, Highland Park, IL 60035 Regional/Local / 100.0%	
. Name Type/Percent	Autumn Ridge LP Private - Regional/Local /	2.	Name Type/Percent	U U	e Apartments I LF ional/Local /	D
	Property Cont	act Info	rmation			
	Leasing		Management			
		1.	Company Phone	Kinzie Realty (708) 283-222	Corporation & Ki 22	inzie Assets LLC

Location 806 Greenwood St, Evanston, IL 60201
Property Additional Details When Available

Lot Size Financing Details

4,617,360 SF/106.00 Acres Morgan Stanley Bank provided a 10 year \$19,800,000 loan. Parcel Number(s) 2 Deed Reference

23-15-06-102-001-0000,23-15-06-103-001-0000,23-15-06-30 R2016030812



Sales Comps

Apartment Metro: Chicago

17. 7201 S Western Ave

Chicago, IL 60636

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale - shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Submarket: Southwest Cook County Sale Date 31st Mar, 2016

Sale Price	\$370,000 (Reis Verified)
Sale Price Unit	\$20,556
Sale Price PSF	\$28 ^{NRA}

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cool
Distance	12.60 mil
Property Type	Market R
D 11 11 1 1 1 1 (OF)	AD DOONR

k County iles Rate Rental RA Building Area (SF) 13,000

No. of Buildings / Floors 1/3 Year Built / Renovated 1964 / --

Total Units 18

Asset Class BC

Comments

Property includes 2 spaces of ground floor retail.

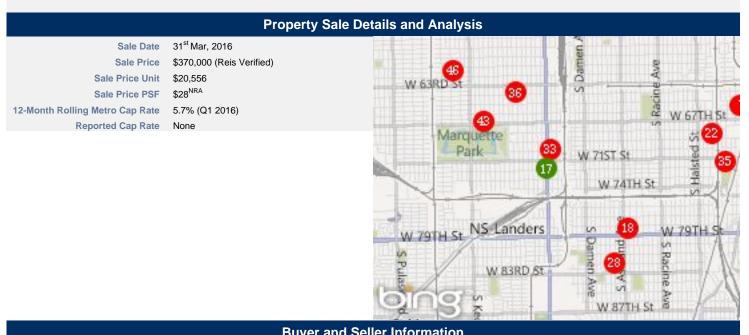


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

17. 7201 S Western Ave (continued)

Chicago, IL 60636



Buyer and bench miorination				
Seller		Buyer		
1. Name Type/Percent	LDR Investments LLC Private - Regional/Local / 100.0%		GGC Ventures LLC 6118 Roosevelt Rd, Oak Park, IL 60304 Private - Regional/Local / 100.0%	

Property Additional Details When Available				
Seller's Broker Buyer's Broker				Other Broker
Steven Rapoport Chicago Real Estate Resources 205 N Michigan Ave, Ste 2950, Chic (773) 327-9300	cago, IL 60601	Steven Rapoport Chicago Real Estate Resources 205 N Michigan Ave, Ste 2950, Chicago (773) 327-9300	IL 60601	
Financing Details A	5,291 SF/0.14 Acres A 1 year loan in the amo provided.	ount of \$450,000 was	Parcel Number(s) Deed Reference	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

18. 7800-7822 S Laflin St

Chicago, IL 60620

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

28th Mar, 2016 Sale Date Sale Price \$2,079,000 (Reis Verified) Sale Price Unit \$20,584 \$39^{NRA} Sale Price PSF



Location and Physical Characteristics

N

County	Cook
Metro	Chicago
Submarket	SW Cook C
Distance	12.41 miles
Property Type	Market Rat
Building Area (SF)	53,100 ^{NRA}

ok County niles Rate Rental

lo. of Buildings / Floors	1/4
Year Built / Renovated	1928 /
Total Units	101
Asset Class	BC
Comments	Masonry



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

18. 7800-7822 S Laflin St (continued)

Chicago, IL 60620



Seller			Buyer	
	1. Name	Evelyn and Edward Marozas	1. Name	7800 Laflin LLC
	Type/Percent	Private - Regional/Local / 100.0%	Address	211 Waukegan Rd, Ste 310, Northfield, IL 60093
			Type/Percent	Private - Regional/Local / 100.0%

	Due				
Property Additional Details When Available					
Seller's Bro	oker	Buyer's B	Broker	Other Broker	
Kiser Group 1628 W Montrose Ave, Chicago, (773) 293-5000	IL 60613				
Lot Size Financing Details	43,161 SF/0.99 Acres Urban PS Bank provide	d a \$2,025,000 loan.	Parcel Number(s) Deed Reference		7-02



19. 8940-8942 S Roberts Rd

Hickory Hills, IL 60457

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale - shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

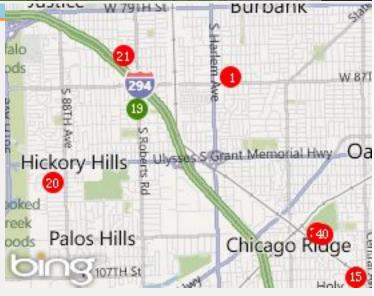
Sale Date	25 th Mar, 2016
Sale Price	\$1,025,000 (Reis Verified)
Sale Price Unit	\$93,182
Sale Price PSF	\$82 ^{NRA}

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	9.22 miles
Property Type	Market Rate Rental
Building Area (SF)	12,480 ^{NRA}
No. of Buildings / Floors	2/3
Year Built / Renovated	1974 /
Total Units	11
Asset Class	BC
Amenities	Parking Lot
Comments	Masonry Property includes a 3-story, 5 unit apartment building built in 1974 at 8940 S Roberts Rd, and a 3-story, 6 unit apartment building built in 1988 at 8942 S Roberts Rd.
Parking Space/Comments	/ On site parking available.





Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

19. 8940-8942 S Roberts Rd (continued)

Hickory Hills, IL 60457

Property Sale Details and Analysis					
Sale Date	25 th Mar, 2016	Reis Cap Rate Analysis	s Proforma		
Sale Price Sale Price Unit	\$1,025,000 (Reis Verified) \$93,182	All per unit figures are mon Total Units	thly 11		
Sale Price PSF	\$82 ^{NRA}	Potential Rent Revenue	\$121,100		
		Vacancy Loss/Rate \$917.42 Market Rent x 12 Months x 11 Units x 2.3%	(\$2,809)	[2.3%]	
		Effective Rent Revenue \$917 In Place Rent x 12 Months x 11 Units x 97.7%	\$118,291		
		Free Rent Concessions	(\$917)	[\$83 Per Unit]	
		Credit Loss	(\$1,211)	[1.0%]	
		Additional Income	\$0	[\$0 Per Unit]	
		Effective Gross Revenue	\$116,164		
		Operating Expenses	(\$56,675)	[46.8%]	
		Capital Reserve	(\$3,850)	[\$350 Per Unit]	
		Net Operating Income	\$55,639		
		Estimated Going-in Cap Rate Based on Sale Price of \$1,025,000	5.4%		
		12-Month Rolling Metro Cap Rate Reported Cap Rate	5.7% None	(Q1 2016)	
Buyer and Seller Information					
	Seller	Buyer			
	ntmar Properties LLC 845 Pleasant Ave, Hickory Hills, IL 60457	Name 8940-8942 S R Address 8940 S Roberts			

Type/Percent Private - Regional/Local / 100.0%

Name	8940-8942 S Roberts Road LLC
Address	8940 S Roberts Rd, Hickory Hills,
Type/Percent	Private - Regional/Local / 100.0%

Property Additional Details When Available					
Seller's Broker	Buyer's Broke	r	Other Broker		
Harry MaiselHarry Maisel@properties@properties548 W Webster Ave, Chicago, IL 60614548 W Webster Ave, Chicago, IL 60614(773) 502-7622(773) 502-7622		14			
Lot Size 20,100 SF/0.46 Act	es	Parcel Number(s)	23-02-218-009-0000,23-02-218-010-0000		
Financing Details Standard Bank & Trust provided a \$1,537,500		Deed Reference	1612749152		

loan. Other Comments 8942 S Roberts Rd previously sold independently for \$470,000 in May 2012. \$85,293 / 2016 Last Assessed Value/Year



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

20. 9715 S 89th Ave

Palos Hills, IL 60465

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Sale Price\$440,000 (Reis Verified)Sale Price Unit\$110,000Sale Price PSF\$101

25th Mar, 2016

Property Street View

Sale Date



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	8.55 miles
Property Type	Market Rate Rental
Building Area (SF)	4,346 ^{NRA}
No. of Buildings / Floors	1/2

Year Built / Renovated	1971 /
Total Units	4
Asset Class	BC
Amenities	Parking Lot
Comments	Masonry
Parking Space/Comments	/ On site parking available.



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

20. 9715 S 89th Ave (continued)

Palos Hills, IL 60465



Seller			Buyer
1. Name Type/Percent	Janina Hribar Trust Private - Regional/Local / 100.0%	1. Name Address Type/Percent	5

Property Additional Details When Available				
Seller's Broker		Buyer's Broker		Other Broker
Quin O'Brien 4 Sale Realty Inc 1335 Locust Ct, Grayslake, IL 60030 (847) 298-4663	F	Silvia Fonseca First Rate Properties 6236 Cermak Rd, Berwyn, IL 60402 (708) 484-9900		
	120 SF/0.35 Acres spect FSB provided a ²	10 year \$240,000 loan.	Parcel Number(s) Deed Reference	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

24th Mar, 2016

\$42,000

\$420,000 (Reis Verified)

21. 8101 W 84th St

Justice, IL 60458

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	9.94 miles
Property Type	Market Rate Rental
No. of Buildings / Floors	1/3

Year Built / Renovated	1974 /
Total Units	10
Asset Class	BC
Amenities	Parking Lot
Parking Space/Comments	/ On site parking available.

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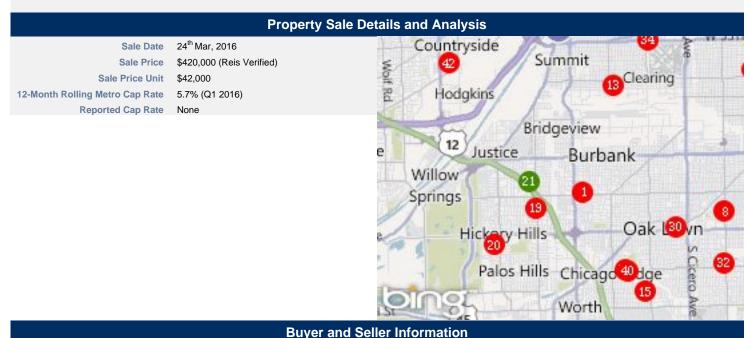


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

21. 8101 W 84th St (continued)

Justice, IL 60458



		Seller		Buyer
1.	Name	8101 W 84th St of Justice LLC	1. Name	GG Consulting Pro Inc
	Type/Percent	Private - Regional/Local / 100.0%	Address	7441 W Lawler Ave, Niles, IL 60714
			Type/Percent	Other / 100.0%

Property Additional Details When Available				
Seller's Broker	Buyer's Broker	Other Broker		
	Ami May-Ballard RE/MAX 1020 West Blvd, Racine, WI 53405 (262) 989-4696			
Lot Size 15,836 SF/0.36 Acres	Parcel Number(s Deed Referenc	, ,		



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

22. 6836 S Lowe Ave

Chicago, IL 60621

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale - shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

23rd Mar, 2016

\$73,750 \$58^{NRA}

\$295,000 (Reis Verified)



County	Cook
Metro	Chicago
Submarket	SW Cook Co
Distance	14.07 miles

ounty Property Type Market Rate Rental

Building Area (SF)	5,056 ^{NRA}
lo. of Buildings / Floors	1/2
Year Built / Renovated	1885 /
Total Units	4
Asset Class	BC

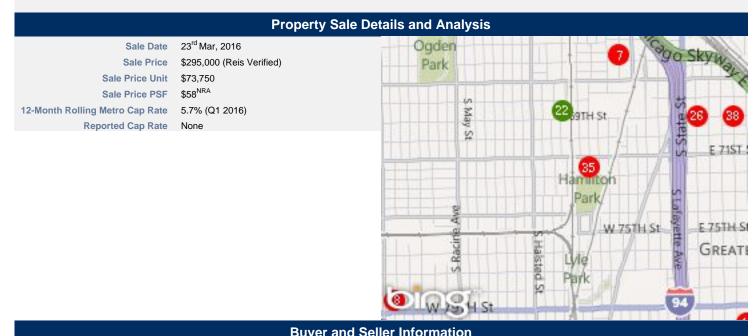


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

22. 6836 S Lowe Ave (continued)

Chicago, IL 60621



Buyer and benef miorination				
Seller		Buyer		
1.	Name	M & A Investment Properties LLC	1. Name	Paula Ohliger
	Type/Percent	Private - Regional/Local / 100.0%	Address	6836 S Lowe Ave, Chicago, IL 60621
			Type/Percent	Private - Regional/Local / 100.0%

Property Additional Details When Available					
Seller's Bro	oker	Buyer's	Broker	Other Broker	
Sundeep Lamba Publix Realty Inc 212 W Washington St, Chicago, I (630) 835-4037	L 60601				
Lot Size	8,000 SF/0.18 Acres		Parcel Number(s)	20-21-308-023-0000	
Financing Details	Blue Star Mortgage Inc p \$196,000 loan.	provided a 30 year	Deed Reference	1610518037	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

23. Orlan Creek

15919 Centerway Walk Tinley Park, IL 60477

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

10th Mar, 2016

\$91,827

\$19,100,000 (Reis Verified)



Location and	Physical Characteristics		- James	
County	Cook	Palo	os Heights	294 Alsia
Metro	Chicago			Alsip
Submarket	SW Cook County			
Distance	0.86 miles	· · · · · · · · · · · · · · · · · · ·		2/25
Property Type	Market Rate Rental	Southmo	or	Million Carl Marca
No. of Buildings / Floors	8/3	Orland g	(42)	
Year Built / Renovated	1974 /	Lake S	43	Crestwood
Total Units	208	「「「「「「「」」」「「「」」」「「」」「「」」」「「」」」「「」」」「「」」」「」」」「」」」「」」」「」」」「」」」「」」」「」」」「」」」「」」」「」」」「」」」「」」」」		T
Asset Class	BC			
Amenities	Internet,Parking Garage,Laundry Room,Parking Lot,Pet Friendly,Patio / Balcony,Pool,Water,Trash,Gas,Heat	Orlood Park		Midlothia Oak Fores
Comments	Masonry			W 1504
Parking Space/Comments	/ On site parking available.	Orland Hills	23 Imley	Park 50 Ma



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

23. Orlan Creek (continued)

15919 Centerway Walk Tinley Park, IL 60477

	Property Sale De	tails and	d Analysis			
Sale Date	10 th Mar, 2016	Reis Cap Rate Analysis Proforma				
Sale Price	\$19,100,000 (Reis Verified)	All per unit figures are mo		onthly		
Sale Price Uni	\$91,827			Total Units	208	
				Rent Revenue	\$2,229,240	
			\$893.13 Market Rent x 12 Month	ncy Loss/Rate s x 208 Units x 0.0%	(\$0)	[0.0%]
		ş	Effective I \$893 In Place Rent x 12 Months x	Rent Revenue	\$2,229,240	
			Free Rent	Concessions	(\$22,850)	[\$110 Per Unit
				Credit Loss	(\$22,292)	[1.0%]
				tional Income	\$0	[\$0 Per Unit]
				ross Revenue	\$2,184,098	
				ing Expenses pital Reserve	(\$1,043,284) (\$72,800)	[46.8%] [\$350 Per Unit
				rating Income	\$1,068,014	
			Estimated Goin		5.6%	
			12-Month Rolling M	etro Cap Rate	5.7%	(Q1 2016)
			Repo	rted Cap Rate	None	
	Buyer and Sel	ler Infor	mation			
	Seller			Buyer		
Name	Orlan Creek Partners LP	1.	Name	SCRM LLC		
Address	2104 N Cleveland Ave, Chicago, IL 60614		Address	4503 N Milwa	ukee Ave, Chica	go, IL 60630
Type/Percent	Private - Regional/Local / 100.0%		Type/Percent	Private - Regi	onal/Local /	
		2.	Name	159 Tinley LL	с	
			Address	4503 N Milwa	ukee Ave, Chica	go, IL 60630
			Type/Percent	Private - Regi	onal/Local /	
	Property Additional	Details W	/hen Available			
Lot Size	307,114 SF/7.05 Acres		Parcel Number(s)	27-24-200-00	5-0000	
Financing Details	Centier Bank provided a \$13,800,000 loan.		Deed Reference	1607119129		



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

10th Mar, 2016

\$75,000

\$1,350,000 (Reis Verified)

24. 12817 Hill Dr

Crestwood, IL 60445

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.



Sale Date Sale Price

Sale Price Unit

			@ 2017 Oodgie
Location and	Physical Characteristics		2 W 103RD St
County	Cook	hicago Riuge 🔒	p 3
Metro	Chicago	and a second second	R P
Submarket	SW Cook County	15 2	9
Distance	4.38 miles	Holy	S
Property Type	Market Rate Rental	th Sepulchre	P G W 111TH St
No. of Buildings / Floors	2/3	Cemetery	
Year Built / Renovated	1971 /		elareen Merrion
Total Units	18	W HSTH SL Haz	elgreen Merrion
Asset Class	BC		
Amenities	Parking Lot,Patio / Balcony		41, W 119TH St
Comments	Masonry Property includes a 3-story, 6 unit apartment building built in 1973 at 12817 Hill Dr and a 3-story, 12 unit apartment building built in 1971 at 5719 128th St.		Alsip Cemeter
Parking Space/Comments	/ On site parking available.	W 127TH St	127

631111



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

24. 12817 Hill Dr (continued)

Crestwood, IL 60445

	Property Sale De	tails and Analysis			
Sale Date	e 10 th Mar, 2016	Reis Cap Rate	e Analysis	Proforma	
Sale Price	e \$1,350,000 (Reis Verified)	All per unit figures are month		ly	
Sale Price Uni	t \$75,000	Total Units		18	
	Other Sales	Potential Rent		\$204,228	
Sale Date	e 25 th May, 2011	Vacancy Loss/Rate (\$ \$945.50 Market Rent x 12 Months x 18 Units x 4.2%		(\$8,477)	[4.2%]
Sale Price	• • • • • • • • • • • • • • • • • • • •	Effective Rent \$946 In Place Rent x 12 Months x 18 U		\$195,751	
Sale Price Uni	• • • • • • • •	Free Rent Con	cessions	(\$2,006)	[\$111 Per Unit
Sale Price PS	F \$101 ^{NRA}	Cre	edit Loss	(\$2,042)	[1.0%]
		Additiona	al Income	\$0	[\$0 Per Unit]
		Effective Gross		\$191,702	
		Operating E	-	(\$95,579)	[46.8%]
		· · · · ·	l Reserve	(\$6,300)	[\$350 Per Uni
		Net Operating	-	\$89,823	
		Estimated Going-in Based on Sale Price of		6.7%	
		12-Month Rolling Metro	•	5.7%	(Q1 2016)
		Reported	Cap Rate	None	
		ller Information			
	Seller		Buyer		
Name	Hill Drive Commons LLC	1. Name Tri-	-United Manag	gement Inc	
Name Address	Hill Drive Commons LLC 15919 Centerway Walk, Tinley Park, IL 60477		-United Manao 47) 677-2977	gement Inc	
		Contact Phone (84		-	076
Address	15919 Centerway Walk, Tinley Park, IL 60477	Contact Phone (84 Address 40	47) 677-2977	Skokie, IL 60	
Address Type/Percent	15919 Centerway Walk, Tinley Park, IL 60477	Contact Phone (84 Address 40	47) 677-2977 55 W Main St,	Skokie, IL 60	
Address Type/Percent	15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local /	Contact Phone (84 Address 409 Type/Percent Pri	47) 677-2977 55 W Main St,	Skokie, IL 60	
Address Type/Percent Name	15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local / Crestwood Commons Development Corporation	Contact Phone (84 Address 409 Type/Percent Pri 2. Name SC	47) 677-2977 55 W Main St, ivate - Regiona	Skokie, IL 60 al/Local / 100.	
Address Type/Percent Name Address	15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local / Crestwood Commons Development Corporation 15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local /	Contact Phone (84 Address 409 Type/Percent Pri 2. Name SC	47) 677-2977 55 W Main St, ivate - Regiona CASAP LLC	Skokie, IL 60 al/Local / 100.	
Address Type/Percent Name Address	15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local / Crestwood Commons Development Corporation 15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local /	Contact Phone (84 Address 409 Type/Percent Pri 2. Name SC Type/Percent Pri Details When Available	47) 677-2977 55 W Main St, ivate - Regiona CASAP LLC	Skokie, IL 60 al/Local / 100. al/Local /	0%
Address Type/Percent Name Address Type/Percent	15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local / Crestwood Commons Development Corporation 15919 Centerway Walk, Tinley Park, IL 60477 Private - Regional/Local / Property Additional D	Contact Phone (84 Address 409 Type/Percent Pri 2. Name SC Type/Percent Pri Details When Available Parcel Number(s) 24-	47) 677-2977 55 W Main St, ivate - Regiona CASAP LLC ivate - Regiona	Skokie, IL 60 al/Local / 100. al/Local / 000,24-32-21(0%



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

25.	5427	129th	ΡΙ
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Crestwood, IL 60445

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Sale Price\$411,000 (Reis Verified)Sale Price Unit\$68,500Sale Price PSF\$62^NRA

29th Feb, 2016

Property Street View

Sale Date



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook C
Distance	4.38 miles
Property Type	Market Rate
Building Area (SF)	6,600 ^{NRA}
No. of Buildings / Floors	1/3

County e Rental

Year Built / Renovated	1978 /
Total Units	6
Asset Class	BC
Amenities	Parking Lot, Patio / Balcony
Comments	Masonry
Parking Space/Comments	/ On site parking available.



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

25. 5427 129th PI (continued)

Crestwood, IL 60445

	Property Sa	le Details and Analysis
Sale Date Sale Price Sale Price Uni Sale Price PSF 12-Month Rolling Metro Cap Rate Reported Cap Rate	 \$411,000 (Reis Verified) \$68,500 \$62^{NRA} 5.7% (Q1 2016) 	Nos Hills Chicago ³⁷ dge Worth Palos Heights
		uthmoor Calur
		43 Crestwood Tri-se Tri
	Buyer an	nd Seller Information
	Seller	Buyer
1. Name Type/Percent	Trust 16538 Private - Regional/Local / 100.0%	Name SDK Properties LLC Address 11820 Shade Cove Ct, Orland Park, IL 60467

Address 11820 Shade Cove Ct, Orland Park, IL 60467 Type/Percent Private - Regional/Local / 100.0%

Property Additional Details When Available			
Seller's Broker	Buyer's Broker	Other Broker	
Iosif Costea Casuarina Realty Inc 6036 S Kolin Ave, Chicago, IL 60629 (773) 294-1150	Jason VanderMeer RE/MAX 10 in the Park 9658 W 131st St, Palos Park, IL 60464 (708) 923-0900		
Lot Size 11,193 SF/0.26 Acres Last Assessed Value/Year \$37,725 / 2015	Parcel Number(s Deed Reference	, ,	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

26. 63 E 69th St

Chicago, IL 60637

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook Co
Distance	14.53 miles
Property Type	Market Rate
Use Type	Apartment

,	00011
ro	Chicago
cet	SW Cook County
се	14.53 miles
ре	Market Rate Rental
ре	Apartment

No. of Buildings / Floors	1/3
Year Built / Renovated	1922 /
Total Units	4

Asset Class BC No Complex Amenities Amenities Comments Masonry

26th Feb, 2016

\$198,750

\$795,000 (Reis Verified)



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

26. 63 E 69th St (continued)

Chicago, IL 60637



1.	Name	Greater Grand Crossing Development LLC	1. Name	Michigan 69 LLC
	Address	4700 Gilbert Rd, Ste 47, Western Springs, IL 60558	Address	2835 N Sheffield Ave, Ste 312, Chicago, IL 60657
	Type/Percent	Private - Regional/Local / 100.0%	Type/Percent	Private - Regional/Local / 100.0%
		Property Additional D	etails When Available	
	Lot Size	14,991 SF/0.34 Acres	Parcel Number(s)	20-22-313-023-0000

Deed Reference 6310008

Last Assessed Value/Year \$77,616 / 2015



Sales Comps

Apartment Metro: Chicago et: Southwest Cook County

27. 1934 W Garfield Blvd

Chicago, IL 60609

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Su	bmarket: Southwest Cool	k (
Date	19 th Feb. 2016	

eare bare	
Sale Price	\$325,000 (Reis Verified)
Sale Price Unit	\$19,118

Property Street View



Location and Physical Characteristics

County	COOK
Metro	Chicago
Submarket	SW Cook County
Distance	14.78 miles
Property Type	Market Rate Rental
Use Type	Apartment

No. of Buildings / Floors
Year Built / Renovated
Total Units

ors	1/3
ated	1929 / -
nits	17

Asset Class BC

Amenities No Complex Amenities



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

27. 1934 W Garfield Blvd (continued)

Chicago, IL 60609



		Seller			Buyer
1.	Name	Prime Building Construction	1.	Name	Realty Butlers
	Contact Phone	(847) 827-7100		Contact Phone	(630) 452-5028
	Address	504 Zenith Dr, Glenview, IL 60025		Address	24W080 75th St, Naperville, IL 60565
	Type/Percent	Private - Regional/Local / 100.0%		Type/Percent	Private - Regional/Local / 100.0%
2.	Name	Apartment Building Complex LLC	2.	Name	Te Seven LLC
	Type/Percent	Private - Regional/Local /		Type/Percent	Private - Regional/Local /

Property Additional Details When Available				
Lot Size	6,767 SF/0.16 Acres	Parcel Number(s)	20-07-424-043-0000	
Last Assessed Value/Year	\$62,932 / 2015	Deed Reference	6118033	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

28. 8205 S Paulina St

Chicago, IL 60620

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

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Google					 © 2017 Google

Sale Date Sale Price

Property Street View

Sale Price Unit

16th Feb, 2016

\$16,964

\$475,000 (Reis Verified)

Location and Physical Characteristics

County	COOK
Metro	Chicago
Submarket	SW Cook County
Distance	11.92 miles
Property Type	Market Rate Rental
Use Type	Apartment

No. of Buildings / Floors

o. of Buildings / Floors 1 / 3 Year Built / Renovated 1926 / --Total Units 28 Asset Class BC Amenities No Complex Amenities Comments Masonry



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

28. 8205 S Paulina St (continued)

Chicago, IL 60620



		Seller	Buyer		
Name Chicago Title Land Trust Company Contact Phone (312) 223-2195 Address 10 S La Salle St, Ste 2750, Chicago, IL 60603		Name CDO 8201 S Paulina LLC Address 2302 North Ave W, Ste 1W, Chicago, IL 6064 Type/Percent Private - Regional/Local / 100.0%			
2.	Type/Percent Name	Private - Regional/Local / 100.0% Trust 1244094-1			

Type/Percent Private - Regional/Local / --

Property Additional Details When Available				
Lot Size	8,381 SF/0.19 Acres	Parcel Number(s)	20-31-230-001-0000	
Financing Details	Bank of Pontiac provided a 5 year \$380,000 loan.	Deed Reference	5308157	
Last Assessed Value/Year	\$55,972 / 2015			



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

29. 4940 Egandale Ave

Mc Cook, IL 60525

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the trade - indicates that the vacancy rate in the Oak Park submarket was 2.5%. The average asking rent was \$1,010 per unit, while effective rents were 5.1% below that level, at \$961 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 87 units, compared to the annual average of 116 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

10th Feb, 2016 Sale Date Sale Price \$407,000 (Reis Verified)

Sale Price Unit \$67,833 \$81^{NRA} Sale Price PSF

Property Street View



Location and Physical Characteristics

County Cook	
Metro Chicago	
Submarket Oak Par	
Distance 14.27 m	
Property Type Market F	
ilding Area (SF) 5,026 ^{NR/}	Bui
ildings / Floors 1 / 2	No. of Bu

iles Rate Rental

Year Built / Renovated	1965 /
Total Units	6
Asset Class	BC
Amenities	Parking Lot
Comments	Masonry
Parking Space/Comments	/ On site parking available.



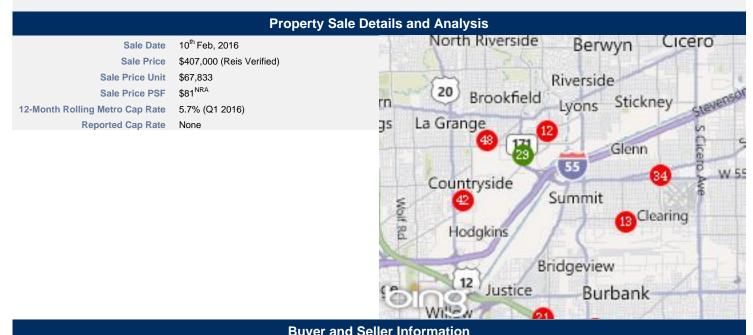
year \$325,600 loan.

Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

29. 4940 Egandale Ave (continued)

Mc Cook, IL 60525



		Seller		Buyer
1.	Name Type/Percent	Trust 2616 Private - Regional/Local / 100.0%	1. Name Address Type/Percent	4940 Egandale LLC 12150 Oxford Ct, Lemont, IL 60439 Private - Regional/Local / 100.0%
		Property Additional D	etails When Available	
	Lot Size Financing Details	3,960 SF/0.09 Acres First National Bank of Brookfield provided a 5	Parcel Number(s) Deed Reference	18-11-122-013-0000 1607404026



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

30. 5015 Columbus Dr

Oak Lawn, IL 60453

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	8.78 miles
Property Type	Market Rate Rental
lo. of Buildings / Floors	2/2

Year Built / Renovated	1962 /
Total Units	10
Asset Class	BC
Amenities	Parking
Parking Space/Comments	/ On

4th Feb, 2016

\$68,000

\$680,000 (Reis Verified)

```
Parking Lot, Patio / Balcony
```

```
-- / On site parking available.
```

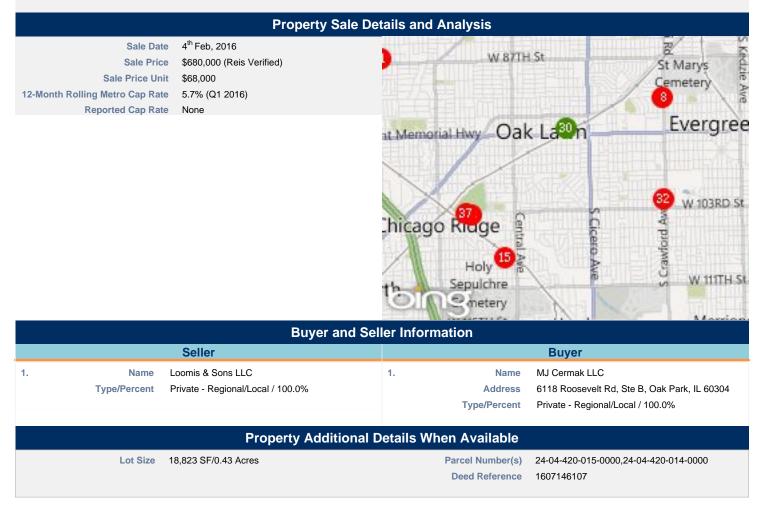


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

30. 5015 Columbus Dr (continued)

Oak Lawn, IL 60453





Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

31. 8201 S Maryland Ave

Chicago, IL 60619

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

29th Jan, 2016

\$31,526 \$28^{GBA}

\$599,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook Co
Distance	13.89 miles
Property Type	Market Rate I
Use Type	Apartment
Building Area (SF)	21,204 ^{GBA}

unty			
Rental			

No. of Buildings / Floors	1/3
Year Built / Renovated	1963 /
Total Units	19
Asset Class	BC
Comments	Masonry
Parking Space/Comments	/ On site parking available.



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

31. 8201 S Maryland Ave (continued)

Chicago, IL 60619



Seller			Buyer			
1.	Name	Chicago Title Land Trust Company	1.	Name	XT Properties LLC	
	Type/Percent	Private - Regional/Local / 100.0%		Address	PO Box 275, Chicago, IL 60690	
				Type/Percent	Private - Regional/Local / 100.0%	

Property Additional Details When Available			
Lot Size	17,187 SF/0.39 Acres	Parcel Number(s)	20-35-121-025-0000
		Deed Reference	3622030



32. 10216 S Pulaski Rd

Oak Lawn, IL 60453

No. of Year

Parking

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Location and Physical Characteristics County Cook Metro Chicago Submarket SW Cook County

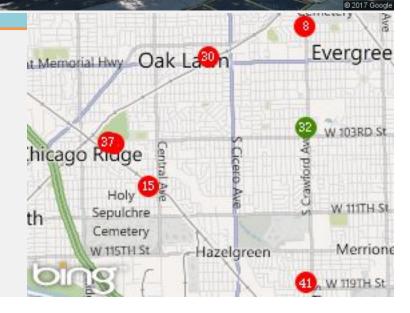
Submarket	SW Cook County
Distance	8.30 miles
Property Type	Market Rate Rental
Buildings / Floors	3/3
Built / Renovated	1961 /
Total Units	81
Asset Class	BC
Amenities	Parking Lot,Patio / Balcony,Water,Trash,Gas,Heat
Comments	Masonry
Space/Comments	/ On site parking available.

Apartment Metro: Chicago Submarket: Southwest Cook County

Sales Comps

Sale Date27th Jan, 2016Sale Price\$5,350,000 (Reis Verified)Sale Price Unit\$66,049

<image>





Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

32. 10216 S Pulaski Rd (continued)

Oak Lawn, IL 60453

	the second se				
Sale Date	27 th Jan, 2016	Reis Cap F	Rate Analysi	s Proforma	
Sale Price	\$5,350,000 (Reis Verified)	All	per unit figures are mo		
Sale Price Unit	\$66,049		Total Units	81	
			Rent Revenue	\$789,000	FO 70/1
		\$811.73 Market Rent x 12 Month		(\$29,222)	[3.7%]
		Effective F \$812 In Place Rent x 12 Months	Rent Revenue s x 81 Units x 96.3%	\$759,778	
		Free Rent	Concessions	(\$7,788)	[\$96 Per Unit]
			Credit Loss	(\$7,890)	[1.0%]
			tional Income	\$0	[\$0 Per Unit]
			ross Revenue	\$744,100 (\$260,252)	[4C 00/1
			ing Expenses pital Reserve	(\$369,252) (\$28,350)	[46.8%] [\$350 Per Unit]
			ating Income	(\$28,350) \$346,498	
		Estimated Going	-	6.5%	
		12-Month Rolling Me	•	5.7%	(Q1 2016)
		•	rted Cap Rate	None	
		eller Information			
	Seller		Buyer		
Name	Trust 2991	1. Name	Oak Lawn Gar	dens LLC	
Type/Percent	Private - Regional/Local / 100.0%	Address	4127 W 127th	St, Alsip, IL 608	03
		Type/Percent	Private - Regio	onal/Local / 100.	0%
	Property Cor	ntact Information			
	Property Cor Leasing		Managemen	it	
			Managemen Property Mana		
				agement Inc	
		1. Company	Property Mana (708) 926-232	agement Inc	10171
	Leasing	1. Company Phone	Property Mana (708) 926-232	agement Inc 8	10171
Lot Size 5	Leasing	1. Company Phone Location	Property Mana (708) 926-232 299 Park Ave,	agement Inc 8 New York, NY ⁷	10171 9-041-0000,24-10-4
Financing Details	Leasing Property Additional	1. Company Phone Location Details When Available	Property Mana (708) 926-232 299 Park Ave,	agement Inc 8 New York, NY ⁷	



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

33. 7002 S Claremont Ave

Chicago, IL 60636

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View			
and the second second			
Google	© 2017 Google		

Sale Date Sale Price

Sale Price Unit

26th Jan, 2016

\$28,889

\$260,000 (Reis Verified)

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	12.85 miles
Property Type	Market Rate Rental
Use Type	Apartment

-

No. of Buildings / Floors	1/2
Year Built / Renovated	1927 /
Total Units	9
Asset Class	BC
Comments	Masonry

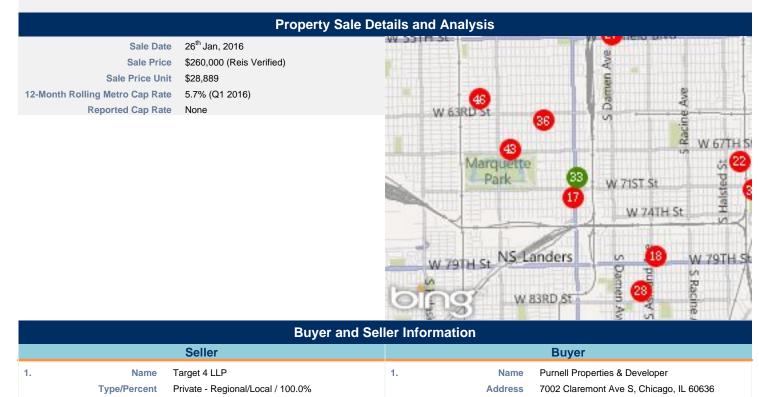


Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

33. 7002 S Claremont Ave (continued)

Chicago, IL 60636



	Type/Percent	Private - Regional/Local / 100.0%	
Property Additional Details When Available			
Lot Size 7,007 SF/0.16 Acres	Parcel Number(s) Deed Reference	20-19-331-021-0000 3947115	



Sales Comps

Apartment Metro: Chicago

34. 5522 W 55th St

Chicago, IL 60638

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale - shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Submarket: Southwest Cook County Sale Date 22nd Jan, 2016

Sale Price	\$635,000 (Reis Verified)
Sale Price Unit	\$57,727
Sale Price PSF	\$99 ^{NRA}

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook
Distance	13.59 mile
Property Type	Market Ra
	C 400NRA

County es ate Rental Building Area (SF) 6,426

No. of Buildings / Floors 1/2 Year Built / Renovated 1962 / --Total Units 11 Asset Class BC Amenities Parking Lot Parking Space/Comments -- / On site parking available.



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

34. 5522 W 55th St (continued)

Chicago, IL 60638



		Seller		Buyer
1.	Name	James C Mcauliffe Trust	1. Name	Joseph C Wesner Trust
	Address	PO Box 1927, Bridgeview, IL 60455	Address	10519 Wood Duck Ln, Orland Park, IL 60467
	Type/Percent	Private - Regional/Local / 100.0%	Type/Percent	Private - Regional/Local / 100.0%
Property Additional Details When Available				
	Lot Size	9,757 SF/0.22 Acres	Parcel Number(s)	19-09-325-069-0000
	Financing Details	Marquette Bank provided a 25 year \$508,000	Deed Reference	1602818052

loan.

\$48,195 / 2015

Last Assessed Value/Year



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

35. 7139 S Normal Blvd

Chicago, IL 60621

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Sale Price PSF \$103^{GBA} Property Street View

Sale Date

Sale Price

Sale Price Unit

15th Jan, 2016

\$140,000

\$840,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	13.84 miles
Property Type	Market Rate Rental
Use Type	Apartment
Building Area (SF)	8.148 ^{GBA}

No. of Buildings / Floors	1/3
Year Built / Renovated	1910 /
Total Units	6
Asset Class	BC
Comments	Masonry
Parking Space/Comments	1 / 1 covered parking space is available.



Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

35. 7139 S Normal Blvd (continued)

Chicago, IL 60621



Seller	Buyer		
Name Jeff BV Commercial LLC Type/Percent Private - Regional/Local / 100.0%	Name Green Property Acquisitions LLC Address 5028 California Ave N, Chicago, IL 60625 Type/Percent Private - Regional/Local / 100.0%		
Property Additional Details When Available			

Lot Size 7,500 SF/0.17 Acres

 Parcel Number(s)
 20-28-106-009-0000

 Deed Reference
 3615038



36. 6355 S Washtenaw Ave

Chicago, IL 60629

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 — the quarter prior to the sale — shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date8th Jan, 2016Sale Price\$345,000 (Reis Verified)Sale Price Unit\$43,125

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	13.37 miles
Property Type	Market Rate Rental

No. of Buildings / Floors 1 / 2 Year Built / Renovated 1925 / --Total Units 8 Asset Class BC Comments Masonry

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Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

36. 6355 S Washtenaw Ave (continued)

Chicago, IL 60629



Property Additional Details When Available			
	6,174 SF/0.14 Acres First Eagle Bank provided a 1 year \$259,000 Ioan.	Parcel Number(s) Deed Reference	19-24-202-026-0000 1602257031



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

37. 10321 Lyman Ave

Chicago Ridge, IL 60415

Market Conditions Prior to Sale

A look at market conditions during 4Q 2015 - the quarter prior to the sale - shows that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$880 per unit, while effective rents were 3.5% below that level, at \$850 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade was minimal, compared to the annual average of 185 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.5%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

5th Jan, 2016

\$69,167 \$71^{NRA}

\$415,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook Cou
Distance	7.44 miles
Property Type	Market Rate F
Use Type	Apartment
Building Area (SF)	5,880 ^{NRA}

unty Rental

No. of Buildings / Floors	1/3
Year Built / Renovated	1970 /
Total Units	6
Asset Class	BC
Amenities	Parking Lot, Patio / Balcony
Comments	Masonry
Parking Space/Comments	/ On site parking available.



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

37. 10321 Lyman Ave (continued)

Chicago Ridge, IL 60415

	Property S	Sale Details and Analysis
Sale Date Sale Price Sale Price Unit Sale Price PSF 2-Month Rolling Metro Cap Rate Reported Cap Rate	5 th Jan, 2016 \$415,000 (Reis Verified) \$69,167 \$71 ^{NRA} 5.7% (Q1 2016) None	W 87TH St St Mary Cemete
		S Grant Memorial Hwy Oak La ³⁰ n Eve
		Chicago Ridge General Control of Population
	Buyer a	and Seller Information
	Seller	Buyer
	rust 11-893 rivate - Regional/Local / 100.0%	Name Jan and Czeslawa Mietus Address 9018 175th St, Tinley Park, IL 60487 Type/Percent Private - Regional/Local / 100.0%

Property Additional Details When Available			
Lot Size 7,980) SF/0.18 Acres	Parcel Number(s)	24-17-105-045-0000
Financing Details Prosp	pect FSB provided a 15 year \$100,000 loan.	Deed Reference	6018073



38. 6901-6907 S Prairie Ave

Chicago, IL 60637

Market Conditions Prior to Sale

A look at market conditions during 3Q 2015 — the quarter prior to the transaction — indicates that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$879 per unit, while effective rents were 3.6% below that level, at \$849 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 102 units, compared to the annual average of 188 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.6%.

Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	14.67 miles
Property Type	Market Rate Rental
Use Type	Apartment
No. of Buildings / Floors	1/3
Year Built / Renovated	1916 /
Total Units	19
Asset Class	BC
Comments	Masonry

Apartment
Metro: Chicago
Submarket: Southwest Cook County

Sales Comps

Sale Date22nd Dec, 2015Sale Price\$1,037,500 (Reis Verified)Sale Price Unit\$54,605

Property Street View







Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

38. 6901-6907 S Prairie Ave (continued)

Chicago, IL 60637

	Property Sale De	etails and Analysis			
Sale Da	e 22 nd Dec, 2015	Reis Cap	Rate Analysi	is Proforma	
Sale Price	e \$1,037,500 (Reis Verified)	All per unit figures are monthly			
Sale Price Ur	it \$54,605		Total Units	19	
		Potential	Rent Revenue	\$215,964	-
		Vaca \$947.21 Market Rent x 12 Mon	ncy Loss/Rate ths x 19 Units x 3.4%	(\$7,396)	[3.4%]
		Effective \$947 In Place Rent x 12 Month	Rent Revenue	\$208,568	
		Free Rent	Concessions	(\$2,138)	- [\$113 Per Unit]
			Credit Loss	(\$2,160)	[1.0%]
			itional Income	\$0	[\$0 Per Unit]
			ross Revenue	\$204,271	-
			ting Expenses apital Reserve	(\$101,071) (\$6,650)	[46.8%] [\$350 Per Unit
			rating Income	(\$0,050) \$96,549	[\$350 Per Onit]
		Estimated Goin	-	9.3%	-
		12-Month Rolling M Repo	letro Cap Rate	5.7% None	(Q4 2015)
	Buyer and Se	ller Information			
	Seller		Buyer		
. Name	Never Again LLC	1. Name	CCS11 LLC		
Address	637 W 58th St, Hinsdale, IL 60521	Address	9 E Huron St,	Ste 2, Chicago,	IL 60611
Type/Percent	Private - Regional/Local / 100.0%	Type/Percent	Private - Regio	onal/Local / 100.	0%
	Property Additional	Details When Available			
Lot Size	12,375 SF/0.28 Acres	Parcel Number(s)	20-22-316-001	-0000	
Financing Details	First Merchants Bank NA provided a 5 year \$933,023 loan.	Deed Reference	15650065		

Last Assessed Value/Year \$49,460 / 2015



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

39. 875-877 E 87th PI

Chicago, IL 60619

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 - the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

30th Sep, 2015

\$28,333 \$22^{GBA}

\$255,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook Cou
Distance	13.45 miles
Property Type	Market Rate F
Use Type	Apartment
Building Area (SF)	11,787 ^{GBA}

unty Rental

No. of Buildings / Floors	1/3
Year Built / Renovated	1966 /
Total Units	9
Asset Class	BC
Comments	Masonry
Parking Space/Comments	6 / 6 parking spaces available.

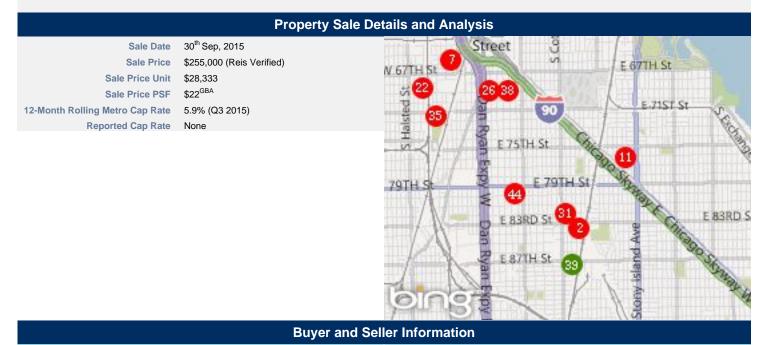


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

39. 875-877 E 87th PI (continued)

Chicago, IL 60619



Seller			Buyer	
1.	Name Address Type/Percent	Laura L Acklin 1943 E 172nd St, South Holland, IL 60473 Private - Regional/Local / 100.0%	1. Name Address Type/Percent	Nautilus Investments LLC 87th 1130 Wabash Ave, Chicago, IL 60605 Private - National/Funds / 100.0%
	Property Additional Details When Available			
	Lot Size	8,470 SF/0.19 Acres	Parcel Number(s)	25-02-103-036-0000

Deed Reference

000028234030

Mb Financial Bank National provided a \$208,000

Financing Details

Last Assessed Value/Year

loan.

\$47,680 / 2015



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

40. 10327 Mcvicker Ave

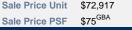
Chicago Ridge, IL 60415

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sale Price\$875,000 (Reis Verified)Sale Price Unit\$72,917

29th Sep, 2015



1 / 3 1975 / --12

BC

Property Street View

Sale Date



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	7.43 miles
Property Type	Market Rate Rental
Use Type	Apartment
Building Area (SF)	11,694 ^{GBA}

No. of Buildings / Floors
Year Built / Renovated
Total Units
Asset Class
Comments
Parking Space/Comments

Masonry 18 / 18 parking spaces available.



Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

40. 10327 Mcvicker Ave (continued)

Chicago Ridge, IL 60415

	Property	Sale Details and Analysis	
Sale Date	29 th Sep, 2015		ask
Sale Price	\$875,000 (Reis Verified)	W 87TH St	2
Sale Price Unit	\$72,917	E 1 W 87TH St	St Mary
Sale Price PSF	\$75 ^{GBA}		1111 - 0
12-Month Rolling Metro Cap Rate	5.9% (Q3 2015)		Cemeter
Reported Cap Rate	None		
0	ther Sales	S Grant Memorial Hwy Oak Latin	Ever
Sale Date	10 th Jun, 2007	S Grant Memoria nwy Oak Lawn	
Sale Price	\$667,000 (Reis Verified)		
Sale Price Unit	\$55,583		
Sale Price PSF	\$57 ^{GBA}		2
			W 10
		Chicago Ridge 🔋 🔓	Crawford Aw
			- E
		Holy Holy	ME
		Sepulchre	W W
		vvorth	
	Buyer	and Seller Information	

Seller			Buyer		
1. Name Type/Percent	Trust 9166 Private - Regional/Local / 100.0%	1.		Mcvicker Sahj LLC 10417 Emerald Ave, Orland Park, IL 60467 Private - Regional/Local / 100.0%	

Comments Property listed for \$950,000.

Property Additional Details When Available					
Lot Size	13,227 SF/0.30 Acres	Parcel Number(s)	24-17-106-015-0000,24-17-106-016-0000,24-17-10	6-014-000	
Financing Details	CNB Bank and Trust National provided a 20 year \$656,000 loan.	Deed Reference	000027946122		
Last Assessed Value/Year	\$15,687 / 2015				



41. 11830 S Komensky Ave

Alsip, IL 60803

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date	29 th Sep, 2015
Sale Price	\$540,000 (Reis Verified)
Sale Price Unit	\$41,538
Sale Price PSF	\$45 ^{GBA}

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	6.46 miles
Property Type	Market Rate Rental
Use Type	Apartment

P

Building Area (SF) 11,916^{GBA} No. of Buildings / Floors 1 / 3 Year Built / Renovated 1970 / --Total Units 13 Asset Class BC Comments Masonry

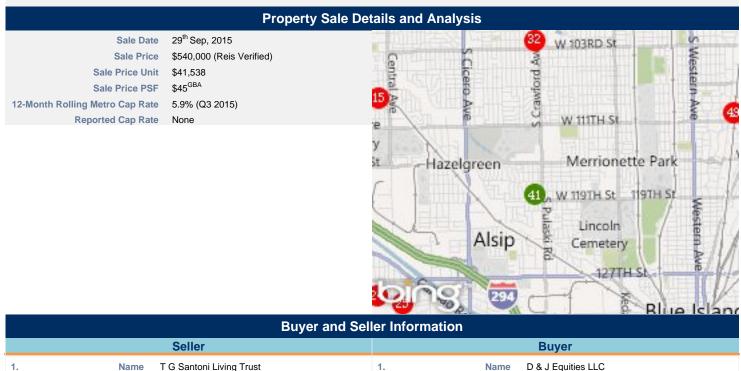


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

41. 11830 S Komensky Ave (continued)

Alsip, IL 60803



Ι.	Name Type/Percent	T G Santoni Living Trust Private - Regional/Local / 100.0%	Contact Pl Add	Name Contact Phone Address Type/Percent	D & J Equities LLC (517) 663-2525 2285 S Michigan Rd, Eaton Rapids, MI 48827 Private - Regional/Local / 100.0%
		Property Additional D	etails When Availa	ble	-

	roperty Addition			
Lot Size	12,973 SF/0.30 Acres	Parcel Number(s)	24-22-413-010-0000	
Financing Details	Parkway Bank & Trust provided a 5 year \$378,000 loan.	Deed Reference	000027322016	



Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

42. 9737 Lorraine Dr

Countryside, IL 60525

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 - the quarter prior to the sale — shows that the vacancy rate in the Oak Park submarket was 2.8%. The average asking rent was \$1,026 per unit, while effective rents were 5.6% below that level, at \$971 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 93 units, compared to the annual average of 169 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sale Price Unit \$76,667 \$84^{GBA} Sale Price PSF

24th Sep, 2015

\$920,000 (Reis Verified)



Sale Date Sale Price



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	Oak Park
Distance	13.49 miles
Property Type	Market Rat
Use Type	Apartment
Building Area (SF)	10,896 ^{GBA}

es ate Rental

No. of Buildings / Floors	1/3
Year Built / Renovated	1969 /
Total Units	12
Asset Class	BC
Comments	Masonry
Parking Space/Comments	22 / 22 parking spaces available.

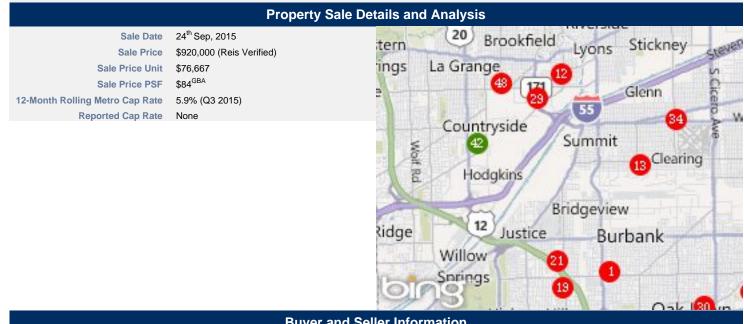


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

42. 9737 Lorraine Dr (continued)

Countryside, IL 60525



	Seller		Buyer
1. Name Type/Percent	Trust 847 Private - Regional/Local / 100.0%	1. Name Contact Phone Address Type/Percent	Far Reaching Investments LLC (312) 762-0900 1 N State St, Ste 800, Chicago, IL 60602 Private - Regional/Local / 100.0%
	Property Additional D	etails When Available	
Lot Size Last Assessed Value/Year	21,538 SF/0.49 Acres \$49,326 / 2015	Parcel Number(s) Deed Reference	18-16-213-036-0000 000028610040



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

43. 3000-3030 W Marquette Rd

Chicago, IL 60629

F

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	12.86 miles
Property Type	Market Rate Rental
Use Type	Apartment

Submarket: Southwest Cook (Sale Date 22nd Sep, 2015 Sale Price \$3,175,000 (Reis Verified)

Sale Price Unit \$37,353

Property Street View



Location and Physical Characteristics

No. of Buildings / Floors	1/3
Year Built / Renovated	1924 /
Total Units	85
Asset Class	BC
Amenities	Laundry Room
Comments	Masonry Property includes three separate laundry rooms with washers and dryers.



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

43. 3000-3030 W Marquette Rd (continued)

Chicago, IL 60629



Buyer and Seller Information					
Seller			Buyer		
1.	Name	Rockwell Partners	1.	Name	3000 W Marquette LP
	Contact Phone	(312) 460-3300		Contact Phone	(312) 475-9900
	Address	1000 N. Halsted St., Chicago, IL 60642		Address	1332 N Halsted, Ste 100, Chicago, IL 60642
	Type/Percent	Private - Regional/Local / 100.0%		Type/Percent	Private - Regional/Local / 100.0%
2.	Name	Marquette Park Investment Partners LLC	2.	Name	c/o Brown, Udell Pomerantz & Delrahim Ltd

Property Additional Details When Available				
Seller's Broker		Buyer's B	roker	Other Broker
Brian Kochendorfer Essex Realty Group 2211 N Elston Ave, Ste 302, Chic (773) 305-0664	ago, IL 60614	Brian Kochendorfer Essex Realty Group 2211 N Elston Ave, Ste 302, Ch (773) 305-0664	icago, IL 60614	
Lot Size	33,324 SF/0.77 Acres		Parcel Number(s)	19-24-127-027-0000,19-24-127-028-0000
Financing Details	FCRE REL LLC provided a \$2,381,250 loan.		Deed Reference	1528757017
Last Assessed Value/Year	\$287,544 / 2015			



44. 8002 S Calumet Ave

Chicago, IL 60619

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sale Date 21st Sep, 2015

Submarket: Southwest Cook County

Sales Comps

Apartment Metro: Chicago

Sale Price	\$300,000 (Reis Verified)
Sale Price Unit	\$37,500
Sale Price PSF	\$34 ^{GBA}

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook County
Distance	13.64 miles
roperty Type	Market Rate Rental
Use Type	Apartment

P

Building Area (SF)	8,712 ^{GBA}
No. of Buildings / Floors	1/2
Year Built / Renovated	1925 /
Total Units	8
Asset Class	BC
Comments	Masonry



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

44. 8002 S Calumet Ave (continued)

Chicago, IL 60619



Buyer and Seller Information				
		Seller		Buyer
1.	Name Contact Phone Address Type/Percent	Thomas Phillips Real Estate (312) 448-3167 120 N LaSalle St, Ste 1040, Chicago, IL 60602 Private - Regional/Local / 100.0%	1. Name Address Type/Percent	Trust 8002369039 10 La Salle St, Chicago, IL 60603 Private - Regional/Local / 100.0%
2.	Name	c/o The Nathanson Law Firm		
		Property Additional D	etails When Available	
	Lot Size	9,655 SF/0.22 Acres	Parcel Number(s)	20-34-110-018-0000

Lot Size	9,655 SF/0.22 Acres	Parcel Number(s)	20-34-110-018-0000
Financing Details	Community Investment Corporation provided a 10 year \$315,000 loan.	Deed Reference	000026818045
Last Assessed Value/Year	\$40,612 / 2015		



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

45. 3232 184th St

Homewood, IL 60430

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the transaction — shows that the vacancy rate in the Southeast Cook County submarket was 2.9%. The average asking rent was \$866 per unit, while effective rents were 0.4% below that level, at \$863 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 87 units, compared to the annual average of 120 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

17th Sep, 2015

\$50,000 \$47^{GBA}

\$300,000 (Reis Verified)



Location and Physical Characteristics

 County
 Cook

 Metro
 Chicago

 Submarket
 SE Cook County

 Distance
 5.41 miles

 Property Type
 Market Rate Rental

 Use Type
 Apartment

Building Area (SF) 6,429^{GBA} No. of Buildings / Floors 1 / 3 Year Built / Renovated 1979 / --Total Units 6 Asset Class BC Comments Masonry



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

45. 3232 184th St (continued)

Homewood, IL 60430

	Property Sale D	etails and Analysis	
Sale Date Sale Price Sale Price Uni Sale Price PSI 12-Month Rolling Metro Cap Rate Reported Cap Rate	 \$300,000 (Reis Verified) \$50,000 \$47^{GBA} 5.9% (Q3 2015) 	Glen 7 43 Crestwood 357 Dolton Orla50 Park Oak Format Orland Hills Timey Park South Hollan	alu H
	Buver and Se	Country Club Hills Smewood L Mokena Flossmoor Glenwood Matteson Chicago Richton Park Heights Park F15est University Part 14 Crete	an:
	Seller	Buyer	
1. Name Contact Phone Address Type/Percent	Jeff BV-Commercial LLC (773) 420-5050 7936 S Cottage Grove, Chicago, IL 60619 Private - Regional/Local / 100.0%	1.NameDonald NaughtonContact Phone(847) 669-0685Address1901 Tudor Ln, New Lenox, IL 60451Type/PercentPrivate - Regional/Local / 100.0%	
	Property Additional	Details When Available	
Lot Size Financing Details Other Comments Last Assessed Value/Year	13,953 SF/0.32 Acres Bank of Pontiac provided a 7 year \$240,000 loan. This property has a market value of \$352,630 in 2015. \$35,263 / 2015	Parcel Number(s) 31-02-201-034-0000 Deed Reference 000027819066	



46. 3325-3335 W 61st PI

Chicago, IL 60629

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 - the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

Sale Date	16 th Sep, 2015
Sale Price	\$325,000 (Reis Verified)
Sale Price Unit	\$18,056
Sale Price PSF	\$49 ^{GBA}

Property Street View



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook 0
Distance	13.36 miles
Property Type	Market Rat
11	

F

County te Rental Use Type Apartment

6,578^{GBA} Building Area (SF) No. of Buildings / Floors 1/2 Year Built / Renovated 1929 / --**Total Units** 18 Asset Class BC Comments Masonry



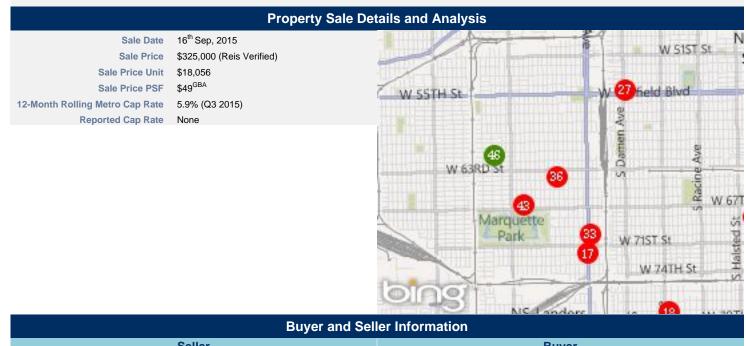
Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

46. 3325-3335 W 61st PI (continued)

Chicago, IL 60629



Seller		Buyer	
1. Name Type/Percent	Trust 8002352523 Private - Regional/Local / 100.0%	1. Name Contact Phone Address Type/Percent	
Property Additional Details When Available			

Lot Size10,416 SF/0.24 AcresParcel Number(s)19-14-422-008-0000Financing DetailsUS Bank National Association provided a
\$250,000 loan.Deed Reference000027518008



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

47. Willowbrook Apartment Homes

7474 Tennessee Dr Willowbrook, IL 60527

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the sale — reveals that the vacancy rate in the Downers Grove submarket was 2.8%. The average asking rent was \$1,076 per unit, while effective rents were 6.5% below that level, at \$1,010 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 51 units, compared to the annual average of 158 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Location and Physical Characteristics

County	Dupage
Metro	Chicago
Submarket	Downers Grove
Distance	13.93 miles
Property Type	Market Rate Rental
Use Type	Apartment
Building Area (SF)	135,850 ^{GBA}
No. of Buildings / Floors	6/2
Year Built / Renovated	1976 / 2014
Total Units	140
Asset Class	BC
Amenities	Laundry Room
Parking Space/Comments	370 / 370 parking spaces on site.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

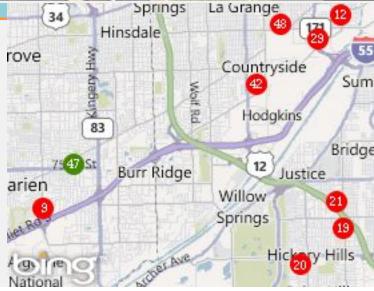
10th Sep, 2015

\$14,400,000

\$102,857

\$106^{GBA}







Sales Comps

Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

47. Willowbrook Apartment Homes (continued)

7474 Tennessee Dr

Willowbrook, IL 60527

Property Sale Details and Analysis				
Sale Date	10 th Sep, 2015	Reis Cap Rate Analysis Proforma		
Sale Price	\$14,400,000	All per unit figures are monthly		
Sale Price Unit	\$102,857	Total Units	140	
Sale Price PSF	\$106 ^{GBA}	Potential Rent Revenue	\$1,984,584	
0	ther Sales	Vacancy Loss/Rate \$1181.30 Market Rent x 12 Months x 140 Units x 2.0%	(\$39,820)	[2.0%]
Sale Date Sale Price	25 th Jul, 2013 \$11,500,000 (Reis Verified)	Effective Rent Revenue \$1,181 In Place Rent x 12 Months x 140 Units x 98.0%	\$1,944,764	
Sale Price Unit		Free Rent Concessions	(\$35,492)	[\$254 Per Unit]
Sale Price Unit	\$82,143	Credit Loss	(\$19,846)	[1.0%]
		Additional Income	\$0	[\$0 Per Unit]
		Effective Gross Revenue	\$1,889,426	
		Operating Expenses	(\$910,924)	[45.9%]
		Capital Reserve	(\$49,000)	[\$350 Per Unit]
		Net Operating Income	\$929,502	
		Estimated Going-in Cap Rate Based on Sale Price of \$14,400,000	6.5%	
		12-Month Rolling Metro Cap Rate	5.9%	(Q3 2015)
		Reported Cap Rate	None	
	Buyer and Seller Information			
	Seller	Buyer		
1. Name F	Fannie Mae REO	1. Name Heartland Rea	alty Investors	
Type/Percent	nstitutional /	Contact Phone (612) 823-627	5	
		Address 4802 Nicollet	Ave S, Minneapo	olis, MN 55419
2. Name V	Villowbrook Apartments Holding LLC	Type/Percent Private - Nation	onal/Funds /	

2.

Property Additional Details When Available

One Mid-America Plz Suite 200 Oakbrook Terrace, IL

Scott Harris

60181

Marcus & Millichap

Buyer's Broker

(630) 570-2220

Institutional / --

Lot Size 312,761 SF/7.18 Acres

Parcel Number(s) 09-27-207-009 Deed Reference R2015-102343

Name

Type/Percent

Plymouth Building Development Co LLC

Other Broker

Private - National/Funds / --

Type/Percent

Seller's Broker

One Mid-America Plz Suite 200 Oakbrook Terrace, IL

Scott Harris

60181 (630) 570-2220

Marcus & Millichap



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

48. 4609 Maple Ave

Brookfield, IL 60513

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 - the quarter prior to the sale - shows that the vacancy rate in the Oak Park submarket was 2.8%. The average asking rent was \$1,026 per unit, while effective rents were 5.6% below that level, at \$971 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 93 units, compared to the annual average of 169 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

\$80^{GBA} Sale Price PSF **Property Street View**

Sale Date Sale Price

Sale Price Unit

8th Sep, 2015

\$71,000

\$355,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	Oak Park
Distance	14.86 miles
Property Type	Market Rate
Use Type	Apartment
Building Area (SF)	4,434 ^{GBA}

e Rental

No. of Buildings / Floors	1/2
Year Built / Renovated	1972 /
Total Units	5
Asset Class	BC
Comments	Masonry
Parking Space/Comments	/ On site parking available.

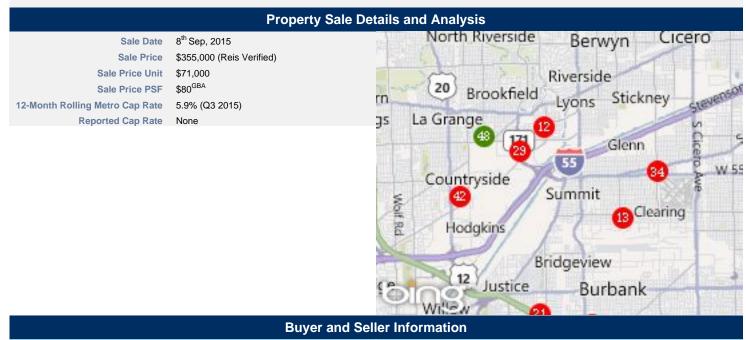


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

48. 4609 Maple Ave (continued)

Brookfield, IL 60513



Seller		Buyer	
1. Name Type/Percent	Trust L011-139 Private - Regional/Local / 100.0%		Trust 8002368794 10 La Salle St, Chicago, IL 60603 Private - Regional/Local / 100.0%
Property Additional Details When Available			

Lot Size	8,724 SF/0.20 Acres	Parcel Number(s)	18-03-327-039-0000
Last Assessed Value/Year	\$29,955 / 2015	Deed Reference	000028734082



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

49. 11019 S Hale Ave

Chicago, IL 60643

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 — the quarter prior to the transaction — reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Sale Price PSF \$82^{GBA} Property Street View

Sale Date Sale Price

Sale Price Unit

4th Sep, 2015

\$72,500

\$290,000 (Reis Verified)



Location and Physical Characteristics

Cook
Chicago
SW Cook (
8.91 miles
Market Rat
Apartment

F

nicago
V Cook County
91 miles
arket Rate Rental
partment

Building Area (SF)	3,554 ^{GBA}
No. of Buildings / Floors	1/2
Year Built / Renovated	1953 /
Total Units	4
Asset Class	BC
Comments	Masonry



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

49. 11019 S Hale Ave (continued)

Chicago, IL 60643



Buyer and Seller Information			
	Seller		Buyer
1. Name Contact Phone	Dorothy J Lampkin (708) 206-1845	1. Name Contact Phone	Gus and Michelle Riggs-Dunbar (773) 643-6431
Address Type/Percent	18641 Loras Ct, Country Club Hills, IL 60478 Private - Regional/Local / 100.0%	Address Type/Percent	6818 Saint Lawrence Ave, Chicago, IL 60637 Private - Regional/Local / 100.0%
	Property Additional I	Details When Available	
Lot Size	4,408 SF/0.10 Acres	Parcel Number(s)	25-18-418-022-0000
Financing Details	Wells Fargo Bank National provided a 30 year \$217,500 loan.	Deed Reference	000026841060
Other Comments	This property has a market value of \$346,740 in 2015.		
Last Assessed Value/Year	\$34,674 / 2015		



Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

50. 9855 El Cameno Ct

Orland Park, IL 60462

Market Conditions Prior to Sale

A look at market conditions during 2Q 2015 - the quarter prior to the transaction - reveals that the vacancy rate in the Southwest Cook County submarket was 2.5%. The average asking rent was \$878 per unit, while effective rents were 3.6% below that level, at \$848 per unit. Net absorption of space in the submarket during the four full quarters prior to the trade totaled positive 160 units, compared to the annual average of 204 units during the five years prior to the transaction. During the twelve months leading up to the transaction, the average cap rate in the Chicago metropolitan area averaged 5.8%.

Property Street View

Sale Date Sale Price

Sale Price Unit

Sale Price PSF

4th Sep, 2015

\$76,800 \$116^{GBA}

\$384,000 (Reis Verified)



Location and Physical Characteristics

County	Cook
Metro	Chicago
Submarket	SW Cook Co
Distance	4.04 miles
Property Type	Market Rate
Use Type	Apartment
Building Area (SF)	3,300 ^{GBA}

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ounty Rental

No. of Buildings / Floors	1/2
Year Built / Renovated	1972 /
Total Units	5
Asset Class	BC
Comments	Masonry
Parking Space/Comments	/ On site parking available.

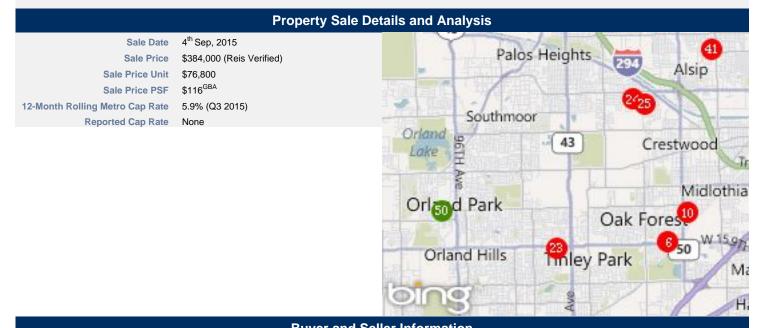


Sales Comps

Apartment Metro: Chicago Submarket: Southwest Cook County

50. 9855 El Cameno Ct (continued)

Orland Park, IL 60462



	Buyer and Seller Information										
		Seller	Buyer								
1.	Name	Ustinas Matiusovas	1.	Name	Andrzej Luszczek						
	Address	9855 El Cameno Ct, Orland Park, IL 60462		Contact Phone	(708) 422-4463						
	Type/Percent	Private - Regional/Local / 100.0%		Address	10570 Oak Park Ave, Chicago Ridge, IL 60415						
				Type/Percent	Private - Regional/Local / 100.0%						

Comments This property has a market value of \$311,070 in 2015.

APARTMENT



Construction Comps





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Apartment Metro: Chicago Submarket: Southwest Cook County

Section 14 - Subject Property

S	earch Parameters		Summary Statistics Parameters						
Address, Market/Submarket	Tinley Park IL			Low	Average				
or ZIP code(s)			Distance from Subject (mi)	1.50	8.29				
Reis Metro	Chicago 15		Months Until Completion	N/A	N/A				
Radius (mi)			Size	17	109				
Include	Proposed, Planned, Under Constr., Complete		Number of Buildings	1	5				
Size	N/A		Floors	2	4				
Expected Completion	pletion N/A			_					



Prepared By Reis, Inc.

Apartment Metro: Chicago Submarket: Southwest Cook County

	Section 15 - Comparable Group Listing									
No.	Property	Dist. From Subj. (mi)	Submarket	Subtype	Size	No. Bldgs	Floors	Est. Ground Break	Exp. Comp.	Status
1	Southwick Place 5150 SOUTHWICK DR	7.08	Southeast Cook County	Subsidized/Low Income	40	1	3		9/2015	Complete
2	SHEFFIELD SQUARE 10611 153RD PL Developer Name: NICOLE Developer Phone: (630) 605-8271 Developer Company: MI HOMES	5.11	Southwest Cook County	Townhomes	186	37	3	3/2011	11/2016	Complete
3	HAMPTONS ON HINSDALE 81 W KENNEDY LN Developer Name: Lupe Griffith Developer Phone: (630) 218 - 8000 Developer Company: Inland Group	14.98	Downers Grove	Condominiums	119	10	3	6/2011	6/2017	Under Constr.
4	HOPE MANOR JOLIET (PH III) EAGLE ST/HEBBARD ST Owner Phone: (815) 740-7094 Owner Company: SILVER CROSS HOSPITAL	14.39	Joliet	Subsidized/Low Income	67	1	3	7/2016	2/2018	Under Constr.
5	Montclare Senior Residences of Englewood W 64th St & S Green St Developer Phone: (847) 699 - 6600 Developer Company: MR PROPERTIES LLC	14.41	Southwest Cook County	Subsidized/Low Income	102	1	7			Planned
6	Montclare Veteran's Village of Roseland 11026 S EGGLESTON AVE Developer Phone: (847) 699 - 6600 Developer Company: MR PROPERTIES LLC	10.27	Southeast Cook County	Subsidized/Low Income	78	6	4			Planned
7	GATEWAY CONDOS 15900 S. CICERO AVE Leasing Agent Name: BRAD THOMPSON Leasing Agent Phone: (312) 338-3012	2.55	Southwest Cook County	Condominiums	78	2				Planned
8	UNION SQUARE TOWNHOMES 6820 179TH ST	2.14	Southwest Cook County	Townhomes	17	4	3			Planned
	Copyright 2017 Reis, Inc.	1	1	1		1	1	I	Page ²	178



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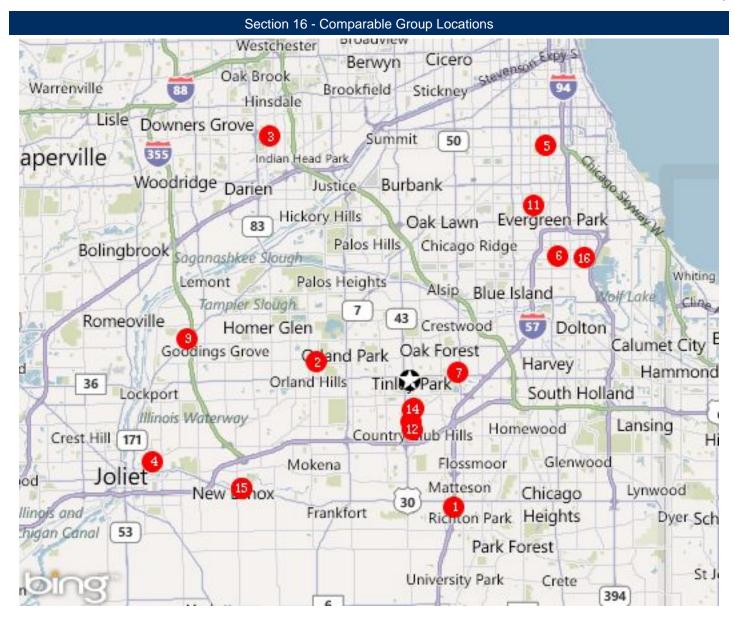
Apartment Metro: Chicago Submarket: Southwest Cook County

	Dist.							_		
No.	Property	From Subj. (mi)	Submarket	Subtype	Size	No. Bldgs	Floors	Est. Ground Break	Exp. Comp.	Status
9	HIGHLANDS OF LOCKPORT ARCHER AVE @ 143RD ST Developer Name: MICHAEL Developer Phone: (773) 489-7600 Developer Company: EQUIBASE CAPITAL GROUP	12.10	Joliet	Apartment	240	12	3			Planned
10	LINCOLN STATION APARTMENTS PH I PRAIRIE RD @ E LINCOLN HWY (HWY 30) Developer Name: ROBIN Developer Phone: (815) 462-6413 Developer Company: NEW LENOX DEVELOPMENT CO LLC	10.67	Joliet	Apartment	208	3	6			Planned
11	Brainerd Park Apartments 8900 S Loomis St General Contractor Name: Doug General Contractor Phone: (773) 777 - 6700 General Contractor Company: JOSEPH J DUFFY CO	11.38	Southwest Cook County	Apartment	36	1	2			Planned
12	THE RESERVE AT TINLEY PARK OAK PARK AVE/183RD ST Developer Name: DAVID PETRONI Developer Phone: (312) 268-5684 Developer Company: BUCKEYE COMMUNITY HOPE FOUNDATION	2.60	Southwest Cook County	Subsidized/Low Income	47	1	3			Proposed
13	THE PROMENADE 6703 W SOUTH ST Developer Name: MAUREEN Developer Phone: (708) 532-6800 Developer Company: HANSEN DEVELOPMENT	1.50	Southwest Cook County	Apartment	160	2	5			Proposed
14	THE BOULEVARD AT CENTRAL STATION SOUTH ST @ 174TH ST Developer Name: ROBERT HANSEN Developer Phone: (708) 532-6800 Developer Company: HANSEN DEVELOPMENT	1.52	Southwest Cook County	Apartment	167	1	5			Proposed
15	LINCOLN STATION APARTMENTS PH II PRAIRIE RD @ E LINCOLN HWY (HWY 30) Developer Name: MATT KLEIN Developer Phone: (815) 462-6413 Developer Company: NEW LENOX DEVELOPMENT CO LLC	10.61	Joliet	Apartment	156	2	6			Proposed
16	PULLMAN ARTSPACE LOFTS 11137 S LANGLEY AVE Developer Name: STEVE STANLEY Developer Phone: (612) 465-0239	11.33	Southeast Cook County	Other	38	1	3			Proposed



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Apartment Metro: Chicago Submarket: Southwest Cook County



APARTMENT



Submarket Executive Briefing





Submarket Executive Briefing

Prepared By Reis, Inc.

Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

Section 17 - Executive Briefing on Submarket Conditions

Average Asking Rent \$903	Average Vacancy Rate 2.5%				
 Up 1.5% from year-end 2016. Fastest rate of increase since Q3 2013. Expected to finish 2017 at \$939. 	 Drifted upward by 20 basis points. Highest level since year-end 2014. Expected to finish 2017 at 2.4%. 				

Submarket Overview

The Southwest Cook County submarket, one of twenty-five distinct geographic concentrations within Chicago, contains 23,902 market rate rental units, or 5.1% of the metro's total inventory of market rate rental apartments. In the ten-year period beginning with Q2 2007, new additions to the submarket totaled 295 units, amounting to an annualized inventory growth rate of 0.1%; over the same period, the metro growth rate has been 0.6%.

Asking and Effective Rent

During the first quarter of 2017, asking rents increased by 1.5% to an average of \$903, higher than only the Southeast Cook County submarket's \$888. Mean unit prices in the submarket are as follows: studios \$738, one bedrooms \$818, two bedrooms \$989, and three bedrooms \$1,077. Over the past four quarters, asking rents have risen a total of 2.3%, up from \$883. The Southwest Cook County submarket's current asking rent levels are lower than the metro's average of \$1,303, while asking rent growth in the first quarter compares favorably to the metro average of 0.8%. Effective rents, which take into account concessions

offered to new lessees, increased more slowly, up by 1.2% during the first quarter. The slower pace of effective rent growth is a sign that landlords are increasingly willing to bolster occupancy rates by sweetening lease deals for new tenants.

Competitive Inventory, Household Formations, Absorption

Net new household formations in Chicago were 4,960 during the first quarter. Typically, changes in the total number of households are at least partially reflected in the average occupancy levels of market rate apartment units; therefore, it is useful to consider longer-term economic and demographic performance as a factor affecting current absorption rates. Since the beginning of Q2 2007, household formations in Chicago have averaged 0.5% per year, representing the average annual addition of 15,100 households. Over the same time period, the metro posted an average annual absorption rate of 3,209 units. Although metropolitan absorption totaled 175 units during the first quarter, the Southwest Cook County submarket did not contribute to this demand; in fact, tenant outmigration returned a net total of 42 units to the available

stock. The first quarter's negative absorption in the submarket follows two consecutive quarters of positive absorption, amounting to 42 units. The current level of occupied apartment stock equals the level recorded four quarters ago; in historic perspective, this flat level of apartment demand is significantly lower than the annual average of 120 recorded since the beginning of Q2 2007. The submarket's average vacancy rate drifted upward by 20 basis points during the first quarter to 2.5%, which is 1.7 percentage points lower than the long-term average, and 1.6 percentage points lower than the current metro average.

Outlook

Reis's new construction observation team reports that no competitive apartment stock will be introduced to the submarket through the end of 2019. Between now and year-end, net total absorption will be slightly positive. In response, the vacancy rate will drift downward by 0.1 percentage points to 2.4%. During 2018 and 2019, no additional competitive stock is projected to be introduced to the submarket inventory. Net new household formations at the metro level during 2018 and 2019 are anticipated to



Prepared By Reis, Inc.

Submarket Executive Briefing

Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

average 0.7% annually, enough to facilitate an absorption rate averaging 3,948 units per year. The Southwest Cook County submarket, however, will experience negative absorption averaging 44 units per year. The submarket vacancy rate will finish 2018 at 2.5% and will rise 0.3 percentage points to 2.8% by year end 2019. Between now and year-end 2017 asking rents are expected to advance 4.0% to a level of \$939, while effective rents will climb by 3.8% to \$913. On an annualized basis through 2018 and 2019, asking and effective rents are anticipated to increase by 2.0% and 1.7%, respectively, to finish 2019 at \$976 and \$945.

APARTMENT



Submarket Trend Futures

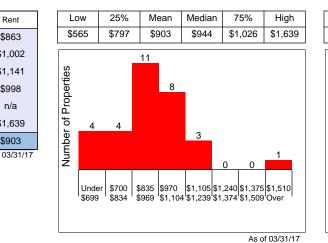




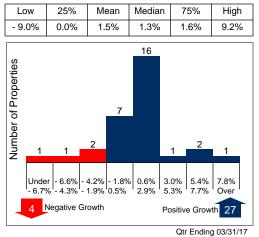
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Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

Section 18 - Current Submarket Rent Details



Asking Rent Distribution



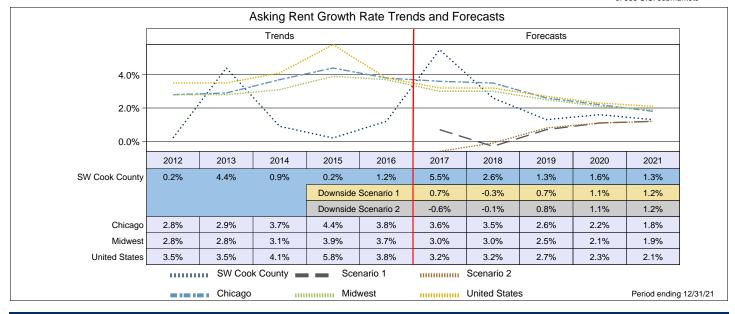
Asking Rent Growth Rate Distribution

Section 19 - Rent Growth Comparisons

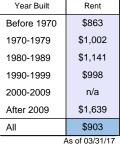
		Asking Rent Growth Trends							
	1Q17	YTD Avg	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15
SW Cook County	1.5%	1.5%	0.0%	- 0.2%	1.1%	0.3%	0.0%	0.2%	0.0%
Chicago	0.8%	0.8%	0.8%	0.9%	1.6%	0.5%	1.1%	1.2%	1.2%
Midwest	0.5%	0.5%	0.7%	1.1%	1.2%	0.7%	0.9%	1.1%	1.1%
United States	0.4%	0.4%	0.4%	1.2%	1.3%	0.9%	1.1%	1.8%	1.8%
Period Ending:	03/31/17	03/31/17	12/31/16	09/30/16	06/30/16	03/31/16	12/31/15	09/30/15	06/30/15

Submarket Ranking					
1Q17	4Q16				
N/A	N/A				
2	18				
17	105				
136	582				
03/31/17	12/31/16				

* of 25 metro level submarkets ** of 144 regional submarkets *** of 835 U.S. submarkets



Asking Rent by Age

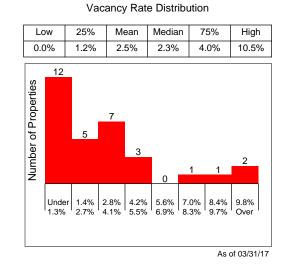




Prepared By Reis, Inc.

Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

Section 20 - Current Submarket Vacancy Details



Year Built Vac. Rate

Vacancy Rate By Age

Before 1970	2.8%		
1970-1979	2.4%		
1980-1989	1.2%		
1990-1999	2.3%		
2000-2009	n/a		
After 2009	3.1%		
All	2.5%		
As of 03/31/17			

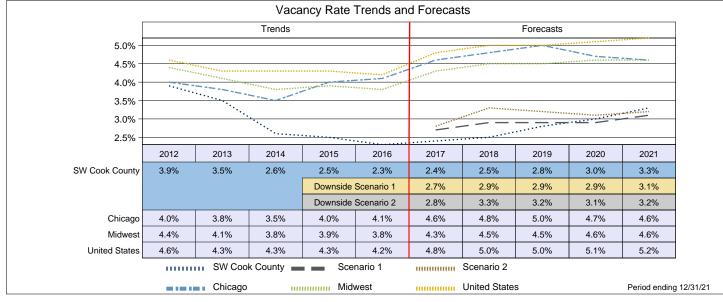
Section 21 - Vacancy Rate Comparisons

Vacancy Rates Trends					Subm					
	1Q17	YTD Avg	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q17
SW Cook County	2.5%	2.5%	2.3%	2.4%	2.5%	2.5%	2.5%	2.5%	2.5%	N/A
Chicago	4.1%	4.1%	4.1%	3.9%	4.0%	3.8%	4.0%	3.9%	3.7%	4
Midwest	3.8%	3.8%	3.8%	3.8%	3.8%	3.8%	3.9%	3.8%	3.8%	34
United States	4.3%	4.3%	4.2%	4.1%	4.2%	4.3%	4.3%	4.2%	4.2%	174
Period Ending:	03/31/17	03/31/17	12/31/16	09/30/16	06/30/16	03/31/16	12/31/15	09/30/15	06/30/15	03/31/17
										+ (05)

Submark	Submarket Ranking				
1Q17	4Q16				
N/A	N/A				
4	5				
34	31				
174	157				
03/31/17	12/31/16				
* of 25 metro lev	* of 25 metro level submarkets				

** of 144 regional submarkets

*** of 835 U.S. submarkets

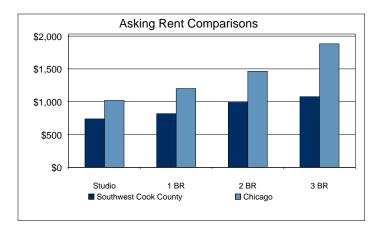




Prepared By Reis, Inc.

Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

	Section 22 - Submarket Unit Mix Rent Details								
Current Submarket Av	Current Submarket Average Rents and Sizes				Asking Rent Growth				
	1Q 2017			Quarterly			Annualized		
	Rent	Avg. SF	Avg. Rent PSF	1Q17	4Q16	YTD	1 Year	3 Year	5 Year
Studio/Efficiency	\$738	393	\$ 1.88	19.6%	-12.0%	19.6%	0.7%	3.0%	3.3%
One Bedroom	\$818	690	\$ 1.19	0.6%	1.2%	0.6%	0.9%	1.6%	2.0%
Two Bedroom	\$989	957	\$ 1.03	1.0%	- 0.4%	1.0%	1.2%	0.2%	1.1%
Three Bedroom	\$1,077	1118	\$ 0.96	0.1%	1.9%	0.1%	3.0%	- 0.9%	- 0.6%
		Average over period ending:			12/31/16	03/31/17	12/31/16	12/31/16	12/31/16

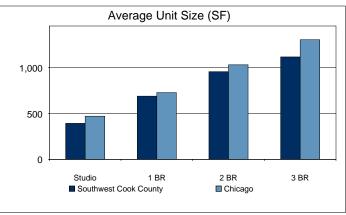


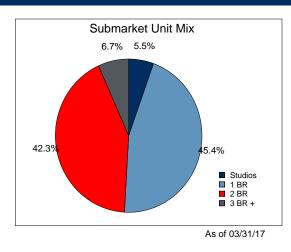
		Asking	g Rent I	Per SF			
\$2.00 ·							
\$1.50 ·		-					
\$1.00 ·							
\$0.50							
\$0.00							
	Studio South	west Cook Co	1 BR unty	2 BR Chicago		3 BR	

	Studio	1 BR	2 BR	3 BR
Southwest Cook County	\$738	\$818	\$989	\$1,077
Chicago	\$1,019	\$1,201	\$1,464	\$1,882
			As of 0	3/31/17

	Studio	1 BR	2 BR	3 BR
Southwest Cook County	\$ 1.88	\$ 1.19	\$ 1.03	\$ 0.96
Chicago	\$ 2.16	\$ 1.65	\$ 1.42	\$ 1.44
			As of C	3/31/17

Section 23 - Submarket Unit Mix Inventory Details





As of 03/31/17



Prepared By Reis, Inc.

Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

Section 24 - Submarket Inventory Details

Apartment Stock Traits						
		Submarket				
	Low	Mean	Median	High		
Year Built	1925	1967	1969	2013		
Size (units)	45	175	144	614		
Distance to Highway (miles)	0.1	0.5	0.3	1.3		
Distance to CBD (miles)	7.2	16.4	15.7	22.1		
Distance to Landmark (miles)	2.5	11.5	12.8	17.1		

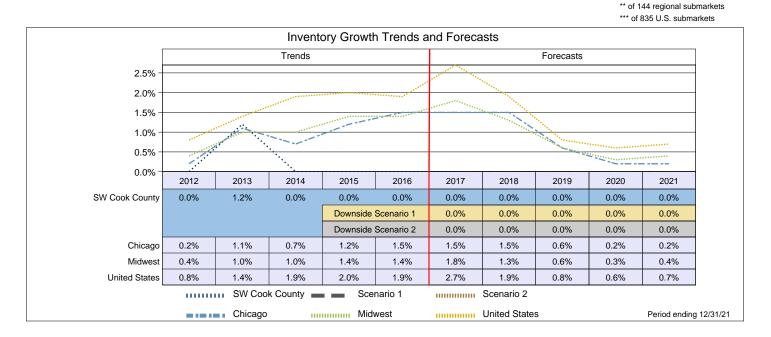
As of 03/31/17 Landmark =Lake Michigan

Average Submarket Lease Terms

Free Rent (mos)	Expenses % (Apartment)
0.31	46.5%
	As of 03/31/17

Section 25 - Inventory Growth Comparisons

Inventory Growth Trends								Submark	ket Ranking		
	1Q17	YTD Avg	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q17	4Q16
SW Cook County	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	N/A	N/A
Chicago	0.1%	0.1%	0.6%	0.1%	0.6%	0.1%	0.3%	0.3%	0.2%	7	9
Midwest	0.2%	0.2%	0.3%	0.3%	0.5%	0.2%	0.4%	0.3%	0.4%	27	32
United States	0.4%	0.4%	0.5%	0.4%	0.5%	0.4%	0.5%	0.5%	0.6%	203	238
Period Ending:	03/31/17	03/31/17	12/31/16	09/30/16	06/30/16	03/31/16	12/31/15	09/30/15	06/30/15	03/31/17	12/31/16
										* of 25 metro lev	el submarkets



Inventory By Building Age

Year Built	Percent						
Before 1970	56.0%						
1970-1979	28.0%						
1980-1989	9.0%						
1990-1999	2.0%						
2000-2009	0.0%						
After 2009	5.0%						
All	100.0%						
As of 03/31/17							



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Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

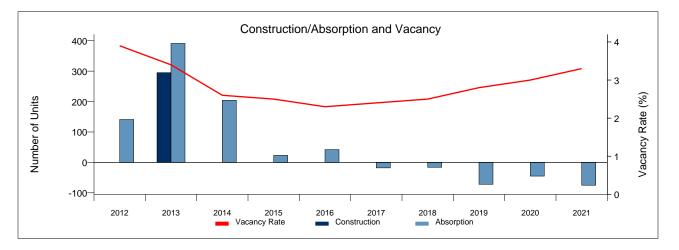
Section 26 - Construction/Absorption Change

Construction and Absorption

		Quarterly							
	1Q17			4Q16			YTD Avg		
	Units Built	Units Absorbed	Con/Abs Ratio	Units Built	Units Absorbed	Con/Abs Ratio	Units Built	Units Absorbed	Con/Abs Ratio
SW Cook County	0	-42	0.0	0	30	0.0	0	-42	0.0
Chicago	499	175	2.9	2,785	1,678	1.7	499	175	2.9
Average over period ending:	03/31/17	03/31/17	03/31/17	12/31/16	12/31/16	12/31/16	03/31/17	03/31/17	03/31/17

	Annualized								
	1 Year History			3 Year History			5 Year History		
	Units Built	Units Absorbed	Con/Abs Ratio	Units Built	Units Absorbed	Con/Abs Ratio	Units Built	Units Absorbed	Con/Abs Ratio
SW Cook County	0	42	0.0	0	90	0.0	59	160	0.4
Chicago	6,790	6,160	1.1	5,124	4,453	1.2	4,225	4,533	0.9
Average over period ending:	12/31/16	12/31/16	12/31/16	12/31/16	12/31/16	12/31/16	12/31/16	12/31/16	12/31/16

	Annualize					
	5	st				
	Units Built	Units Absorbed	Con/Abs Ratio			
SW Cook County	0	-45	0.0			
Chicago	3,760	3,108	1.2			
Average over period ending:	12/31/21	12/31/21	12/31/21			

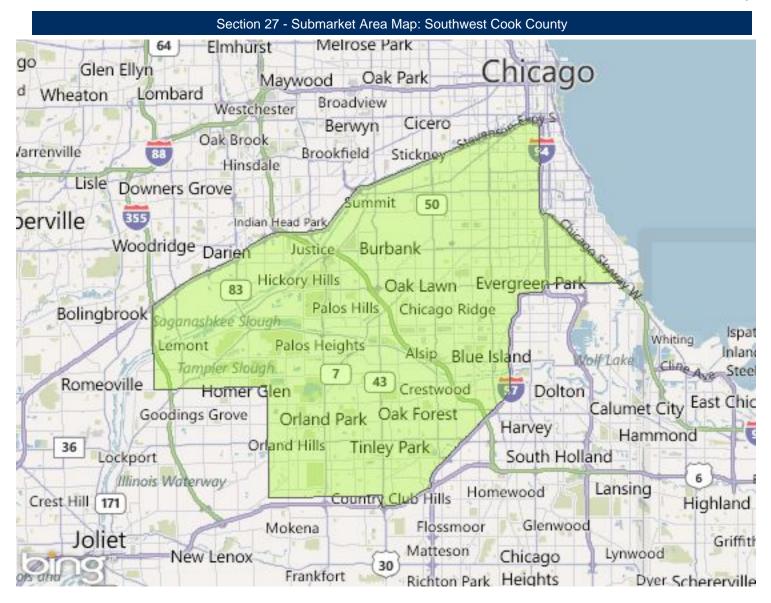


Period ending 12/31/21



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Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County



Metro:Chicago Submarket:Southwest Cook County

Г				
	Smith Rd	135th St	I-80	
	Will Cook Rd	I-55	US Hwy 12	
	I-90	Harlem Rd	I-57	
	183rd St			



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Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

	Section 28 - Submarket Trend Data												
Year	Qtr	Inventory SF/Units	Completions	Inventory Growth%	Vacant Stock	Vacancy Rate	Vacancy Change(BPS)	Occupied Stock	Net Absorption	Asking Rent	Ask Rent % Chg		
2012	Y	23,607	0	0.0%	921	3.9%	-60	22,686	141	\$833	0.2%		
2013	Y	23,902	295	1.2%	825	3.4%	-50	23,077	391	\$870	4.4%		
2014	Y	23,902	0	0.0%	621	2.6%	-80	23,281	204	\$878	0.9%		
2015	Q2	23,902	0	0.0%	593	2.5%	0	23,309	17	\$878	0.0%		
2015	Q3	23,902	0	0.0%	598	2.5%	0	23,304	-5	\$880	0.2%		
2015	Q4	23,902	0	0.0%	598	2.5%	0	23,304	0	\$880	0.0%		
2015	Y	23,902	0	0.0%	598	2.5%	-10	23,304	23	\$880	0.2%		
2016	Q1	23,902	0	0.0%	598	2.5%	0	23,304	0	\$883	0.3%		
2016	Q2	23,902	0	0.0%	598	2.5%	0	23,304	0	\$892	1.1%		
2016	Q3	23,902	0	0.0%	586	2.4%	-10	23,316	12	\$890	- 0.2%		
2016	Q4	23,902	0	0.0%	556	2.3%	-10	23,346	30	\$890	0.0%		
2016	Y	23,902	0	0.0%	556	2.3%	-20	23,346	42	\$890	1.1%		
2017	Q1	23,902	0	0.0%	598	2.5%	20	23,304	-42	\$903	1.5%		

Year	Qtr	Effective Rent	Eff Rent % Chg	Cons/Abs	Abs/Occ Stock%
2012	Y	\$803	0.7%	0.0	0.6%
2013	Y	\$838	4.3%	0.8	1.7%
2014	Y	\$848	1.3%	0.0	0.9%
2015	Q2	\$849	0.0%	0.0	0.1%
2015	Q3	\$851	0.2%	0.0	0.0%
2015	Q4	\$851	0.1%	n/a	0.0%
2015	Y	\$851	0.3%	0.0	0.1%
2016	Q1	\$861	1.1%	n/a	0.0%
2016	Q2	\$871	1.2%	n/a	0.0%
2016	Q3	\$870	- 0.2%	0.0	0.1%
2016	Q4	\$870	0.0%	0.0	0.1%
2016	Y	\$870	2.2%	0.0	0.2%
2017	Q1	\$880	1.2%	0.0	- 0.2%



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Apartment - 1st Quarter 2017 Metro: Chicago Submarket: Southwest Cook County

	Section 29 - Submarket Forecast Data												
Year	Qtr	Inventory SF/Units	Completions	Inventory Growth%	Vacant Stock	Vacancy Rate	Vacancy Change(BPS)	Occupied Stock	Net Absorption	Asking Rent	Ask Rent % Chg		
2017	Y-B	23,902	0	0.0%	574	2.4%	10	23,328	-18	\$939	5.5%		
2018	Y-B	23,902	0	0.0%	590	2.5%	10	23,312	-16	\$964	2.6%		
2019	Y-B	23,902	0	0.0%	662	2.8%	30	23,240	-72	\$976	1.3%		
2020	Y-B	23,902	0	0.0%	707	3.0%	20	23,195	-45	\$991	1.6%		
2021	Y-B	23,902	0	0.0%	782	3.3%	30	23,120	-75	\$1,004	1.3%		
2017	Y-S1	23,902	0	0.0%	636	2.7%	40	23,266	-80	\$897	0.7%		
2018	Y-S1	23,902	0	0.0%	695	2.9%	20	23,207	-59	\$894	- 0.3%		
2019	Y-S1	23,902	0	0.0%	685	2.9%	0	23,217	10	\$900	0.7%		
2020	Y-S1	23,902	0	0.0%	694	2.9%	0	23,208	-9	\$910	1.1%		
2021	Y-S1	23,902	0	0.0%	738	3.1%	20	23,164	-44	\$921	1.2%		
2017	Y-S2	23,902	0	0.0%	667	2.8%	50	23,235	-111	\$885	- 0.6%		
2018	Y-S2	23,902	0	0.0%	797	3.3%	50	23,105	-130	\$884	- 0.1%		
2019	Y-S2	23,902	0	0.0%	757	3.2%	-10	23,145	40	\$891	0.8%		
2020	Y-S2	23,902	0	0.0%	737	3.1%	-10	23,165	20	\$901	1.1%		
2021	Y-S2	23,902	0	0.0%	759	3.2%	10	23,143	-22	\$912	1.2%		

Year	Qtr	Effective Rent	Eff Rent % Chg	Cons/Abs	Abs/Occ Stock%
2017	Y-B	\$913	5.0%	0.0	- 0.1%
2018	Y-B	\$934	2.3%	0.0	- 0.1%
2019	Y-B	\$945	1.2%	0.0	- 0.3%
2020	Y-B	\$962	1.7%	0.0	- 0.2%
2021	Y-B	\$976	1.5%	0.0	- 0.3%
2017	Y-S1	\$871	0.1%	0.0	- 0.3%
2018	Y-S1	\$868	- 0.3%	0.0	- 0.3%
2019	Y-S1	\$874	0.6%	0.0	0.0%
2020	Y-S1	\$883	1.0%	0.0	0.0%
2021	Y-S1	\$893	1.2%	0.0	- 0.2%
2017	Y-S2	\$861	- 1.0%	0.0	- 0.5%
2018	Y-S2	\$861	0.0%	0.0	- 0.6%
2019	Y-S2	\$867	0.7%	0.0	0.2%
2020	Y-S2	\$878	1.3%	0.0	0.1%
2021	Y-S2	\$888	1.1%	0.0	- 0.1%

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About Reis

Reis provides commercial real estate market information and analytical tools to real estate professionals through its Reis Services subsidiary. Reis Services, including its predecessors, was founded in 1980. Reis maintains a proprietary database containing detailed information on commercial properties in metropolitan markets and neighborhoods throughout the U.S. The database contains information on apartment, office, retail, warehouse/distribution, flex/research & development, self storage, seniors housing properties and affordable housing, and is used by real estate investors, lenders and other professionals to make informed buying, selling and financing decisions. In addition, Reis data is used by debt and equity investors to assess, quantify and manage the risks of default and loss associated with individual mortgages, properties, portfolios and real estate backed securities. Reis currently provides its information services to many of the nation's leading lending institutions, equity investors, brokers and appraisers.